

# Local Market Update for March 2026

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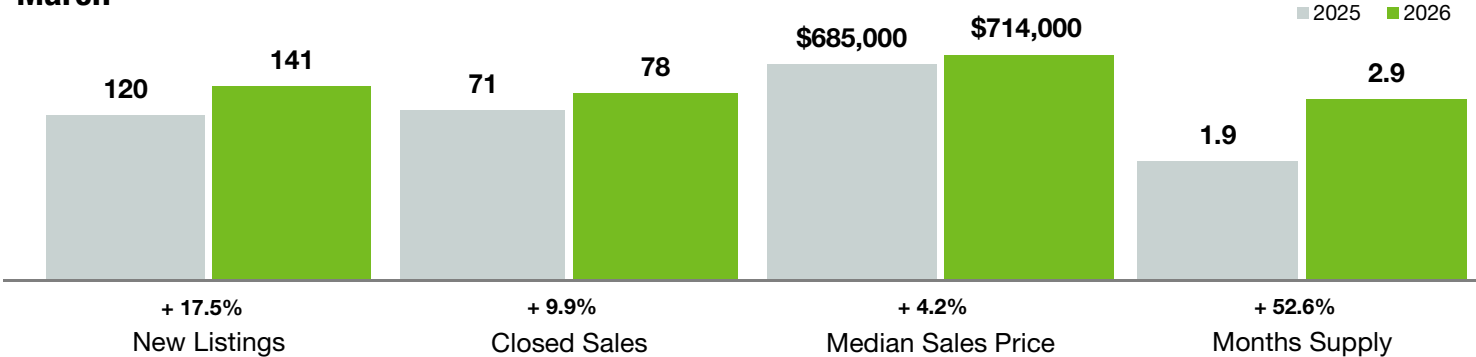
## Waxhaw

North Carolina

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
New Listings	120	141	+ 17.5%	276	307	+ 11.2%
Pending Sales	108	105	- 2.8%	226	237	+ 4.9%
Closed Sales	71	78	+ 9.9%	171	163	- 4.7%
Median Sales Price*	\$685,000	\$714,000	+ 4.2%	\$665,000	\$680,000	+ 2.3%
Average Sales Price*	\$829,471	\$814,499	- 1.8%	\$822,678	\$785,816	- 4.5%
Percent of Original List Price Received*	97.2%	96.6%	- 0.6%	96.4%	95.8%	- 0.6%
List to Close	105	103	- 1.9%	109	110	+ 0.9%
Days on Market Until Sale	73	62	- 15.1%	74	73	- 1.4%
Cumulative Days on Market Until Sale	59	71	+ 20.3%	67	77	+ 14.9%
Average List Price	\$904,313	\$1,025,919	+ 13.4%	\$858,607	\$933,280	+ 8.7%
Inventory of Homes for Sale	143	227	+ 58.7%	--	--	--
Months Supply of Inventory	1.9	2.9	+ 52.6%	--	--	--

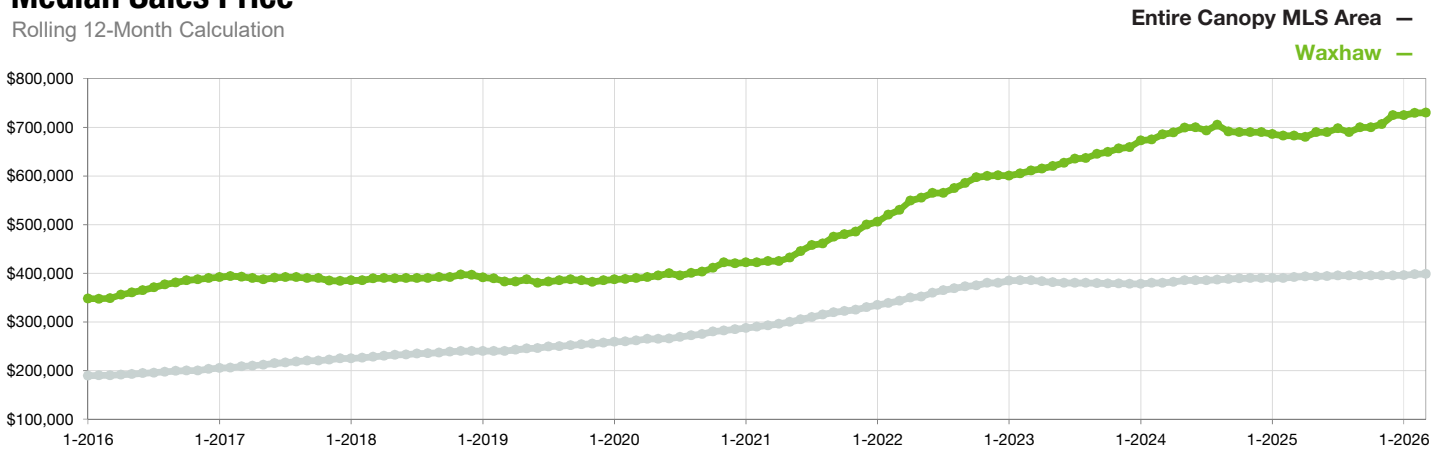
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.