

# Local Market Update for March 2026

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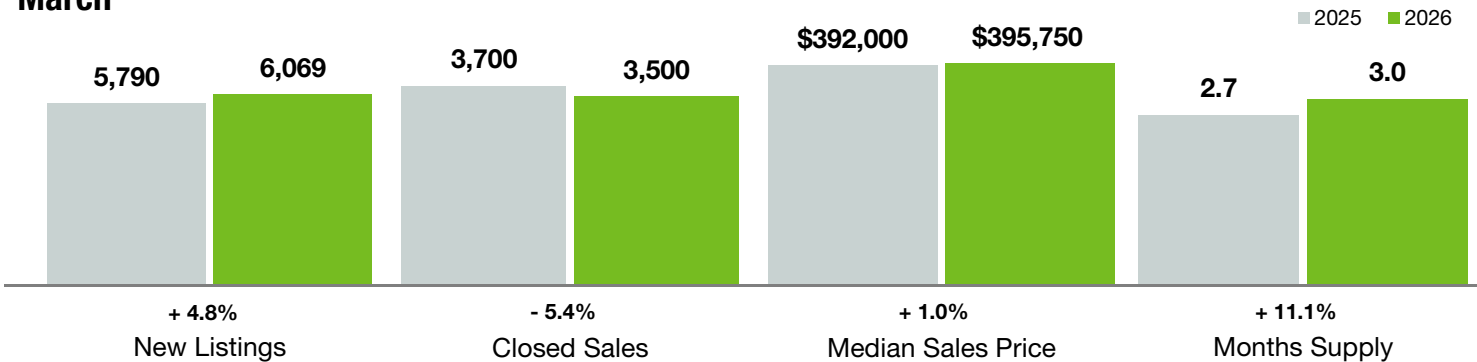
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	5,790	<b>6,069</b>	+ 4.8%	14,471	<b>14,871</b>	+ 2.8%
Pending Sales	4,320	<b>4,713</b>	+ 9.1%	10,987	<b>11,317</b>	+ 3.0%
Closed Sales	3,700	<b>3,500</b>	- 5.4%	9,138	<b>8,503</b>	- 6.9%
Median Sales Price*	\$392,000	<b>\$395,750</b>	+ 1.0%	\$386,503	<b>\$390,180</b>	+ 1.0%
Average Sales Price*	\$505,490	<b>\$506,877</b>	+ 0.3%	\$490,328	<b>\$495,689</b>	+ 1.1%
Percent of Original List Price Received*	96.0%	<b>95.6%</b>	- 0.4%	95.8%	<b>95.1%</b>	- 0.7%
List to Close	99	<b>106</b>	+ 7.1%	101	<b>111</b>	+ 9.9%
Days on Market Until Sale	55	<b>63</b>	+ 14.5%	56	<b>66</b>	+ 17.9%
Cumulative Days on Market Until Sale	63	<b>75</b>	+ 19.0%	63	<b>78</b>	+ 23.8%
Average List Price	\$537,560	<b>\$558,410</b>	+ 3.9%	\$524,054	<b>\$540,400</b>	+ 3.1%
Inventory of Homes for Sale	9,678	<b>10,903</b>	+ 12.7%	--	--	--
Months Supply of Inventory	2.7	<b>3.0</b>	+ 11.1%	--	--	--

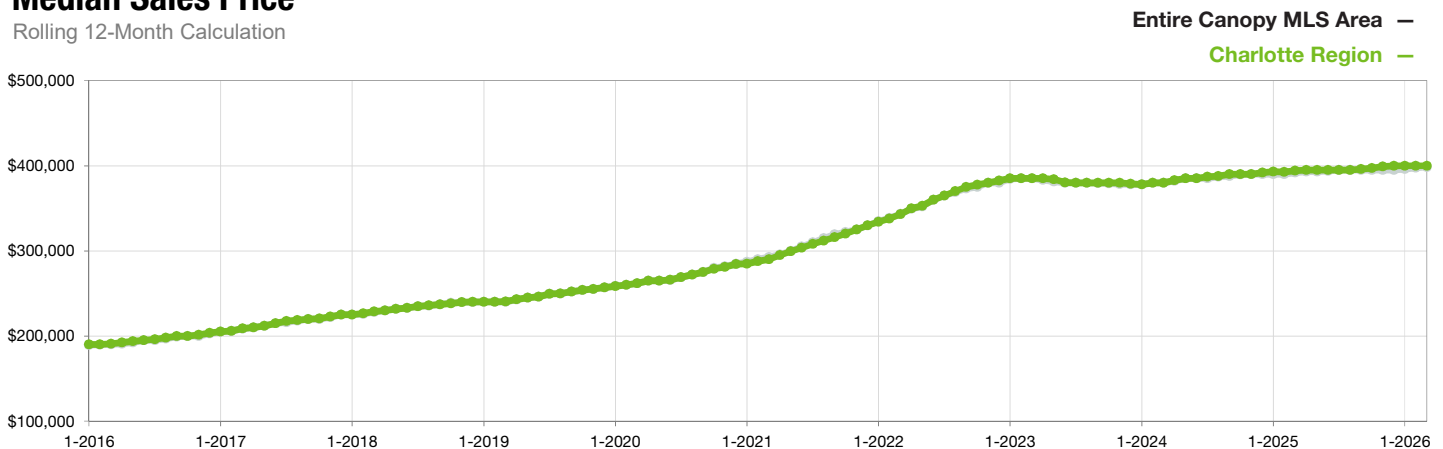
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.