

Local Market Update for August 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



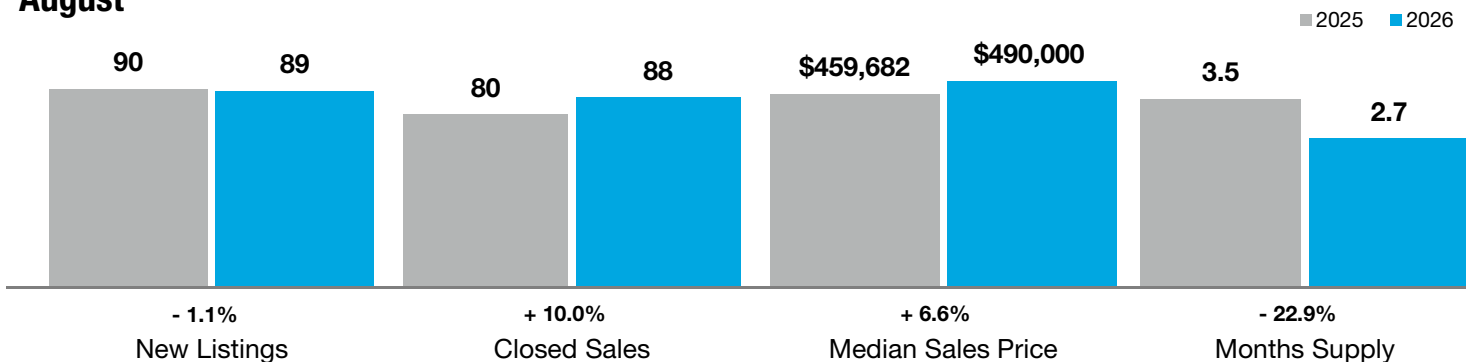
Indian Trail

North Carolina

Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	90	89	- 1.1%	679	786	+ 15.8%
Pending Sales	60	67	+ 11.7%	498	628	+ 26.1%
Closed Sales	80	88	+ 10.0%	417	622	+ 49.2%
Median Sales Price*	\$459,682	\$490,000	+ 6.6%	\$450,000	\$459,450	+ 2.1%
Average Sales Price*	\$482,672	\$490,493	+ 1.6%	\$475,918	\$479,445	+ 0.7%
Percent of Original List Price Received*	96.6%	98.0%	+ 1.4%	97.4%	97.2%	- 0.2%
List to Close	118	92	- 22.0%	94	111	+ 18.1%
Days on Market Until Sale	66	36	- 45.5%	46	52	+ 13.0%
Cumulative Days on Market Until Sale	58	42	- 27.6%	45	57	+ 26.7%
Average List Price	\$492,722	\$453,158	- 8.0%	\$484,715	\$478,366	- 1.3%
Inventory of Homes for Sale	195	210	+ 7.7%	--	--	--
Months Supply of Inventory	3.5	2.7	- 22.9%	--	--	--

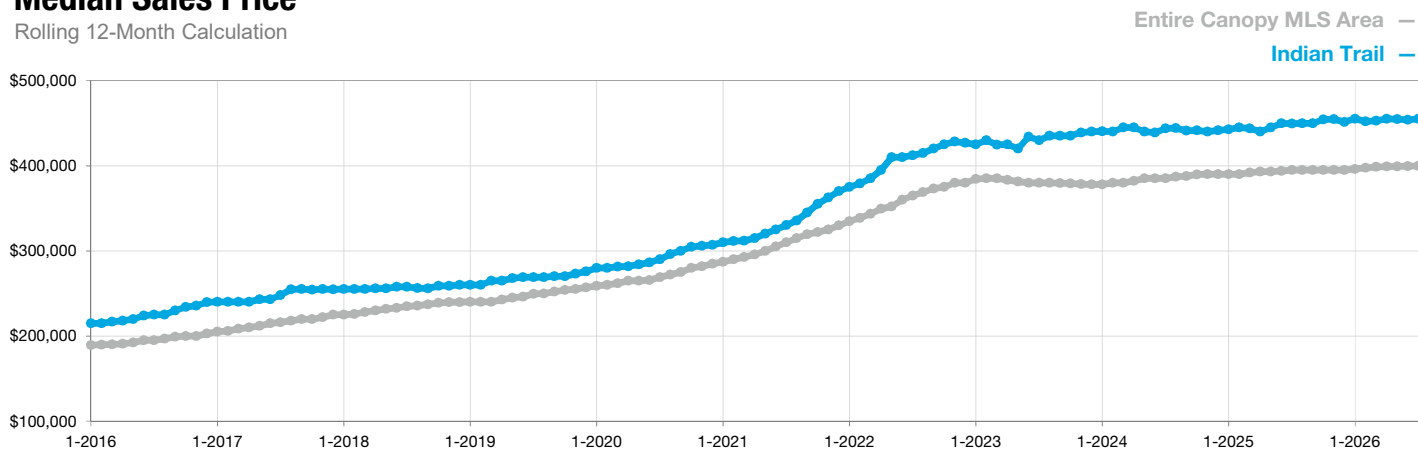
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.