

Local Market Update for May 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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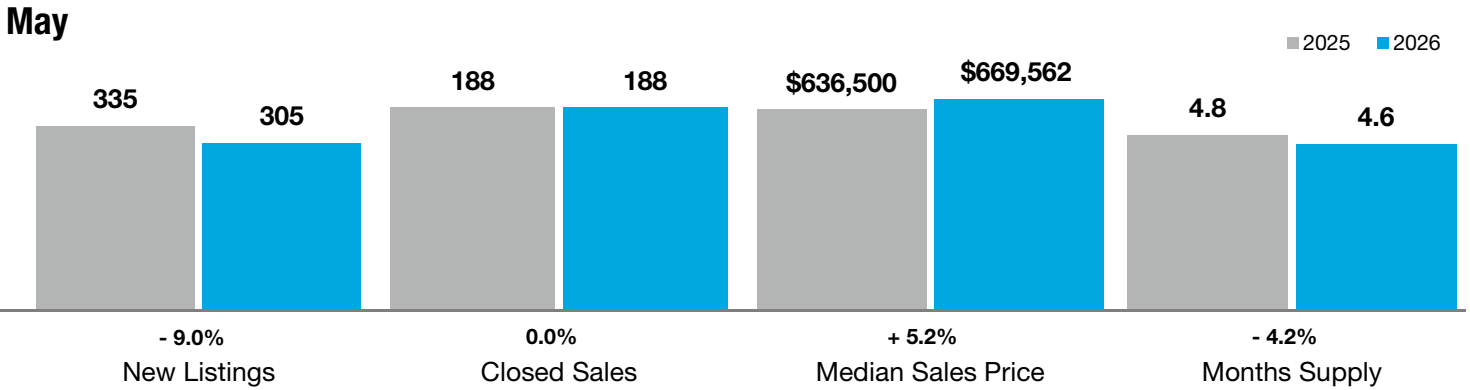


Lake Norman

North Carolina

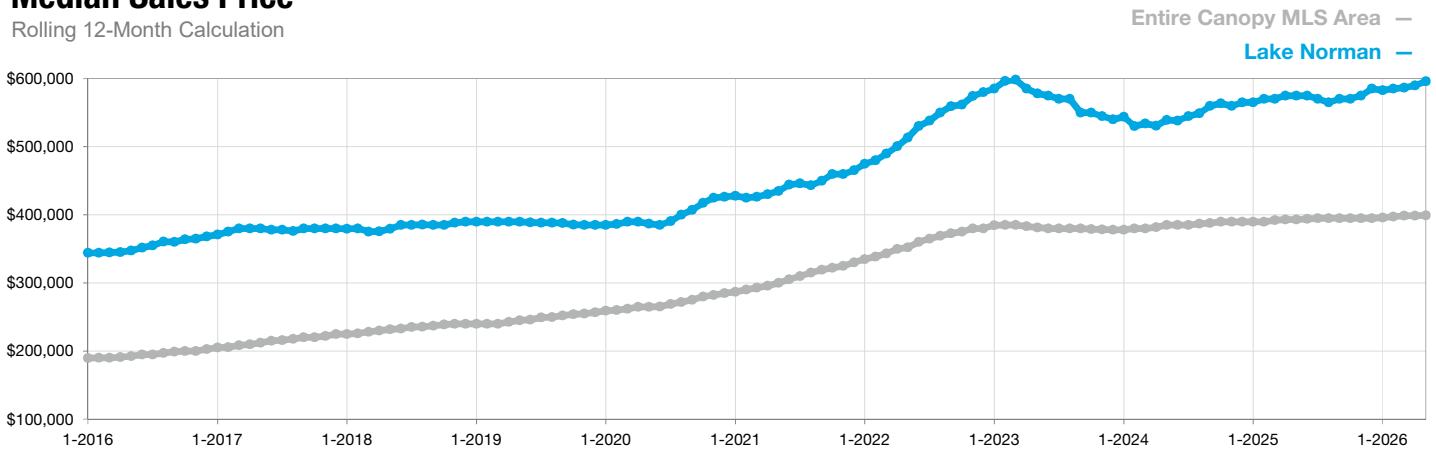
Key Metrics	May			Year to Date		
	2025	2026	Percent Change	Thru 5-2025	Thru 5-2026	Percent Change
New Listings	335	305	- 9.0%	1,407	1,330	- 5.5%
Pending Sales	160	175	+ 9.4%	847	833	- 1.7%
Closed Sales	188	188	0.0%	787	717	- 8.9%
Median Sales Price*	\$636,500	\$669,562	+ 5.2%	\$575,000	\$620,000	+ 7.8%
Average Sales Price*	\$948,519	\$966,351	+ 1.9%	\$870,556	\$915,417	+ 5.2%
Percent of Original List Price Received*	94.2%	95.0%	+ 0.8%	94.7%	94.8%	+ 0.1%
List to Close	105	97	- 7.6%	106	106	0.0%
Days on Market Until Sale	60	54	- 10.0%	61	63	+ 3.3%
Cumulative Days on Market Until Sale	71	60	- 15.5%	73	75	+ 2.7%
Average List Price	\$1,060,008	\$1,152,921	+ 8.8%	\$1,032,820	\$1,113,646	+ 7.8%
Inventory of Homes for Sale	795	759	- 4.5%	--	--	--
Months Supply of Inventory	4.8	4.6	- 4.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of June 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.