

Local Market Update for June 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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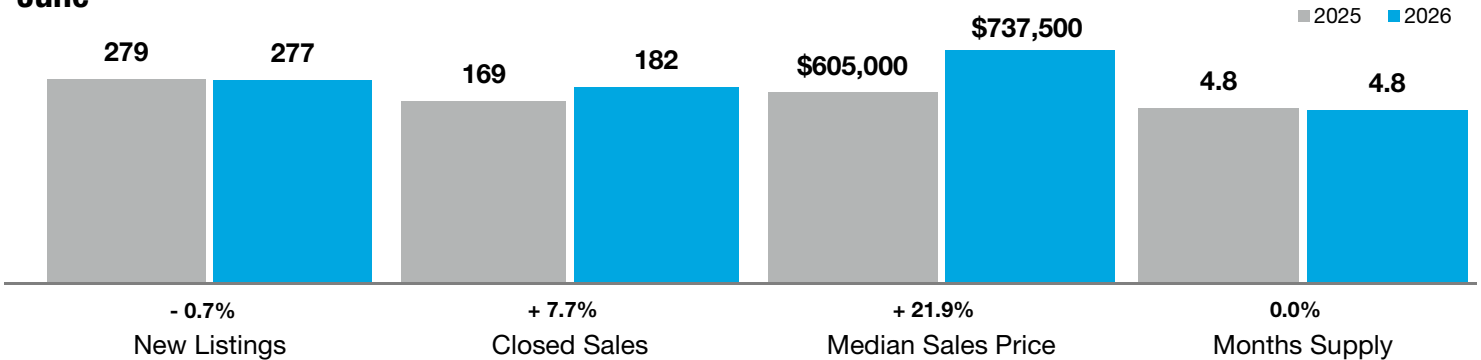
Lake Norman

North Carolina

Key Metrics	June			Year to Date		
	2025	2026	Percent Change	Thru 6-2025	Thru 6-2026	Percent Change
New Listings	279	277	- 0.7%	1,686	1,610	- 4.5%
Pending Sales	204	191	- 6.4%	1,051	1,017	- 3.2%
Closed Sales	169	182	+ 7.7%	956	903	- 5.5%
Median Sales Price*	\$605,000	\$737,500	+ 21.9%	\$580,000	\$630,000	+ 8.6%
Average Sales Price*	\$928,251	\$1,128,266	+ 21.5%	\$880,755	\$956,581	+ 8.6%
Percent of Original List Price Received*	94.9%	95.4%	+ 0.5%	94.7%	94.9%	+ 0.2%
List to Close	88	91	+ 3.4%	102	103	+ 1.0%
Days on Market Until Sale	44	46	+ 4.5%	58	60	+ 3.4%
Cumulative Days on Market Until Sale	59	56	- 5.1%	70	72	+ 2.9%
Average List Price	\$893,475	\$1,038,085	+ 16.2%	\$1,009,420	\$1,099,642	+ 8.9%
Inventory of Homes for Sale	804	783	- 2.6%	--	--	--
Months Supply of Inventory	4.8	4.8	0.0%	--	--	--

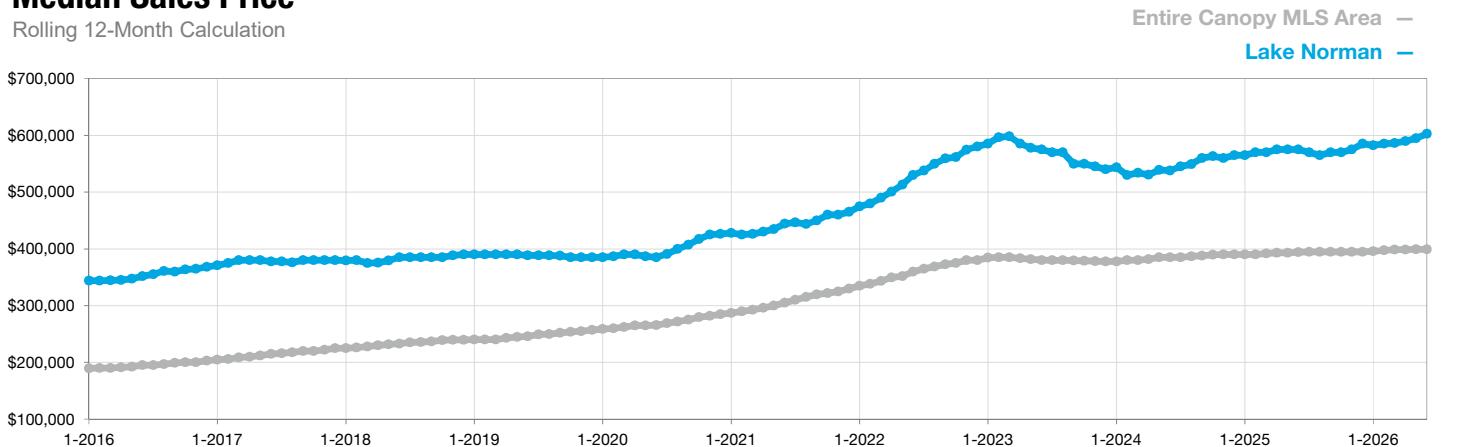
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.