

Local Market Update for January 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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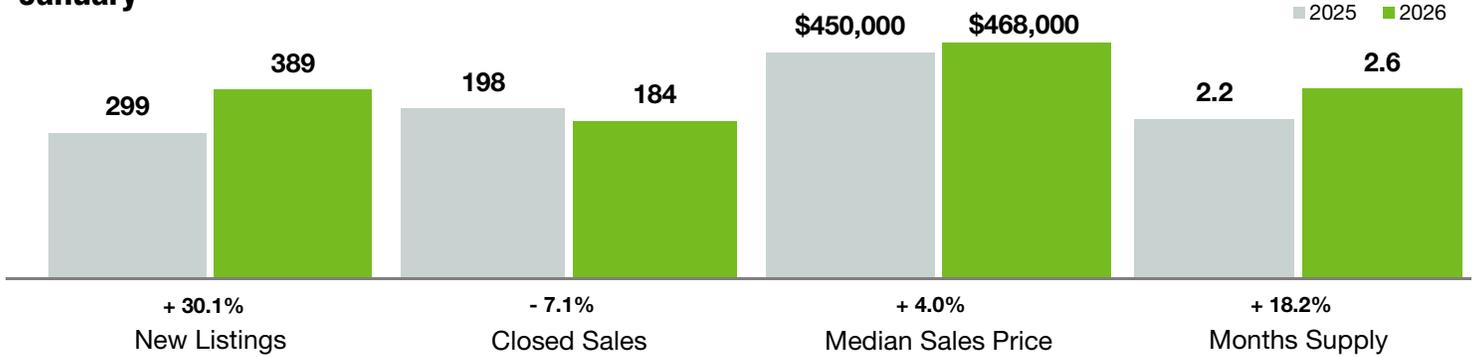
Union County

North Carolina

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	299	389	+ 30.1%	299	389	+ 30.1%
Pending Sales	248	308	+ 24.2%	248	308	+ 24.2%
Closed Sales	198	184	- 7.1%	198	184	- 7.1%
Median Sales Price*	\$450,000	\$468,000	+ 4.0%	\$450,000	\$468,000	+ 4.0%
Average Sales Price*	\$601,194	\$541,560	- 9.9%	\$601,194	\$541,560	- 9.9%
Percent of Original List Price Received*	95.6%	94.5%	- 1.2%	95.6%	94.5%	- 1.2%
List to Close	117	114	- 2.6%	117	114	- 2.6%
Days on Market Until Sale	65	66	+ 1.5%	65	66	+ 1.5%
Cumulative Days on Market Until Sale	66	72	+ 9.1%	66	72	+ 9.1%
Average List Price	\$623,206	\$642,843	+ 3.2%	\$623,206	\$642,843	+ 3.2%
Inventory of Homes for Sale	629	833	+ 32.4%	--	--	--
Months Supply of Inventory	2.2	2.6	+ 18.2%	--	--	--

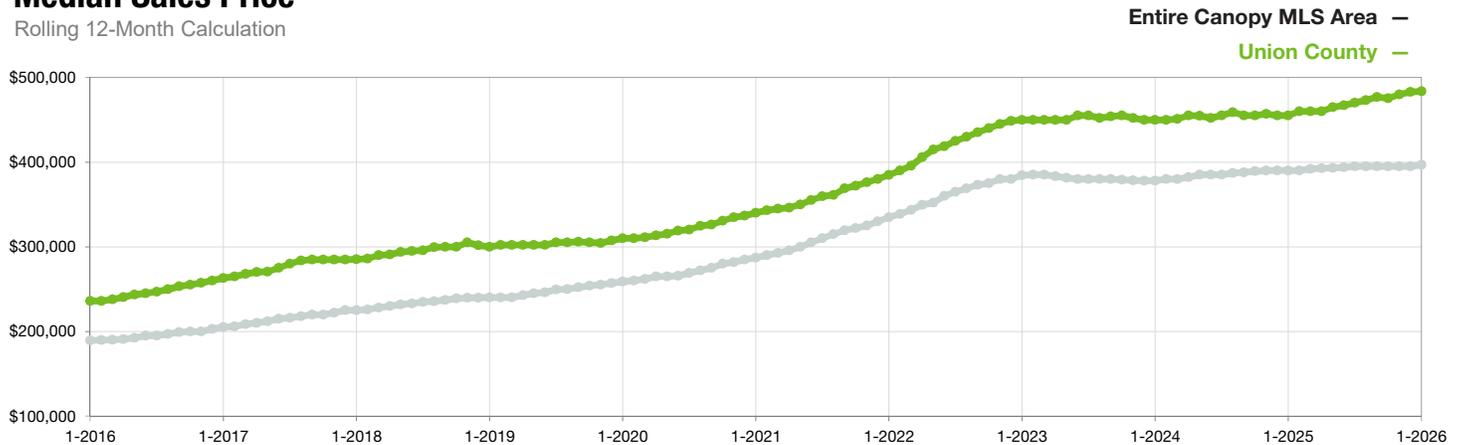
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.