

Local Market Update for July 2026

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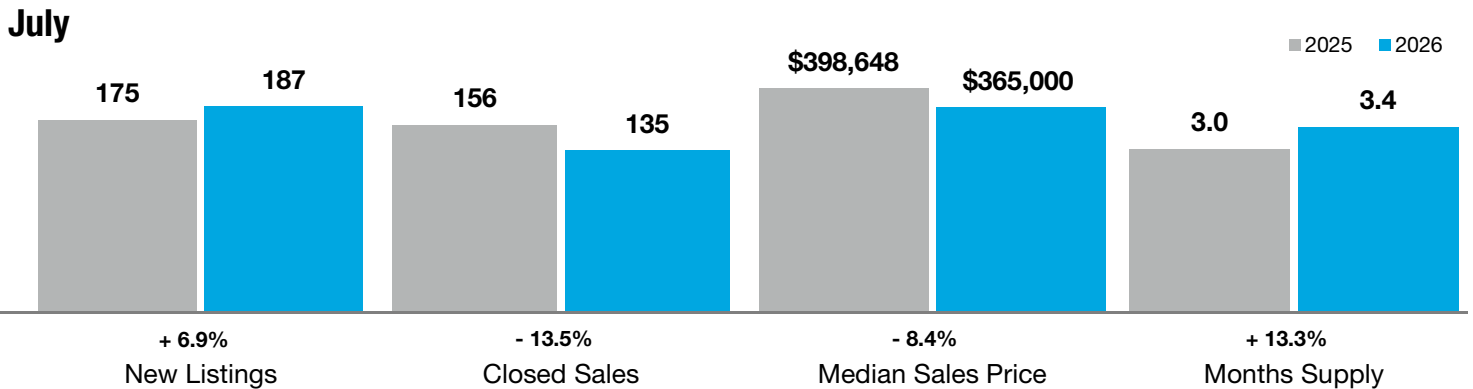


Concord

North Carolina

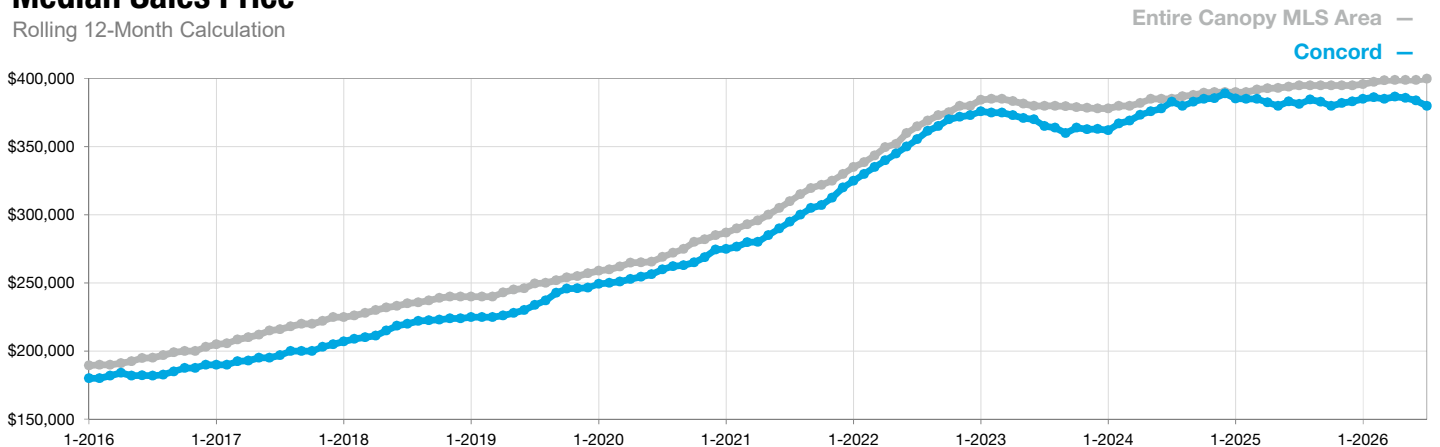
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	175	187	+ 6.9%	1,323	1,318	- 0.4%
Pending Sales	130	137	+ 5.4%	995	950	- 4.5%
Closed Sales	156	135	- 13.5%	931	865	- 7.1%
Median Sales Price*	\$398,648	\$365,000	- 8.4%	\$380,000	\$375,000	- 1.3%
Average Sales Price*	\$465,643	\$451,919	- 2.9%	\$439,147	\$441,321	+ 0.5%
Percent of Original List Price Received*	95.5%	96.0%	+ 0.5%	95.8%	95.6%	- 0.2%
List to Close	83	80	- 3.6%	91	95	+ 4.4%
Days on Market Until Sale	43	38	- 11.6%	48	52	+ 8.3%
Cumulative Days on Market Until Sale	43	47	+ 9.3%	53	61	+ 15.1%
Average List Price	\$434,336	\$497,375	+ 14.5%	\$463,066	\$469,600	+ 1.4%
Inventory of Homes for Sale	399	429	+ 7.5%	--	--	--
Months Supply of Inventory	3.0	3.4	+ 13.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.