

Local Market Update for March 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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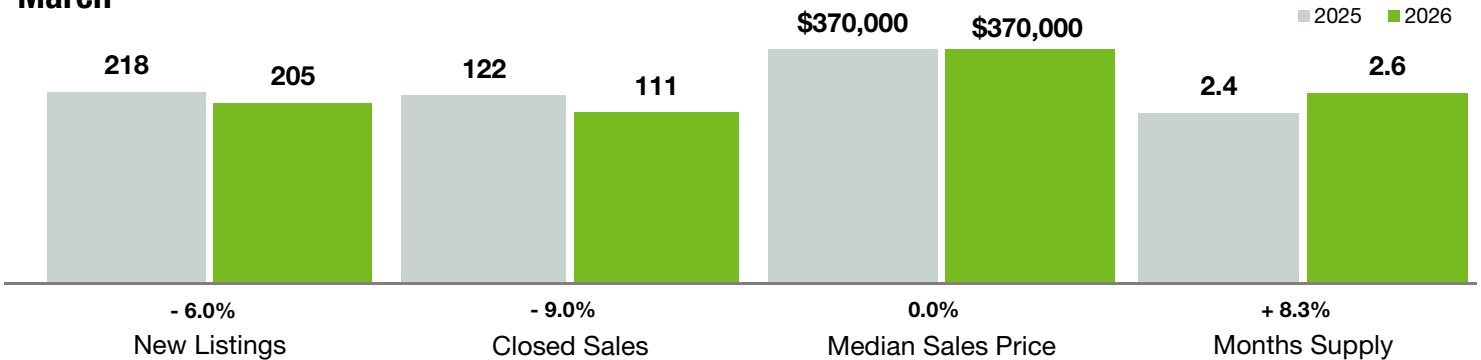
Concord

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	218	205	- 6.0%	495	508	+ 2.6%
Pending Sales	169	174	+ 3.0%	399	392	- 1.8%
Closed Sales	122	111	- 9.0%	303	275	- 9.2%
Median Sales Price*	\$370,000	\$370,000	0.0%	\$370,000	\$375,000	+ 1.4%
Average Sales Price*	\$425,932	\$398,275	- 6.5%	\$430,048	\$418,260	- 2.7%
Percent of Original List Price Received*	94.5%	95.4%	+ 1.0%	95.2%	94.5%	- 0.7%
List to Close	104	101	- 2.9%	100	109	+ 9.0%
Days on Market Until Sale	56	60	+ 7.1%	53	66	+ 24.5%
Cumulative Days on Market Until Sale	66	75	+ 13.6%	63	80	+ 27.0%
Average List Price	\$486,892	\$455,726	- 6.4%	\$470,606	\$452,299	- 3.9%
Inventory of Homes for Sale	305	338	+ 10.8%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

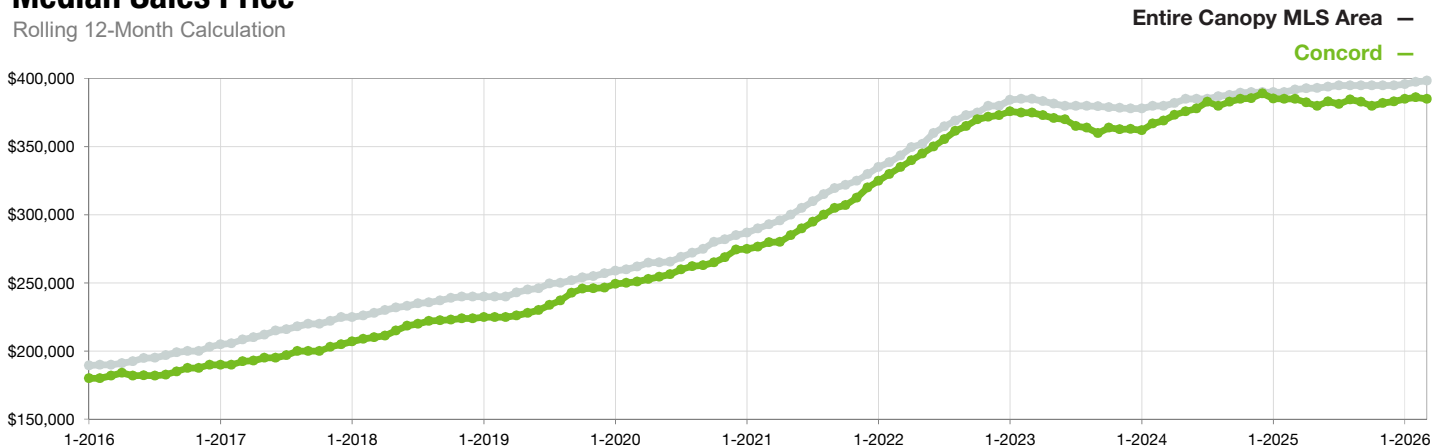
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.