

# Local Market Update for April 2026

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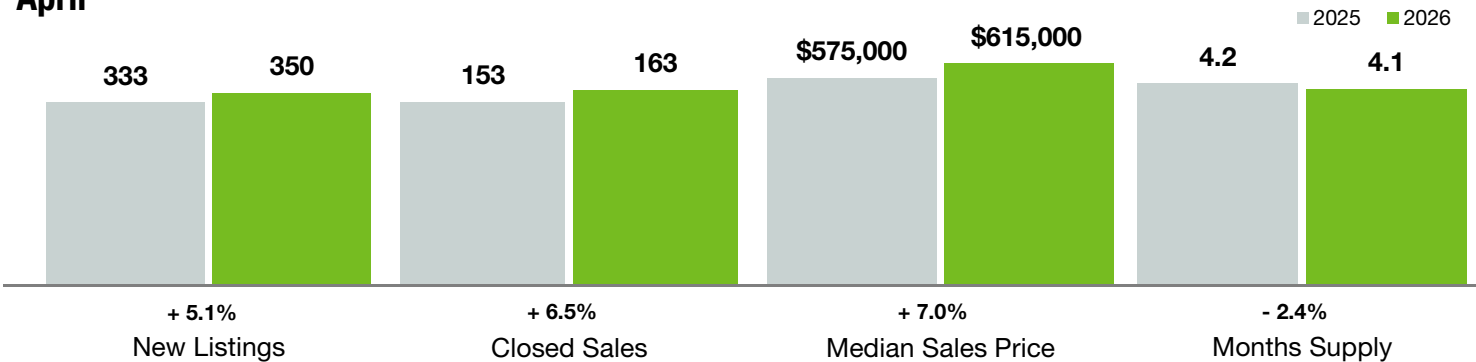
## Lake Norman

North Carolina

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	333	350	+ 5.1%	1,071	1,024	- 4.4%
Pending Sales	196	214	+ 9.2%	686	676	- 1.5%
Closed Sales	153	163	+ 6.5%	599	528	- 11.9%
Median Sales Price*	\$575,000	\$615,000	+ 7.0%	\$565,000	\$584,500	+ 3.5%
Average Sales Price*	\$848,715	\$856,429	+ 0.9%	\$846,086	\$896,735	+ 6.0%
Percent of Original List Price Received*	95.5%	95.4%	- 0.1%	94.9%	94.7%	- 0.2%
List to Close	102	99	- 2.9%	106	109	+ 2.8%
Days on Market Until Sale	59	58	- 1.7%	61	66	+ 8.2%
Cumulative Days on Market Until Sale	72	68	- 5.6%	74	81	+ 9.5%
Average List Price	\$1,026,194	\$1,279,833	+ 24.7%	\$1,024,206	\$1,114,184	+ 8.8%
Inventory of Homes for Sale	692	672	- 2.9%	--	--	--
Months Supply of Inventory	4.2	4.1	- 2.4%	--	--	--

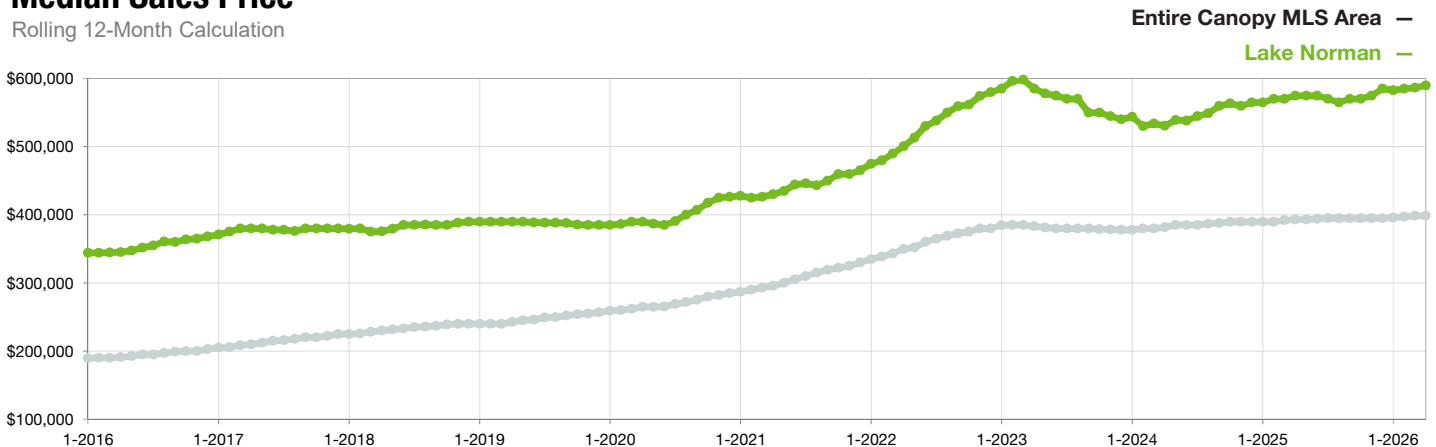
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.