

Local Market Update for July 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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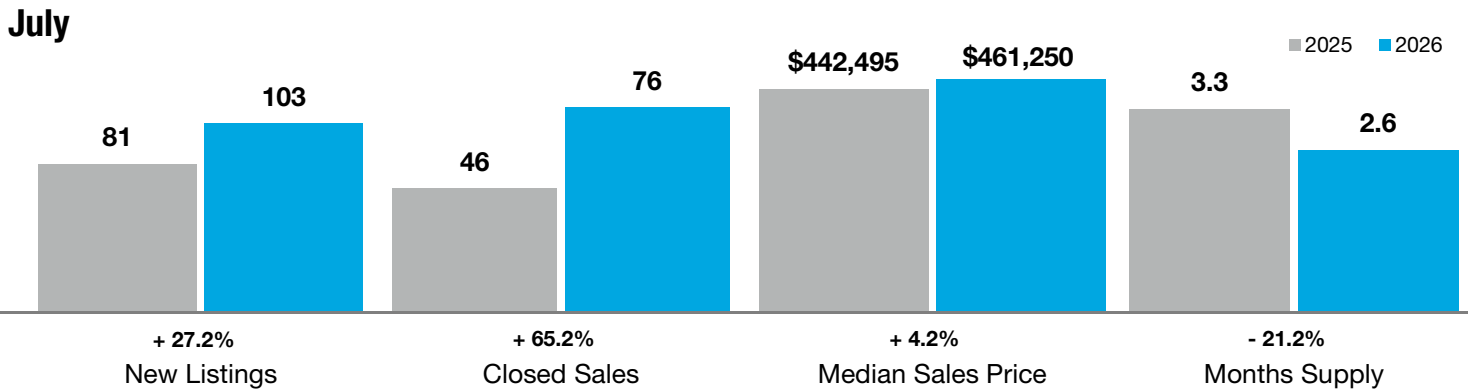


Indian Trail

North Carolina

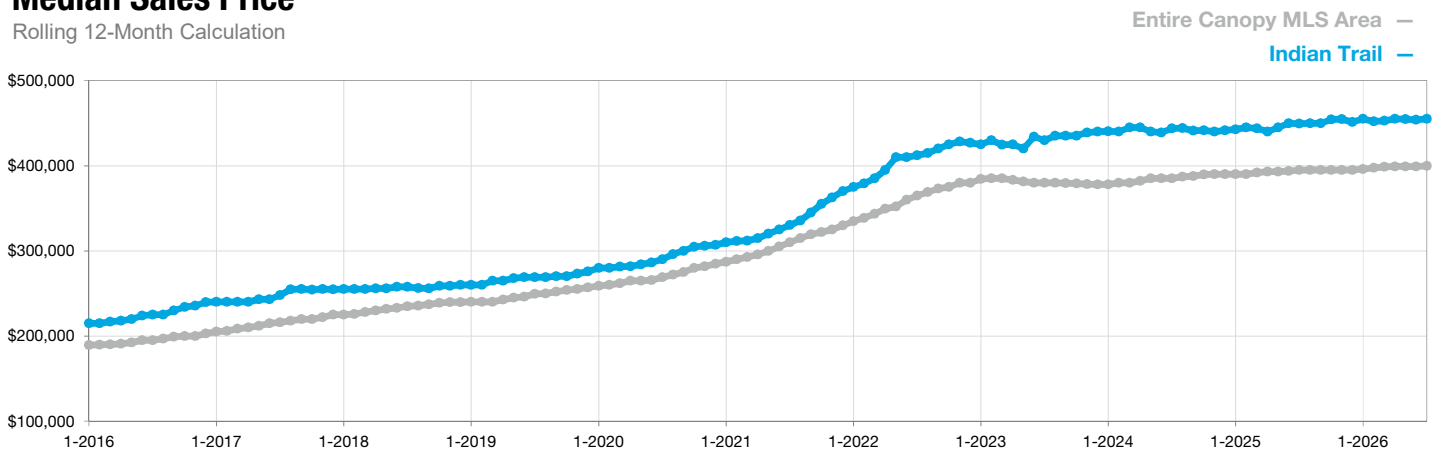
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	81	103	+ 27.2%	589	695	+ 18.0%
Pending Sales	72	87	+ 20.8%	438	564	+ 28.8%
Closed Sales	46	76	+ 65.2%	337	530	+ 57.3%
Median Sales Price*	\$442,495	\$461,250	+ 4.2%	\$450,000	\$453,273	+ 0.7%
Average Sales Price*	\$469,266	\$513,354	+ 9.4%	\$474,315	\$478,577	+ 0.9%
Percent of Original List Price Received*	94.6%	98.4%	+ 4.0%	97.6%	97.0%	- 0.6%
List to Close	106	117	+ 10.4%	88	114	+ 29.5%
Days on Market Until Sale	54	39	- 27.8%	41	55	+ 34.1%
Cumulative Days on Market Until Sale	47	40	- 14.9%	42	60	+ 42.9%
Average List Price	\$459,852	\$506,345	+ 10.1%	\$483,463	\$482,029	- 0.3%
Inventory of Homes for Sale	183	199	+ 8.7%	--	--	--
Months Supply of Inventory	3.3	2.6	- 21.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.