

Local Market Update for March 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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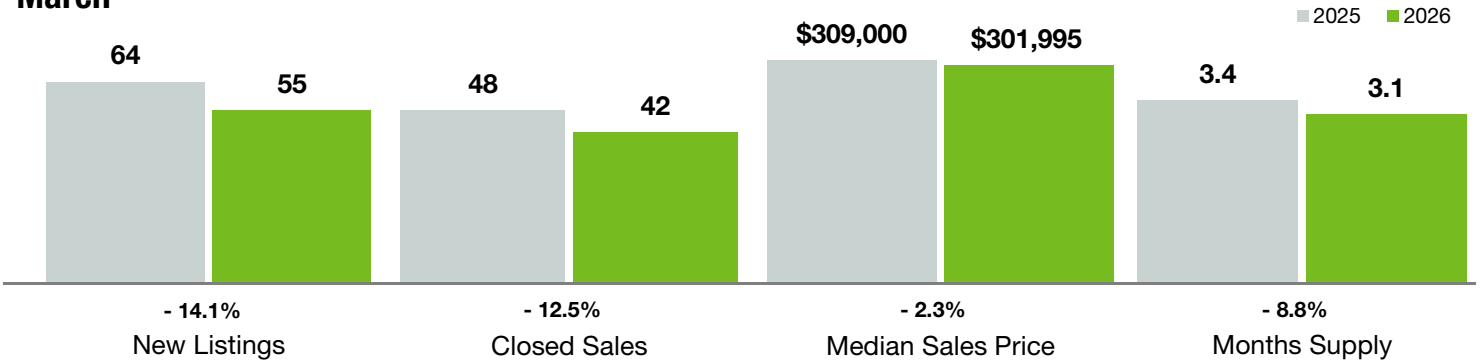
Lincolnton

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	64	55	- 14.1%	157	178	+ 13.4%
Pending Sales	51	60	+ 17.6%	130	132	+ 1.5%
Closed Sales	48	42	- 12.5%	115	90	- 21.7%
Median Sales Price*	\$309,000	\$301,995	- 2.3%	\$310,000	\$297,000	- 4.2%
Average Sales Price*	\$330,326	\$345,842	+ 4.7%	\$340,626	\$334,644	- 1.8%
Percent of Original List Price Received*	97.5%	93.7%	- 3.9%	94.8%	92.9%	- 2.0%
List to Close	127	106	- 16.5%	116	107	- 7.8%
Days on Market Until Sale	77	63	- 18.2%	70	65	- 7.1%
Cumulative Days on Market Until Sale	86	71	- 17.4%	81	77	- 4.9%
Average List Price	\$344,336	\$383,735	+ 11.4%	\$351,033	\$366,776	+ 4.5%
Inventory of Homes for Sale	134	135	+ 0.7%	--	--	--
Months Supply of Inventory	3.4	3.1	- 8.8%	--	--	--

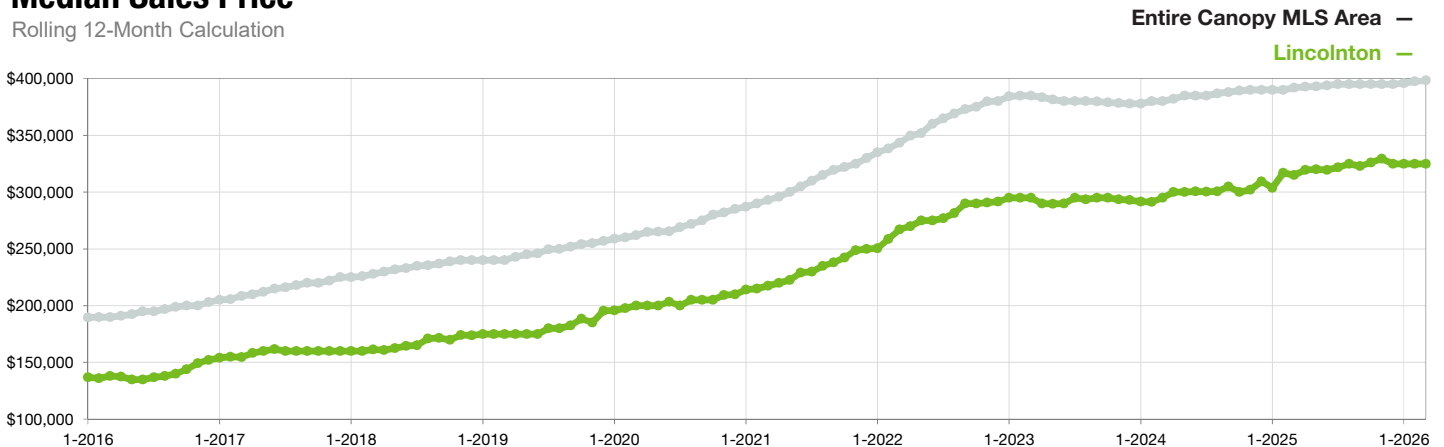
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.