

Local Market Update for July 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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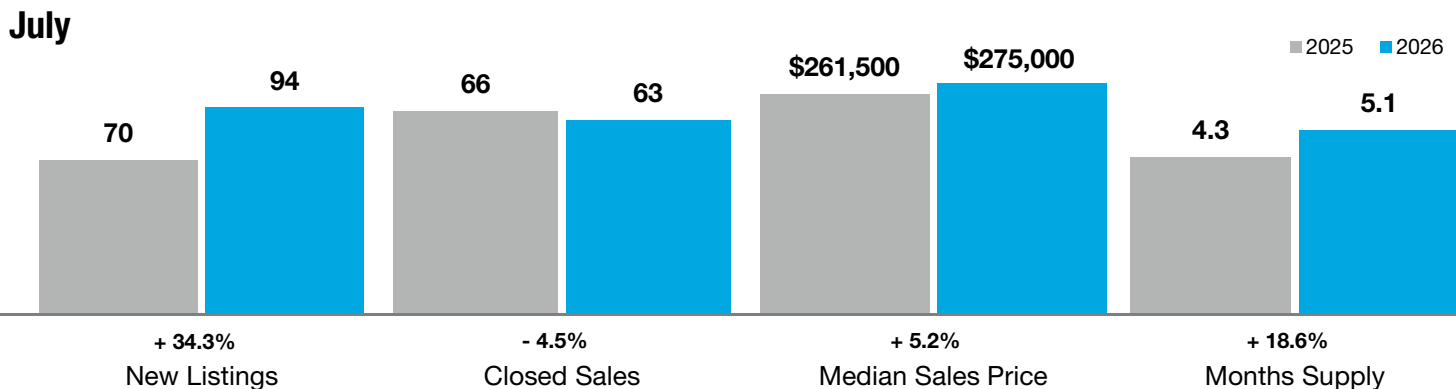


Shelby

North Carolina

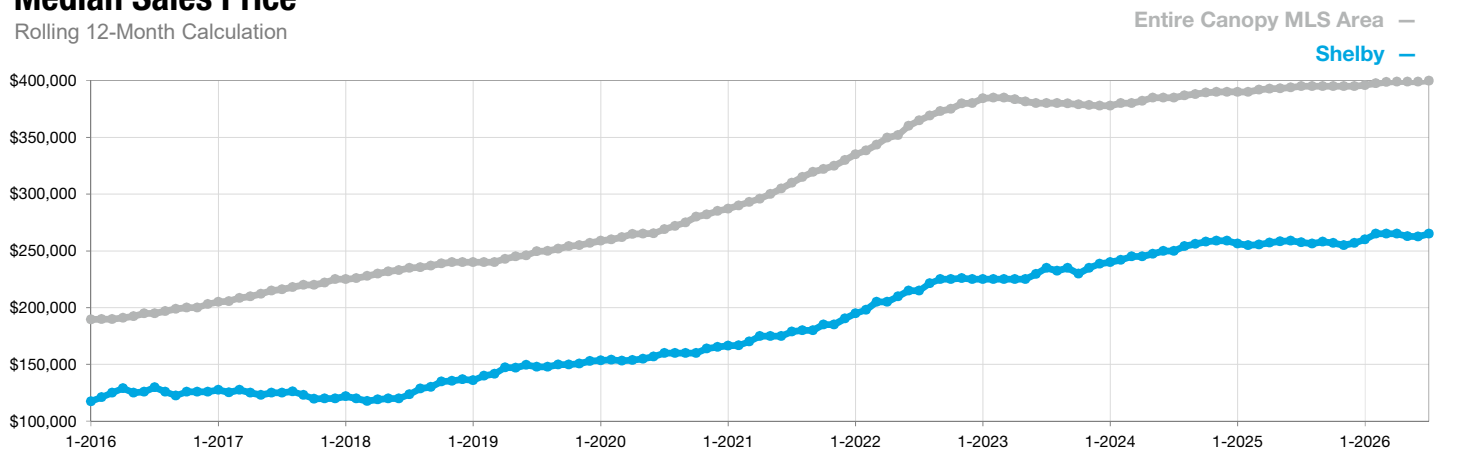
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	70	94	+ 34.3%	502	624	+ 24.3%
Pending Sales	50	78	+ 56.0%	380	424	+ 11.6%
Closed Sales	66	63	- 4.5%	360	361	+ 0.3%
Median Sales Price*	\$261,500	\$275,000	+ 5.2%	\$250,000	\$265,000	+ 6.0%
Average Sales Price*	\$286,933	\$303,669	+ 5.8%	\$276,269	\$292,133	+ 5.7%
Percent of Original List Price Received*	94.4%	94.7%	+ 0.3%	94.0%	94.0%	0.0%
List to Close	116	91	- 21.6%	118	107	- 9.3%
Days on Market Until Sale	70	49	- 30.0%	76	65	- 14.5%
Cumulative Days on Market Until Sale	82	54	- 34.1%	91	81	- 11.0%
Average List Price	\$310,830	\$280,465	- 9.8%	\$298,545	\$296,570	- 0.7%
Inventory of Homes for Sale	207	263	+ 27.1%	--	--	--
Months Supply of Inventory	4.3	5.1	+ 18.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.