

Local Market Update for March 2026

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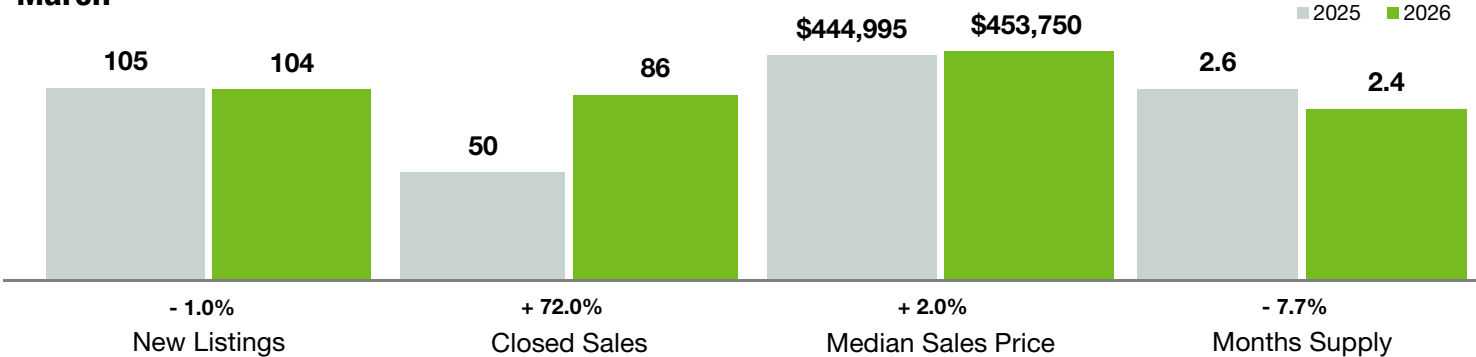
Indian Trail

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	105	104	- 1.0%	237	298	+ 25.7%
Pending Sales	64	108	+ 68.8%	173	259	+ 49.7%
Closed Sales	50	86	+ 72.0%	118	191	+ 61.9%
Median Sales Price*	\$444,995	\$453,750	+ 2.0%	\$454,513	\$455,000	+ 0.1%
Average Sales Price*	\$477,048	\$480,969	+ 0.8%	\$472,088	\$476,570	+ 0.9%
Percent of Original List Price Received*	97.3%	97.2%	- 0.1%	97.4%	96.3%	- 1.1%
List to Close	87	121	+ 39.1%	97	121	+ 24.7%
Days on Market Until Sale	48	61	+ 27.1%	48	65	+ 35.4%
Cumulative Days on Market Until Sale	53	67	+ 26.4%	50	71	+ 42.0%
Average List Price	\$495,906	\$460,676	- 7.1%	\$486,866	\$476,738	- 2.1%
Inventory of Homes for Sale	137	174	+ 27.0%	--	--	--
Months Supply of Inventory	2.6	2.4	- 7.7%	--	--	--

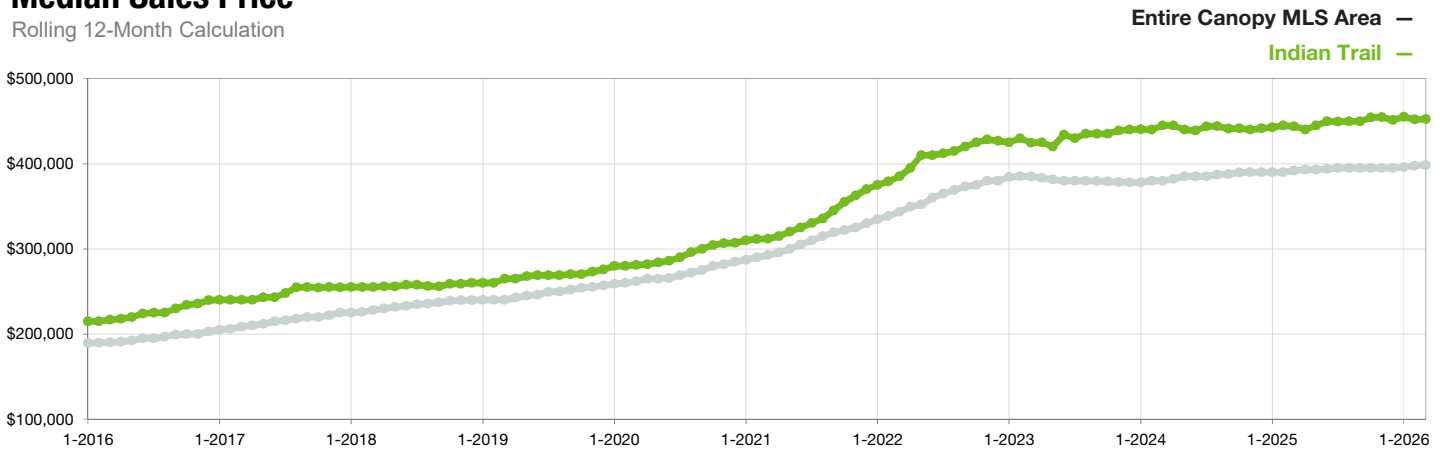
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.