

Local Market Update for February 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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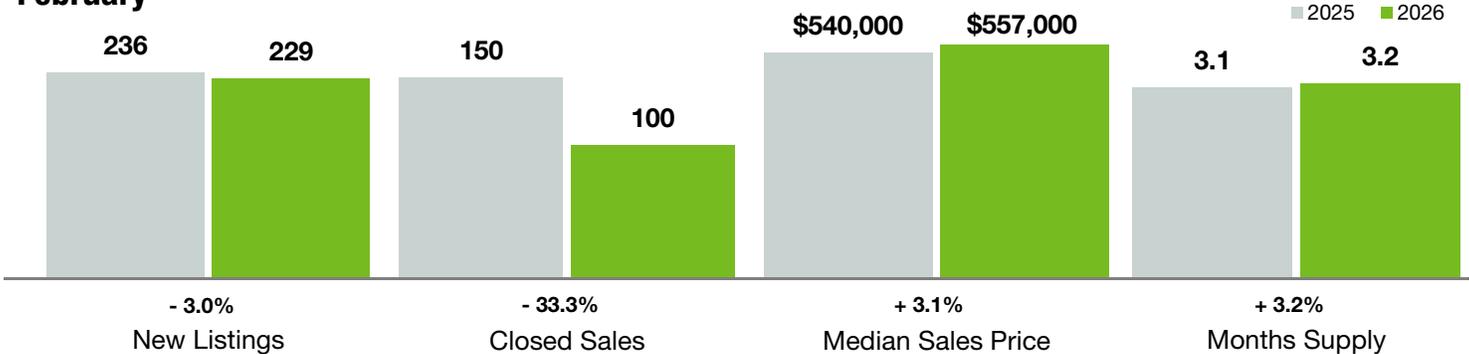
Lake Norman

North Carolina

Key Metrics	February			Year to Date		
	2025	2026	Percent Change	Thru 2-2025	Thru 2-2026	Percent Change
New Listings	236	229	- 3.0%	431	382	- 11.4%
Pending Sales	182	142	- 22.0%	330	281	- 14.8%
Closed Sales	150	100	- 33.3%	275	205	- 25.5%
Median Sales Price*	\$540,000	\$557,000	+ 3.1%	\$550,000	\$540,000	- 1.8%
Average Sales Price*	\$787,114	\$905,213	+ 15.0%	\$863,364	\$886,404	+ 2.7%
Percent of Original List Price Received*	94.8%	94.2%	- 0.6%	95.0%	94.0%	- 1.1%
List to Close	103	113	+ 9.7%	108	111	+ 2.8%
Days on Market Until Sale	62	74	+ 19.4%	61	70	+ 14.8%
Cumulative Days on Market Until Sale	69	98	+ 42.0%	70	92	+ 31.4%
Average List Price	\$1,012,078	\$1,020,839	+ 0.9%	\$965,893	\$987,225	+ 2.2%
Inventory of Homes for Sale	515	513	- 0.4%	--	--	--
Months Supply of Inventory	3.1	3.2	+ 3.2%	--	--	--

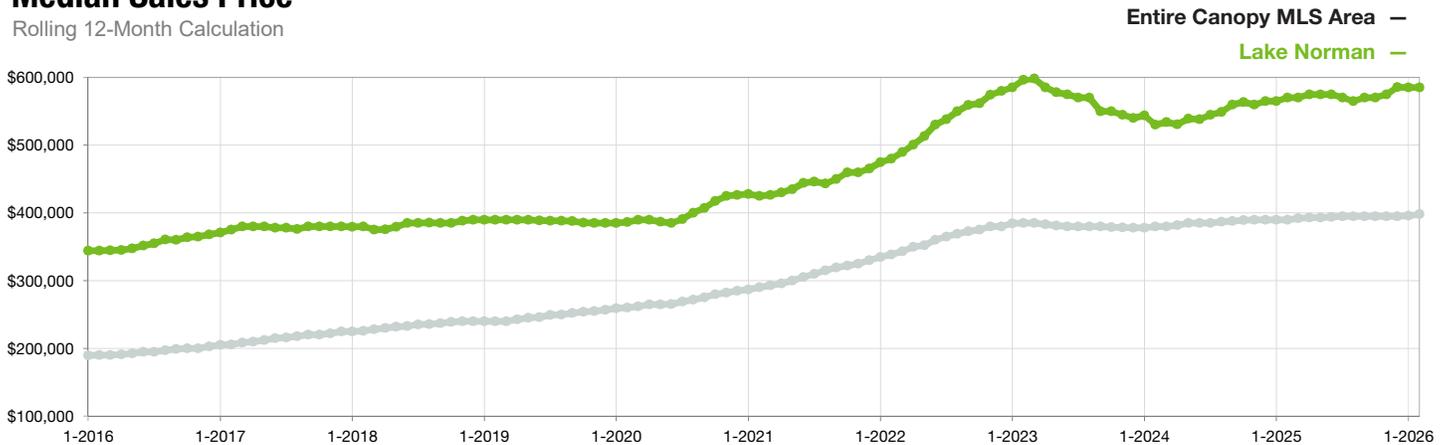
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Median Sales Price

Rolling 12-Month Calculation



Current as of March 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.