

Local Market Update for January 2026

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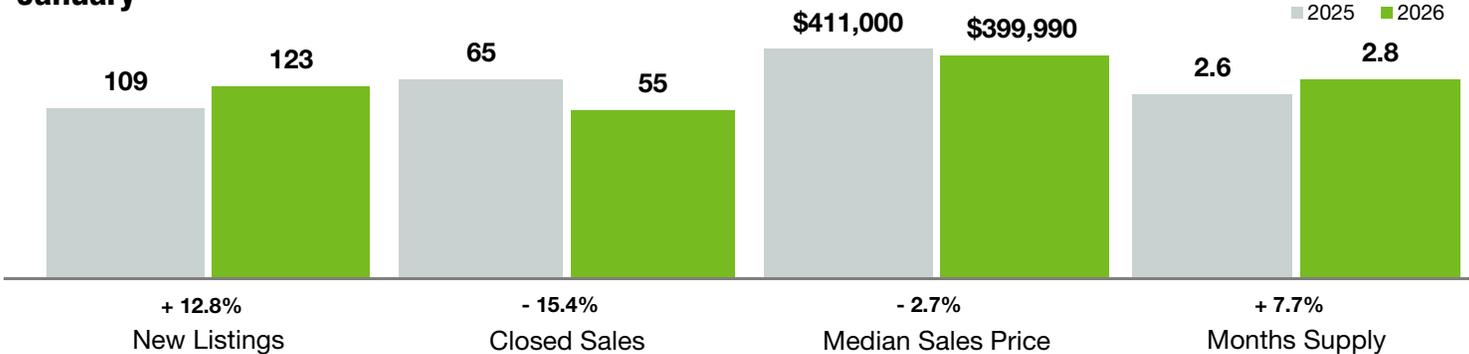
Monroe

North Carolina

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	109	123	+ 12.8%	109	123	+ 12.8%
Pending Sales	94	105	+ 11.7%	94	105	+ 11.7%
Closed Sales	65	55	- 15.4%	65	55	- 15.4%
Median Sales Price*	\$411,000	\$399,990	- 2.7%	\$411,000	\$399,990	- 2.7%
Average Sales Price*	\$426,804	\$411,308	- 3.6%	\$426,804	\$411,308	- 3.6%
Percent of Original List Price Received*	96.1%	94.5%	- 1.7%	96.1%	94.5%	- 1.7%
List to Close	119	114	- 4.2%	119	114	- 4.2%
Days on Market Until Sale	61	65	+ 6.6%	61	65	+ 6.6%
Cumulative Days on Market Until Sale	66	75	+ 13.6%	66	75	+ 13.6%
Average List Price	\$472,140	\$417,065	- 11.7%	\$472,140	\$417,065	- 11.7%
Inventory of Homes for Sale	249	286	+ 14.9%	--	--	--
Months Supply of Inventory	2.6	2.8	+ 7.7%	--	--	--

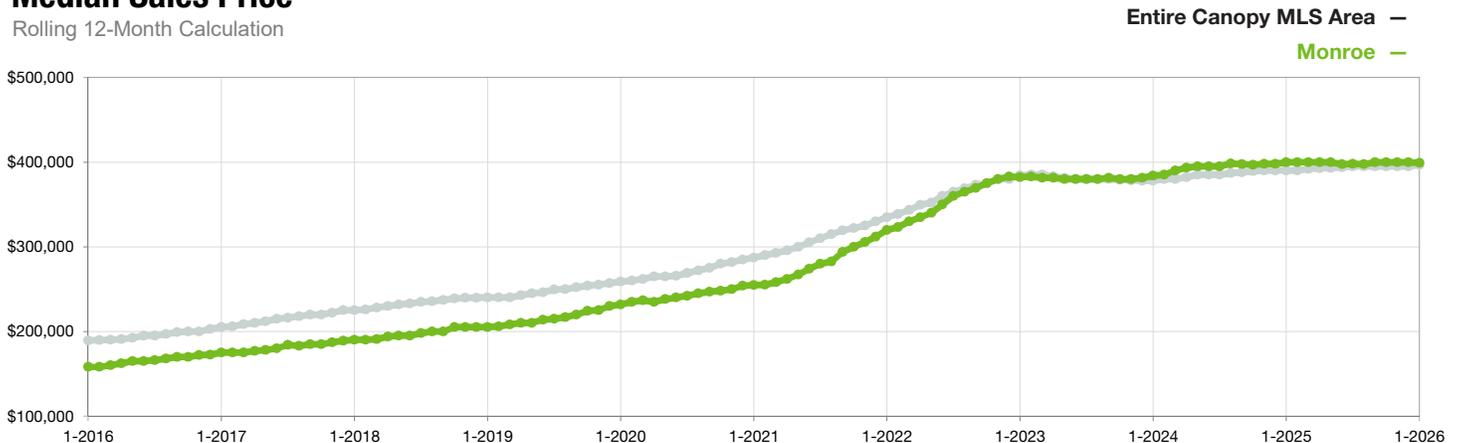
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.