

Local Market Update for March 2026

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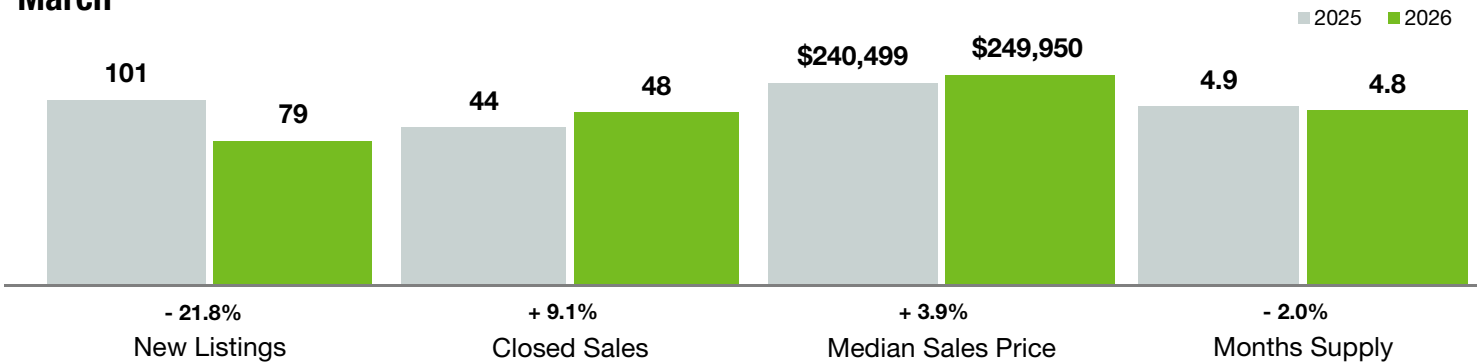
Shelby

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	101	79	- 21.8%	214	236	+ 10.3%
Pending Sales	64	64	0.0%	153	150	- 2.0%
Closed Sales	44	48	+ 9.1%	120	111	- 7.5%
Median Sales Price*	\$240,499	\$249,950	+ 3.9%	\$232,500	\$260,000	+ 11.8%
Average Sales Price*	\$256,782	\$251,283	- 2.1%	\$250,115	\$284,415	+ 13.7%
Percent of Original List Price Received*	92.1%	93.5%	+ 1.5%	93.5%	93.9%	+ 0.4%
List to Close	120	105	- 12.5%	117	114	- 2.6%
Days on Market Until Sale	74	70	- 5.4%	75	69	- 8.0%
Cumulative Days on Market Until Sale	98	96	- 2.0%	89	97	+ 9.0%
Average List Price	\$288,840	\$284,217	- 1.6%	\$285,792	\$286,351	+ 0.2%
Inventory of Homes for Sale	231	231	0.0%	--	--	--
Months Supply of Inventory	4.9	4.8	- 2.0%	--	--	--

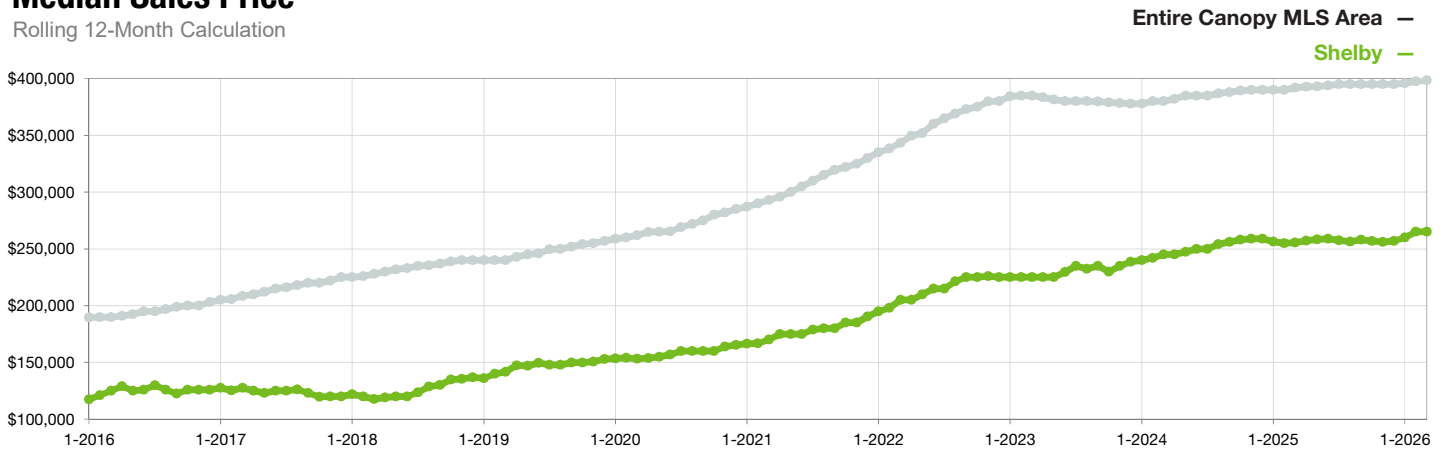
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.