

Local Market Update for January 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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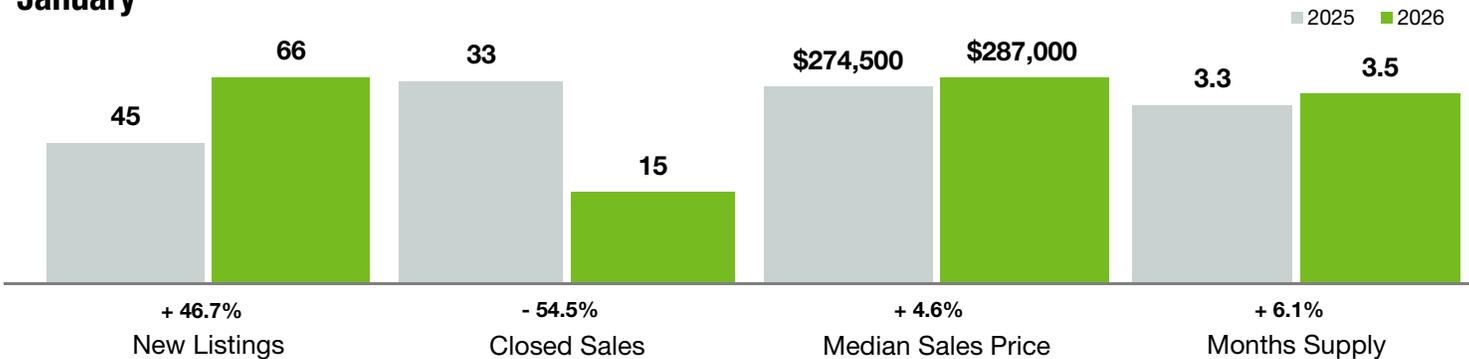
Lincoln County

North Carolina

| Key Metrics | January | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2025 | 2026 | Percent Change | Thru 1-2025 | Thru 1-2026 | Percent Change |
| New Listings | 45 | 66 | + 46.7% | 45 | 66 | + 46.7% |
| Pending Sales | 41 | 39 | - 4.9% | 41 | 39 | - 4.9% |
| Closed Sales | 33 | 15 | - 54.5% | 33 | 15 | - 54.5% |
| Median Sales Price* | \$274,500 | \$287,000 | + 4.6% | \$274,500 | \$287,000 | + 4.6% |
| Average Sales Price* | \$316,356 | \$291,199 | - 8.0% | \$316,356 | \$291,199 | - 8.0% |
| Percent of Original List Price Received* | 93.3% | 96.4% | + 3.3% | 93.3% | 96.4% | + 3.3% |
| List to Close | 104 | 80 | - 23.1% | 104 | 80 | - 23.1% |
| Days on Market Until Sale | 60 | 35 | - 41.7% | 60 | 35 | - 41.7% |
| Cumulative Days on Market Until Sale | 71 | 69 | - 2.8% | 71 | 69 | - 2.8% |
| Average List Price | \$378,211 | \$343,189 | - 9.3% | \$378,211 | \$343,189 | - 9.3% |
| Inventory of Homes for Sale | 124 | 151 | + 21.8% | -- | -- | -- |
| Months Supply of Inventory | 3.3 | 3.5 | + 6.1% | -- | -- | -- |

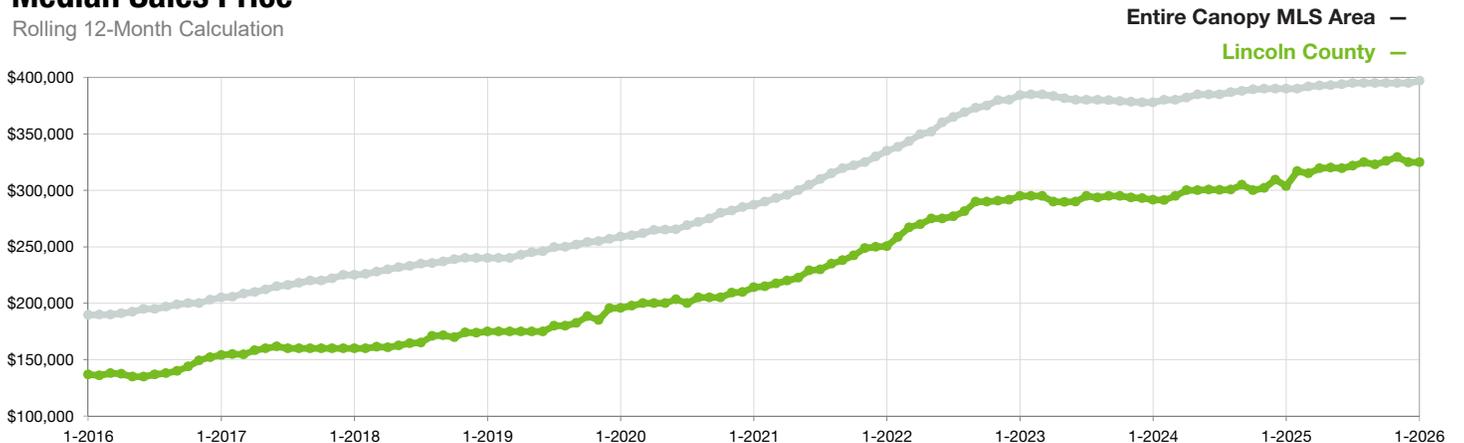
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.