

Local Market Update for August 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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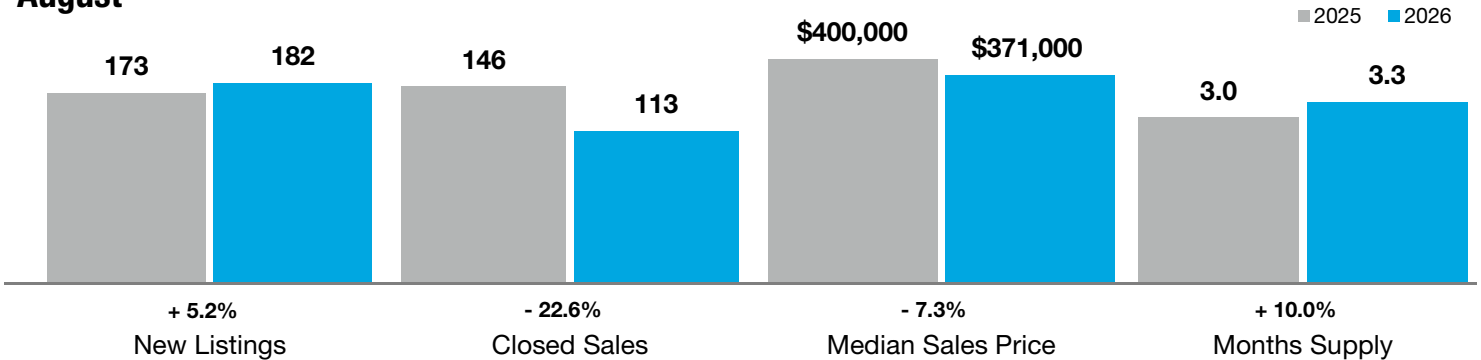
Concord

North Carolina

Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	173	182	+ 5.2%	1,496	1,502	+ 0.4%
Pending Sales	124	153	+ 23.4%	1,119	1,090	- 2.6%
Closed Sales	146	113	- 22.6%	1,077	983	- 8.7%
Median Sales Price*	\$400,000	\$371,000	- 7.3%	\$382,000	\$375,000	- 1.8%
Average Sales Price*	\$441,348	\$425,097	- 3.7%	\$439,446	\$439,289	- 0.0%
Percent of Original List Price Received*	96.2%	94.9%	- 1.4%	95.9%	95.5%	- 0.4%
List to Close	77	87	+ 13.0%	89	94	+ 5.6%
Days on Market Until Sale	37	44	+ 18.9%	46	50	+ 8.7%
Cumulative Days on Market Until Sale	40	60	+ 50.0%	51	60	+ 17.6%
Average List Price	\$456,887	\$442,269	- 3.2%	\$462,324	\$464,086	+ 0.4%
Inventory of Homes for Sale	399	423	+ 6.0%	--	--	--
Months Supply of Inventory	3.0	3.3	+ 10.0%	--	--	--

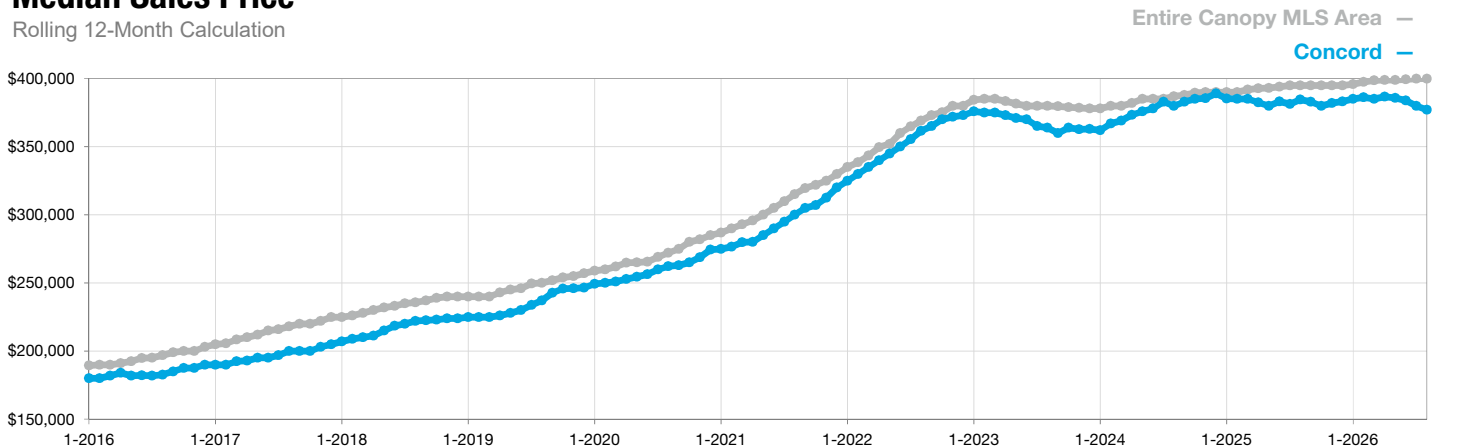
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.