

Local Market Update for April 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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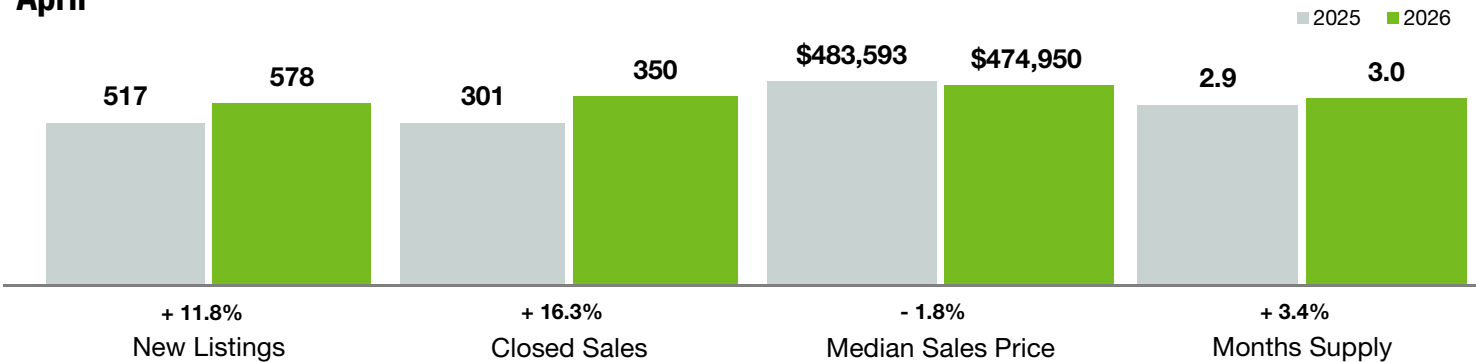
Union County

North Carolina

| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2025 | 2026 | Percent Change | Thru 4-2025 | Thru 4-2026 | Percent Change |
| New Listings | 517 | 578 | + 11.8% | 1,644 | 1,885 | + 14.7% |
| Pending Sales | 330 | 416 | + 26.1% | 1,238 | 1,430 | + 15.5% |
| Closed Sales | 301 | 350 | + 16.3% | 1,034 | 1,120 | + 8.3% |
| Median Sales Price* | \$483,593 | \$474,950 | - 1.8% | \$464,900 | \$459,000 | - 1.3% |
| Average Sales Price* | \$629,899 | \$603,816 | - 4.1% | \$604,358 | \$578,280 | - 4.3% |
| Percent of Original List Price Received* | 98.5% | 96.1% | - 2.4% | 97.0% | 95.9% | - 1.1% |
| List to Close | 89 | 104 | + 16.9% | 105 | 108 | + 2.9% |
| Days on Market Until Sale | 45 | 58 | + 28.9% | 59 | 62 | + 5.1% |
| Cumulative Days on Market Until Sale | 48 | 64 | + 33.3% | 59 | 71 | + 20.3% |
| Average List Price | \$733,742 | \$638,122 | - 13.0% | \$665,820 | \$651,456 | - 2.2% |
| Inventory of Homes for Sale | 834 | 985 | + 18.1% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 3.0 | + 3.4% | -- | -- | -- |

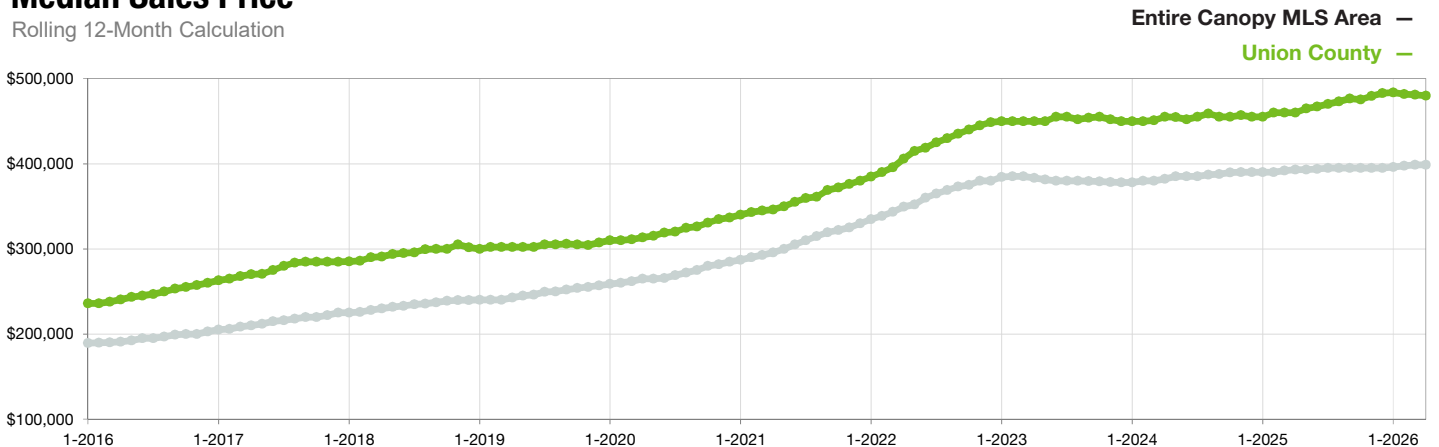
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.