

# Local Market Update for January 2026

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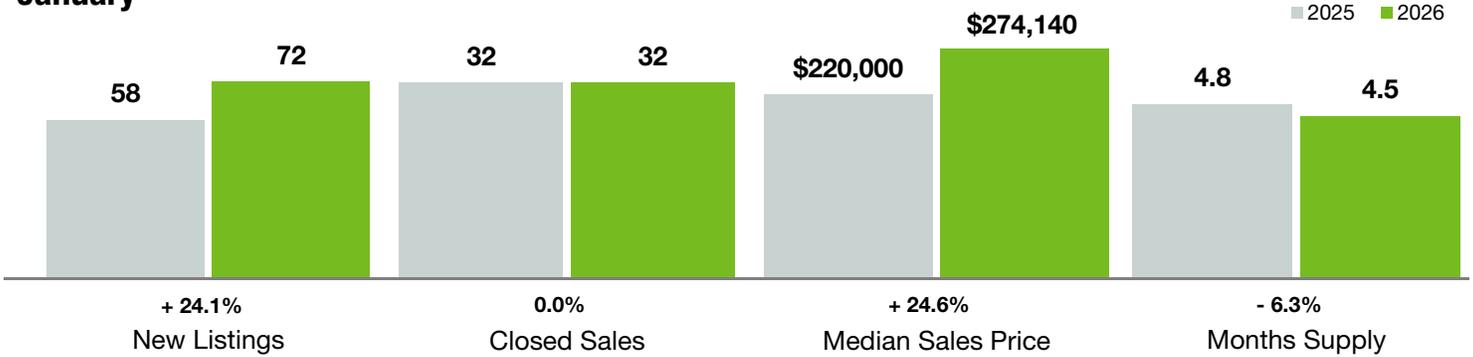
## Shelby

North Carolina

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	58	72	+ 24.1%	58	72	+ 24.1%
Pending Sales	40	33	- 17.5%	40	33	- 17.5%
Closed Sales	32	32	0.0%	32	32	0.0%
Median Sales Price*	\$220,000	\$274,140	+ 24.6%	\$220,000	\$274,140	+ 24.6%
Average Sales Price*	\$267,453	\$315,553	+ 18.0%	\$267,453	\$315,553	+ 18.0%
Percent of Original List Price Received*	95.0%	92.8%	- 2.3%	95.0%	92.8%	- 2.3%
List to Close	122	141	+ 15.6%	122	141	+ 15.6%
Days on Market Until Sale	83	79	- 4.8%	83	79	- 4.8%
Cumulative Days on Market Until Sale	97	99	+ 2.1%	97	99	+ 2.1%
Average List Price	\$268,206	\$286,645	+ 6.9%	\$268,206	\$286,645	+ 6.9%
Inventory of Homes for Sale	227	216	- 4.8%	--	--	--
Months Supply of Inventory	4.8	4.5	- 6.3%	--	--	--

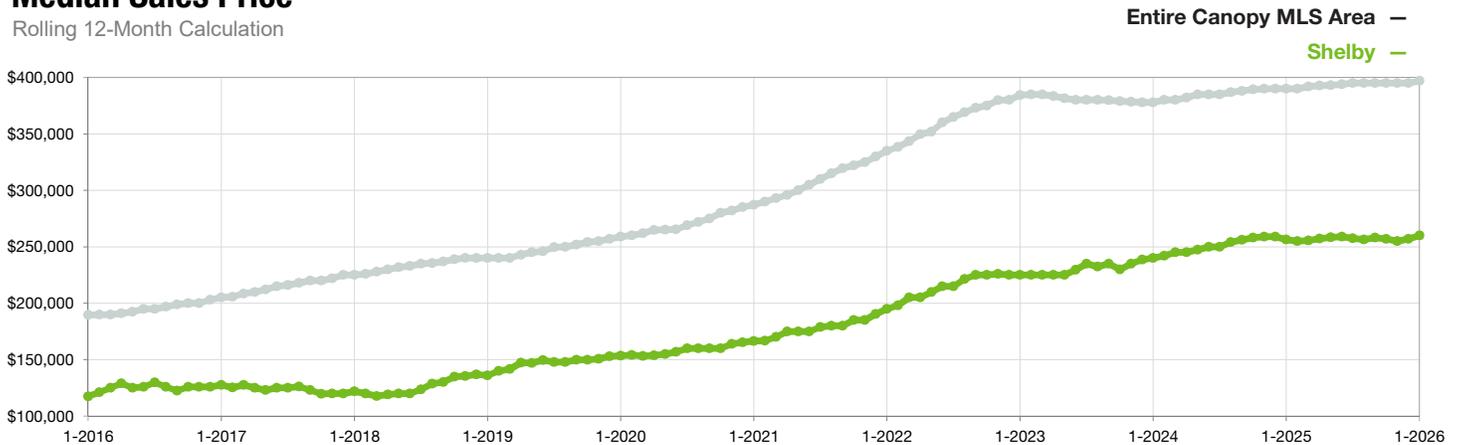
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.