

Local Market Update for March 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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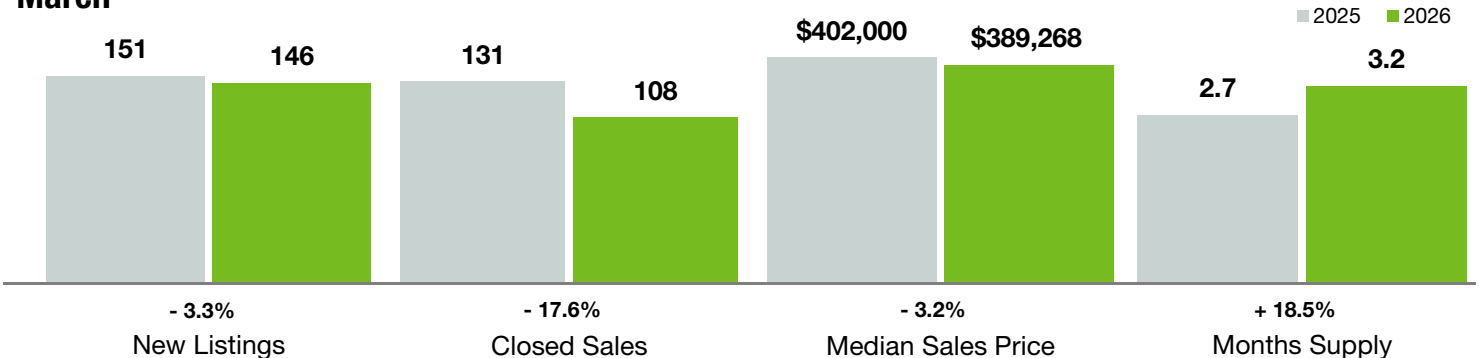
Monroe

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	151	146	- 3.3%	386	411	+ 6.5%
Pending Sales	116	122	+ 5.2%	325	310	- 4.6%
Closed Sales	131	108	- 17.6%	276	241	- 12.7%
Median Sales Price*	\$402,000	\$389,268	- 3.2%	\$406,500	\$389,997	- 4.1%
Average Sales Price*	\$438,816	\$414,783	- 5.5%	\$432,310	\$419,733	- 2.9%
Percent of Original List Price Received*	96.0%	97.0%	+ 1.0%	95.8%	96.2%	+ 0.4%
List to Close	120	98	- 18.3%	119	105	- 11.8%
Days on Market Until Sale	73	56	- 23.3%	71	61	- 14.1%
Cumulative Days on Market Until Sale	72	70	- 2.8%	68	71	+ 4.4%
Average List Price	\$440,859	\$454,914	+ 3.2%	\$441,832	\$444,356	+ 0.6%
Inventory of Homes for Sale	260	321	+ 23.5%	--	--	--
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

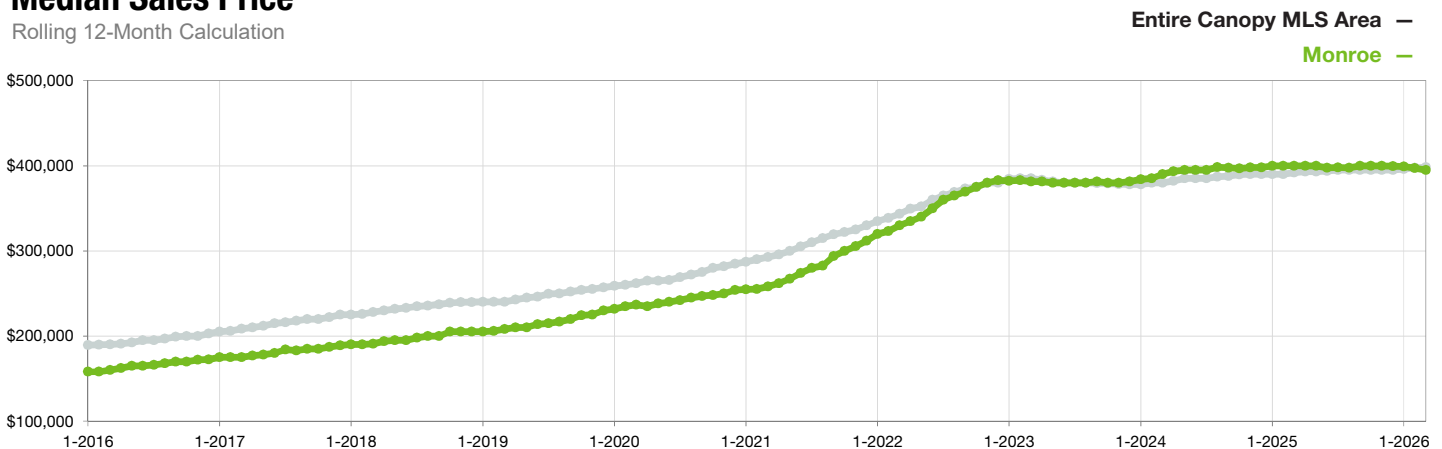
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.