

# Local Market Update for March 2026

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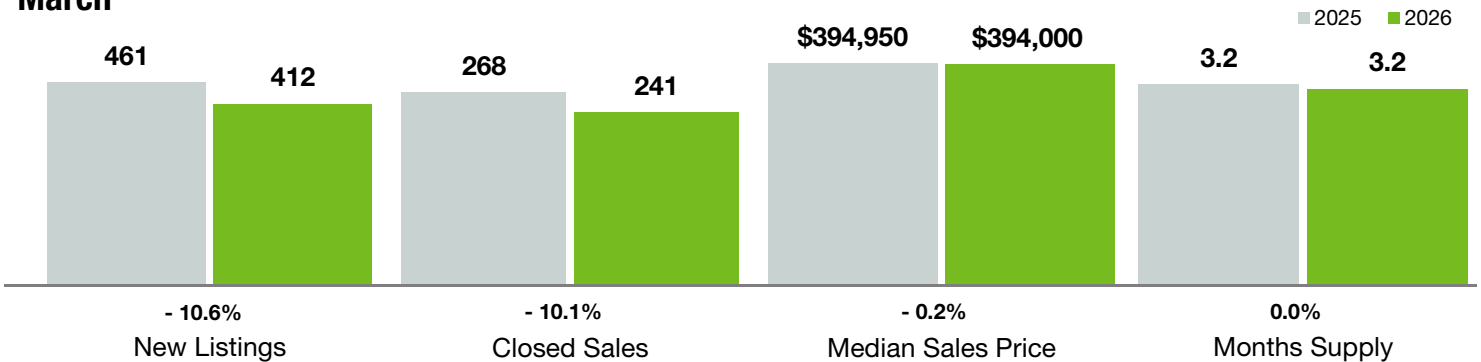
## Iredell County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	461	412	- 10.6%	1,144	1,003	- 12.3%
Pending Sales	331	339	+ 2.4%	844	777	- 7.9%
Closed Sales	268	241	- 10.1%	688	588	- 14.5%
Median Sales Price*	\$394,950	\$394,000	- 0.2%	\$393,250	\$395,000	+ 0.4%
Average Sales Price*	\$495,045	\$587,326	+ 18.6%	\$510,973	\$571,363	+ 11.8%
Percent of Original List Price Received*	94.9%	94.4%	- 0.5%	94.8%	94.2%	- 0.6%
List to Close	113	122	+ 8.0%	111	120	+ 8.1%
Days on Market Until Sale	72	76	+ 5.6%	65	76	+ 16.9%
Cumulative Days on Market Until Sale	81	89	+ 9.9%	72	90	+ 25.0%
Average List Price	\$625,811	\$642,463	+ 2.7%	\$604,165	\$617,316	+ 2.2%
Inventory of Homes for Sale	905	850	- 6.1%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--

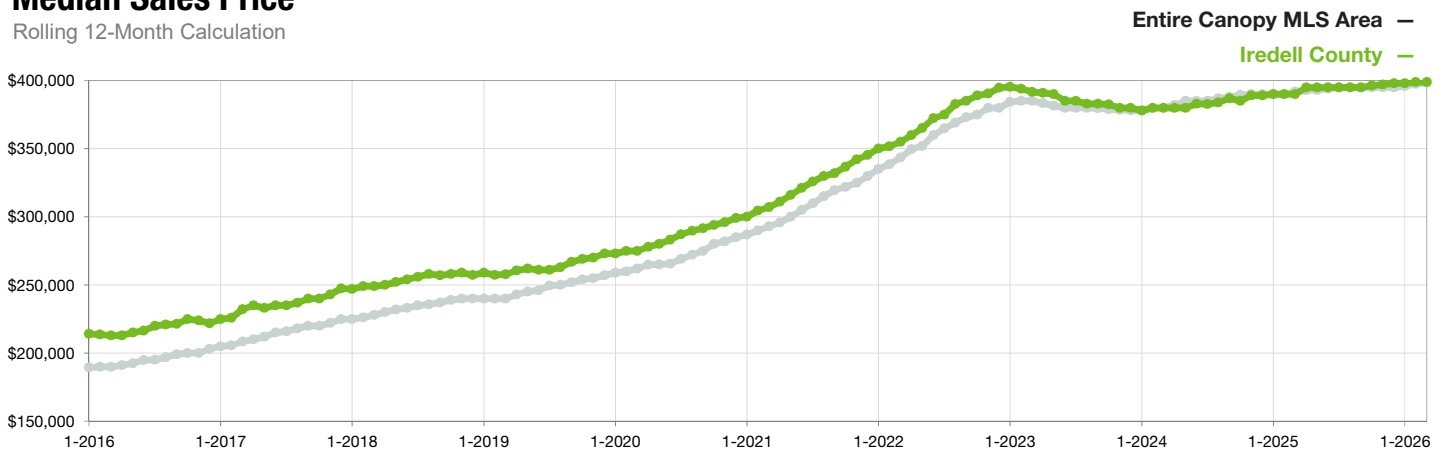
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.