

Local Market Update for May 2026

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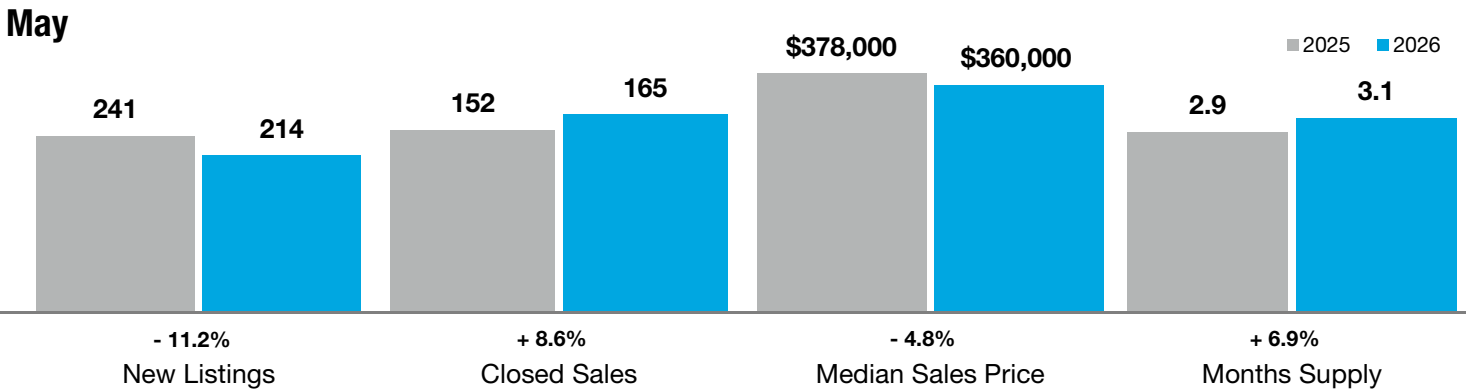


Concord

North Carolina

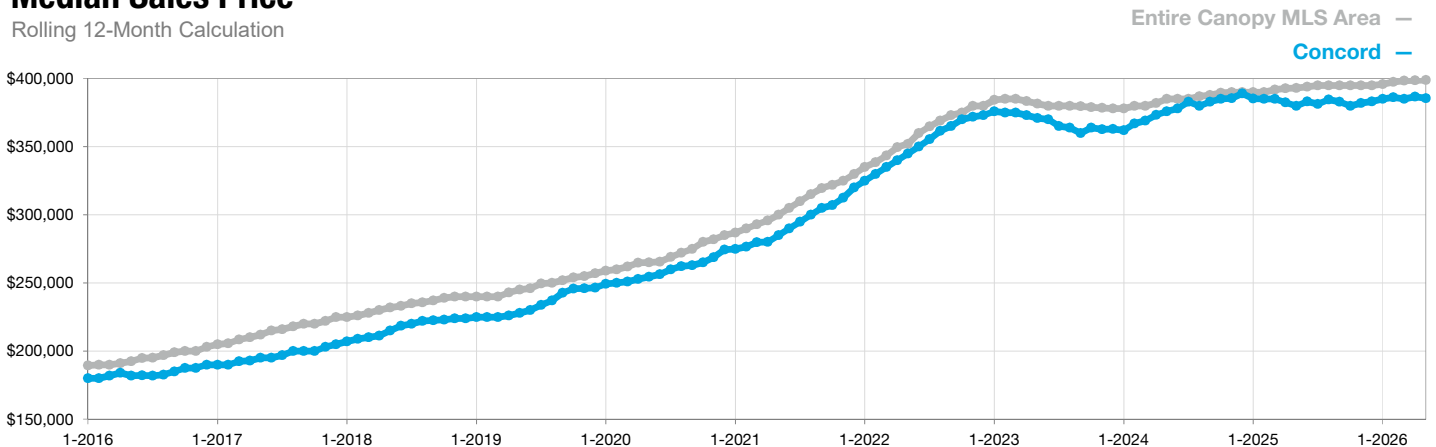
Key Metrics	May			Year to Date		
	2025	2026	Percent Change	Thru 5-2025	Thru 5-2026	Percent Change
New Listings	241	214	- 11.2%	953	931	- 2.3%
Pending Sales	156	156	0.0%	714	687	- 3.8%
Closed Sales	152	165	+ 8.6%	613	574	- 6.4%
Median Sales Price*	\$378,000	\$360,000	- 4.8%	\$370,000	\$372,750	+ 0.7%
Average Sales Price*	\$435,267	\$439,299	+ 0.9%	\$431,081	\$429,401	- 0.4%
Percent of Original List Price Received*	96.5%	96.1%	- 0.4%	95.7%	95.3%	- 0.4%
List to Close	87	88	+ 1.1%	95	101	+ 6.3%
Days on Market Until Sale	45	43	- 4.4%	51	57	+ 11.8%
Cumulative Days on Market Until Sale	50	46	- 8.0%	58	67	+ 15.5%
Average List Price	\$468,569	\$474,037	+ 1.2%	\$470,744	\$462,181	- 1.8%
Inventory of Homes for Sale	386	397	+ 2.8%	--	--	--
Months Supply of Inventory	2.9	3.1	+ 6.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of June 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.