

Local Market Update for July 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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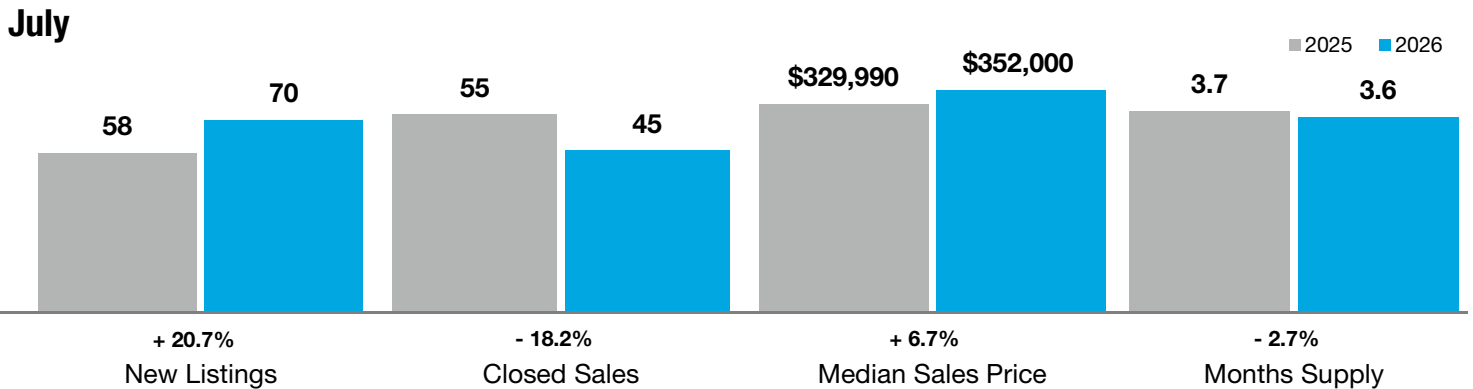


Lincoln County

North Carolina

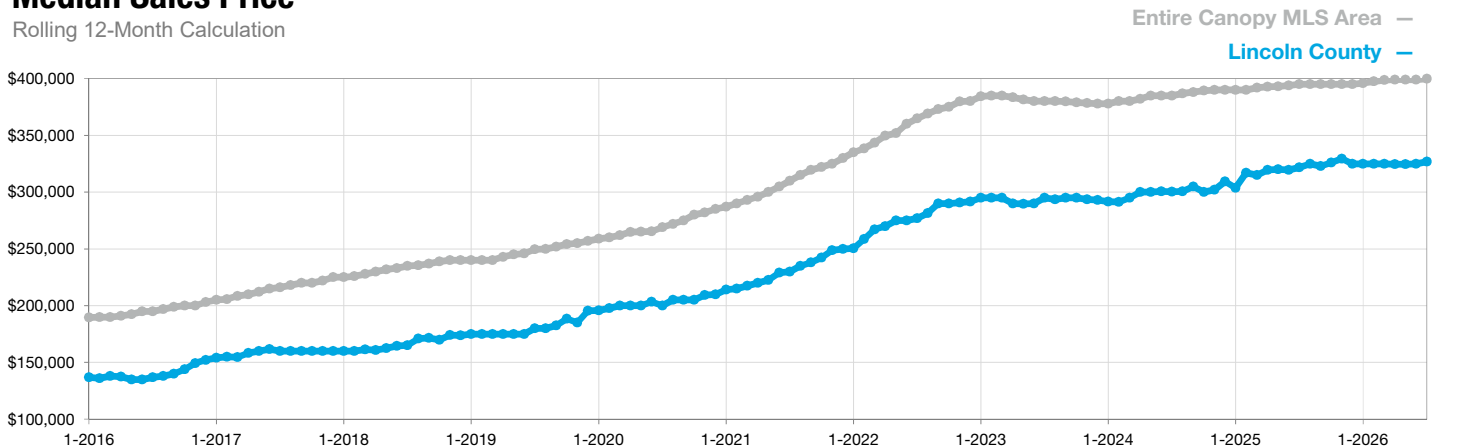
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	58	70	+ 20.7%	423	462	+ 9.2%
Pending Sales	53	38	- 28.3%	326	318	- 2.5%
Closed Sales	55	45	- 18.2%	313	290	- 7.3%
Median Sales Price*	\$329,990	\$352,000	+ 6.7%	\$326,000	\$327,250	+ 0.4%
Average Sales Price*	\$331,673	\$374,190	+ 12.8%	\$341,416	\$354,255	+ 3.8%
Percent of Original List Price Received*	94.7%	95.1%	+ 0.4%	95.0%	94.0%	- 1.1%
List to Close	93	104	+ 11.8%	105	104	- 1.0%
Days on Market Until Sale	52	58	+ 11.5%	61	63	+ 3.3%
Cumulative Days on Market Until Sale	56	77	+ 37.5%	72	75	+ 4.2%
Average List Price	\$389,403	\$370,782	- 4.8%	\$376,166	\$374,041	- 0.6%
Inventory of Homes for Sale	158	153	- 3.2%	--	--	--
Months Supply of Inventory	3.7	3.6	- 2.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.