

Local Market Update for April 2026

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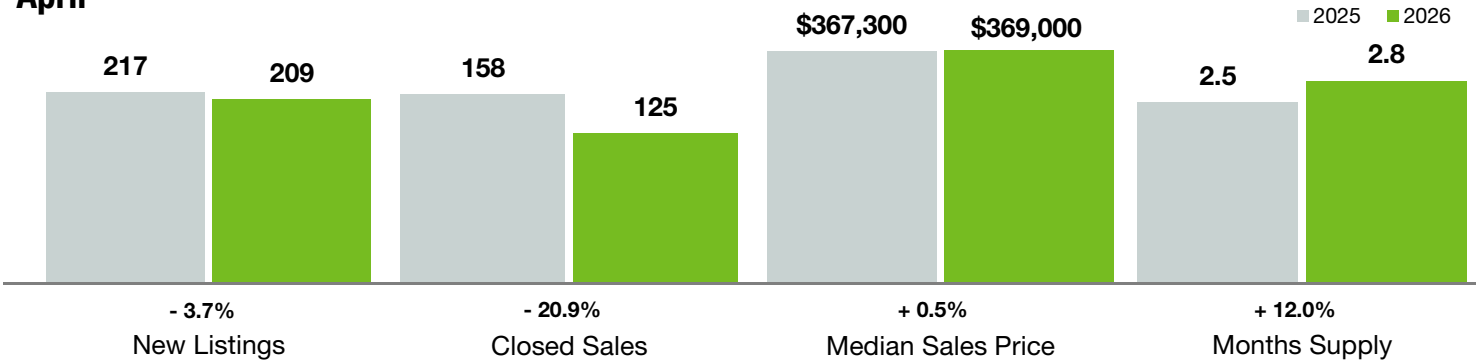
Concord

North Carolina

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	217	209	- 3.7%	712	717	+ 0.7%
Pending Sales	159	167	+ 5.0%	558	545	- 2.3%
Closed Sales	158	125	- 20.9%	461	406	- 11.9%
Median Sales Price*	\$367,300	\$369,000	+ 0.5%	\$369,900	\$375,000	+ 1.4%
Average Sales Price*	\$429,037	\$439,290	+ 2.4%	\$429,701	\$424,524	- 1.2%
Percent of Original List Price Received*	95.9%	96.1%	+ 0.2%	95.4%	95.0%	- 0.4%
List to Close	94	99	+ 5.3%	98	106	+ 8.2%
Days on Market Until Sale	52	54	+ 3.8%	52	63	+ 21.2%
Cumulative Days on Market Until Sale	57	63	+ 10.5%	61	75	+ 23.0%
Average List Price	\$473,622	\$485,064	+ 2.4%	\$471,484	\$459,192	- 2.6%
Inventory of Homes for Sale	330	358	+ 8.5%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

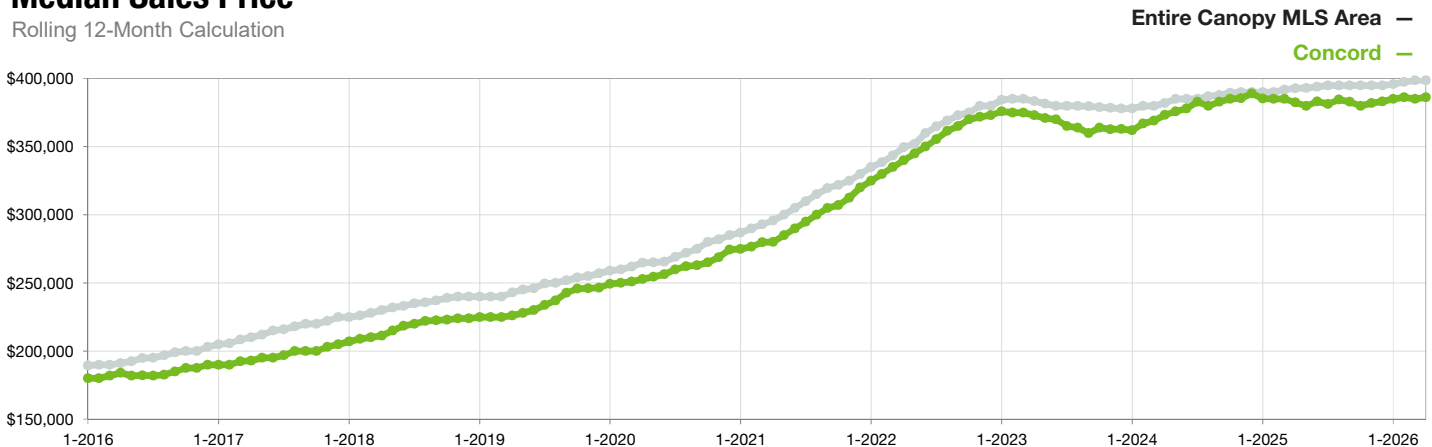
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.