

# Local Market Update for March 2026

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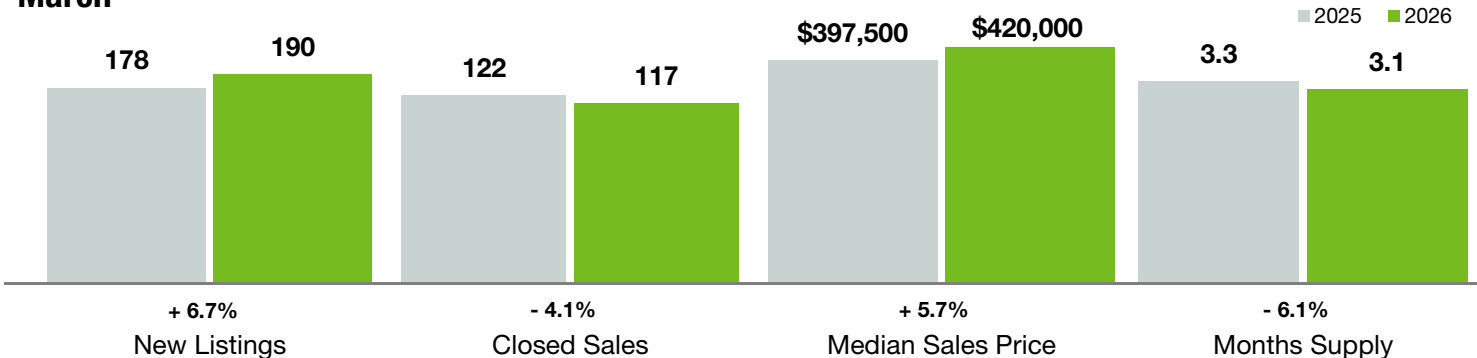
## Lincoln County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	178	190	+ 6.7%	460	463	+ 0.7%
Pending Sales	124	142	+ 14.5%	335	343	+ 2.4%
Closed Sales	122	117	- 4.1%	289	263	- 9.0%
Median Sales Price*	\$397,500	\$420,000	+ 5.7%	\$414,000	\$425,000	+ 2.7%
Average Sales Price*	\$501,183	\$542,678	+ 8.3%	\$509,025	\$515,633	+ 1.3%
Percent of Original List Price Received*	96.3%	94.9%	- 1.5%	94.7%	93.9%	- 0.8%
List to Close	108	113	+ 4.6%	107	121	+ 13.1%
Days on Market Until Sale	65	72	+ 10.8%	63	78	+ 23.8%
Cumulative Days on Market Until Sale	75	93	+ 24.0%	75	97	+ 29.3%
Average List Price	\$611,162	\$607,591	- 0.6%	\$565,079	\$556,453	- 1.5%
Inventory of Homes for Sale	357	369	+ 3.4%	--	--	--
Months Supply of Inventory	3.3	3.1	- 6.1%	--	--	--

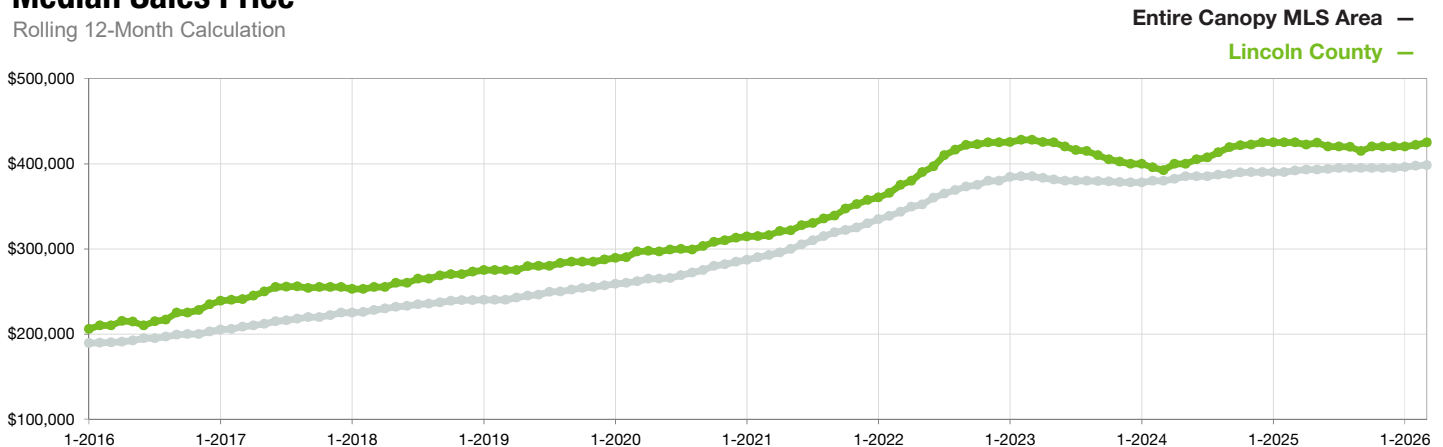
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.