

Local Market Update for March 2026

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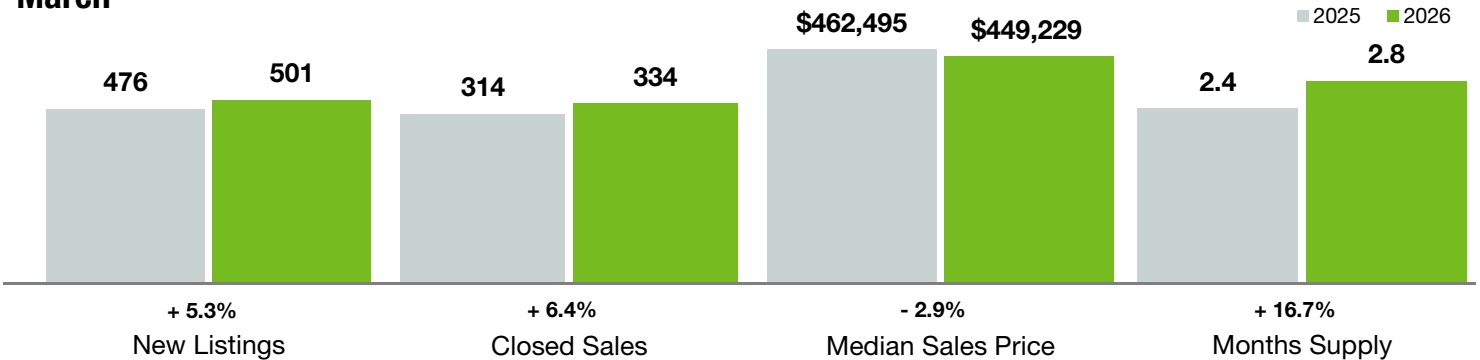
Union County

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	476	501	+ 5.3%	1,127	1,301	+ 15.4%
Pending Sales	363	420	+ 15.7%	908	1,026	+ 13.0%
Closed Sales	314	334	+ 6.4%	733	757	+ 3.3%
Median Sales Price*	\$462,495	\$449,229	- 2.9%	\$457,971	\$450,000	- 1.7%
Average Sales Price*	\$592,399	\$589,842	- 0.4%	\$593,855	\$565,319	- 4.8%
Percent of Original List Price Received*	96.9%	96.4%	- 0.5%	96.4%	95.8%	- 0.6%
List to Close	107	107	0.0%	112	110	- 1.8%
Days on Market Until Sale	64	60	- 6.3%	64	65	+ 1.6%
Cumulative Days on Market Until Sale	62	74	+ 19.4%	63	74	+ 17.5%
Average List Price	\$661,842	\$684,760	+ 3.5%	\$633,675	\$660,750	+ 4.3%
Inventory of Homes for Sale	691	897	+ 29.8%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

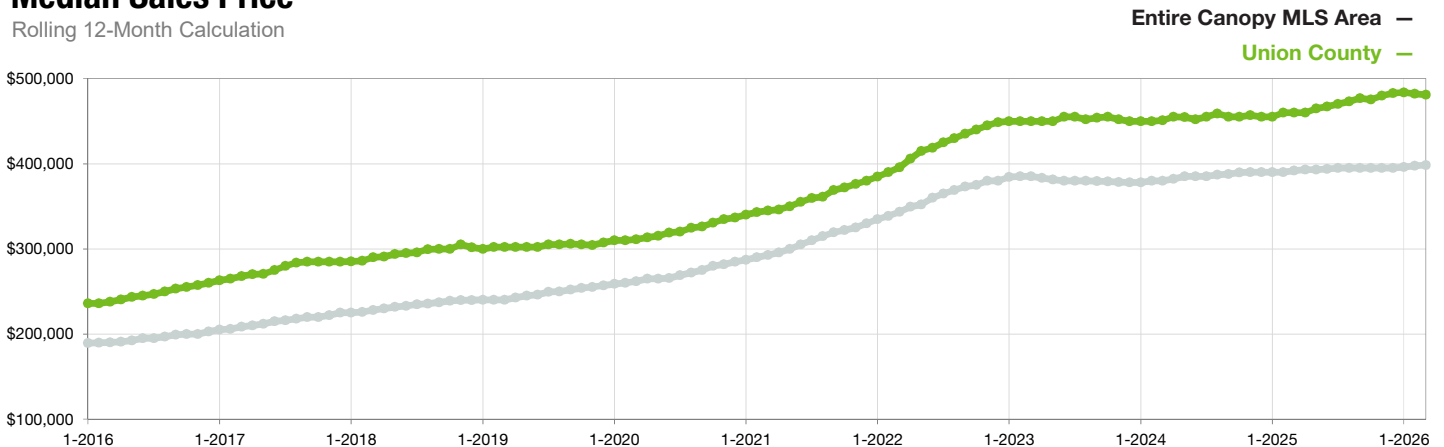
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.