

Local Market Update for January 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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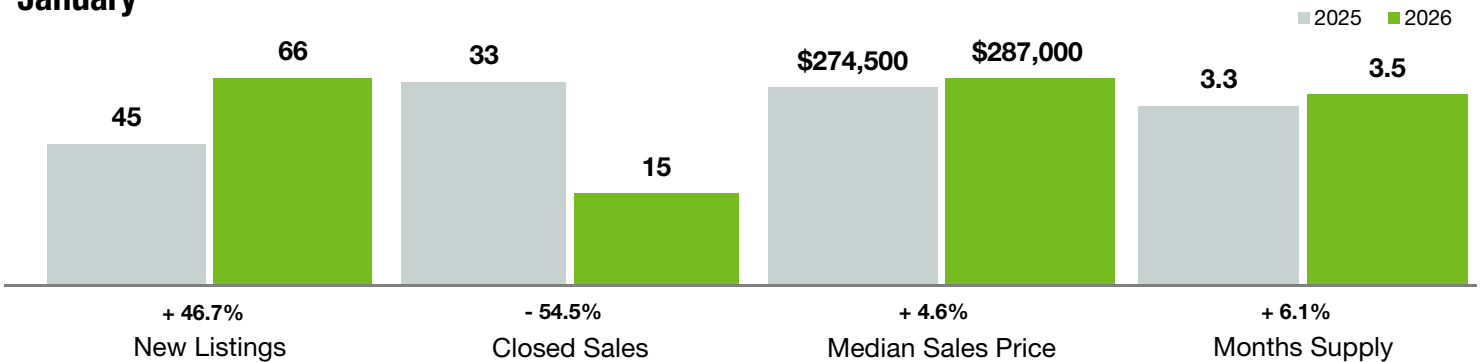
Lincolnton

North Carolina

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	45	66	+ 46.7%	45	66	+ 46.7%
Pending Sales	41	39	- 4.9%	41	39	- 4.9%
Closed Sales	33	15	- 54.5%	33	15	- 54.5%
Median Sales Price*	\$274,500	\$287,000	+ 4.6%	\$274,500	\$287,000	+ 4.6%
Average Sales Price*	\$316,356	\$291,199	- 8.0%	\$316,356	\$291,199	- 8.0%
Percent of Original List Price Received*	93.3%	96.4%	+ 3.3%	93.3%	96.4%	+ 3.3%
List to Close	104	80	- 23.1%	104	80	- 23.1%
Days on Market Until Sale	60	35	- 41.7%	60	35	- 41.7%
Cumulative Days on Market Until Sale	71	69	- 2.8%	71	69	- 2.8%
Average List Price	\$378,211	\$343,189	- 9.3%	\$378,211	\$343,189	- 9.3%
Inventory of Homes for Sale	124	151	+ 21.8%	--	--	--
Months Supply of Inventory	3.3	3.5	+ 6.1%	--	--	--

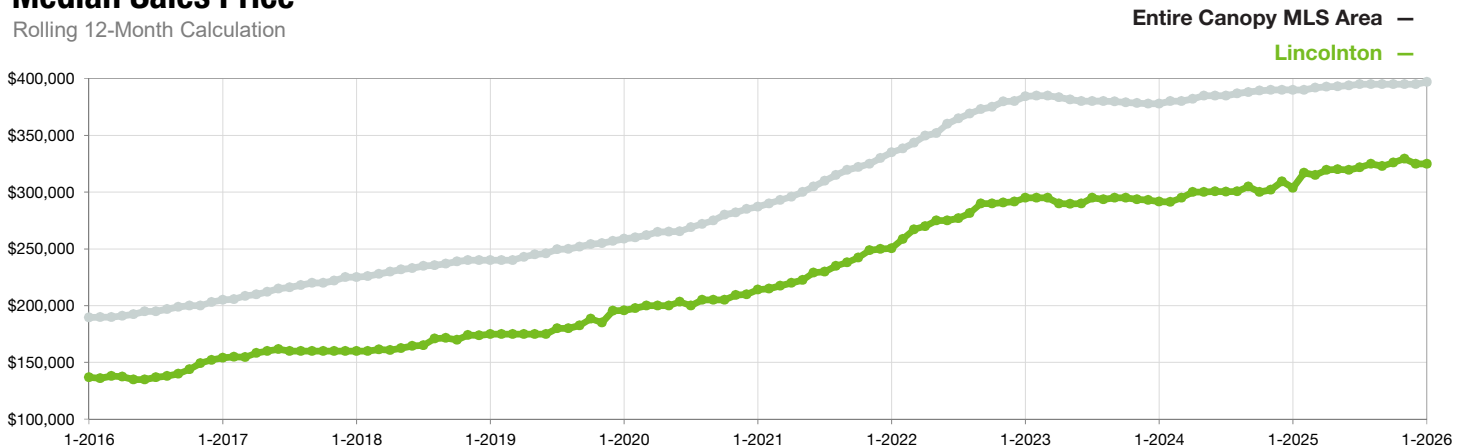
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.