

Local Market Update for April 2026

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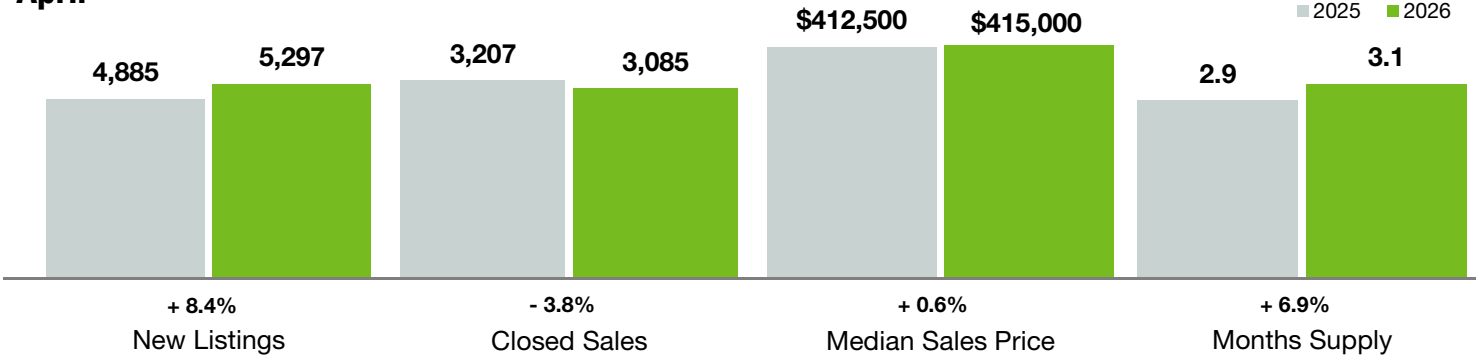
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	4,885	5,297	+ 8.4%	16,615	17,505	+ 5.4%
Pending Sales	3,411	3,929	+ 15.2%	12,382	13,087	+ 5.7%
Closed Sales	3,207	3,085	- 3.8%	10,593	10,155	- 4.1%
Median Sales Price*	\$412,500	\$415,000	+ 0.6%	\$405,000	\$410,000	+ 1.2%
Average Sales Price*	\$537,009	\$546,713	+ 1.8%	\$518,731	\$519,970	+ 0.2%
Percent of Original List Price Received*	97.0%	96.3%	- 0.7%	96.4%	95.6%	- 0.8%
List to Close	89	98	+ 10.1%	97	106	+ 9.3%
Days on Market Until Sale	45	54	+ 20.0%	51	62	+ 21.6%
Cumulative Days on Market Until Sale	51	63	+ 23.5%	58	72	+ 24.1%
Average List Price	\$588,752	\$601,724	+ 2.2%	\$551,437	\$566,392	+ 2.7%
Inventory of Homes for Sale	8,257	9,341	+ 13.1%	--	--	--
Months Supply of Inventory	2.9	3.1	+ 6.9%	--	--	--

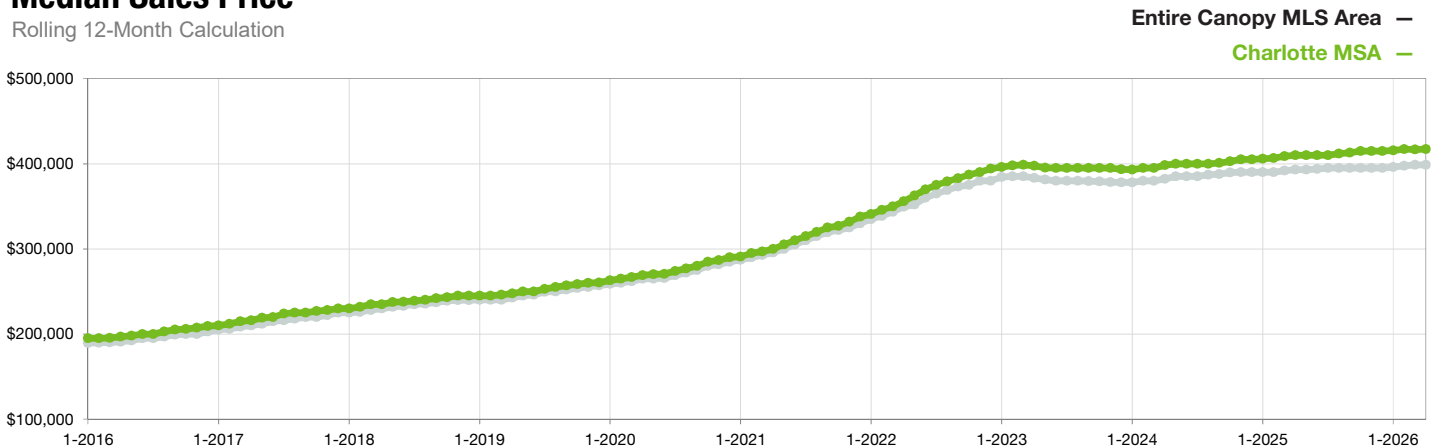
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.