

# Local Market Update for August 2026

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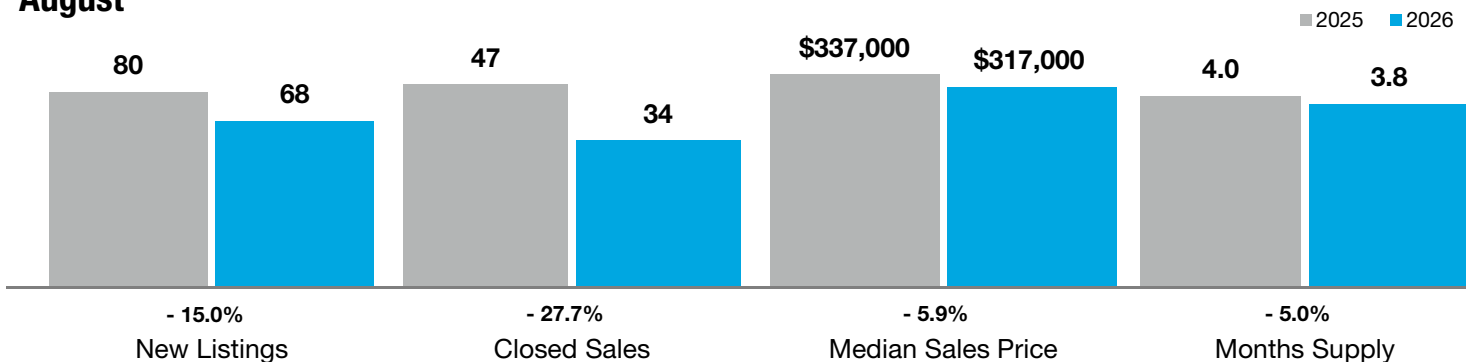
## Lincoln County

North Carolina

| Key Metrics                              | August    |           |                | Year to Date |             |                |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
|                                          | 2025      | 2026      | Percent Change | Thru 8-2025  | Thru 8-2026 | Percent Change |
| New Listings                             | 80        | 68        | - 15.0%        | 503          | 533         | + 6.0%         |
| Pending Sales                            | 49        | 50        | + 2.0%         | 375          | 365         | - 2.7%         |
| Closed Sales                             | 47        | 34        | - 27.7%        | 360          | 327         | - 9.2%         |
| Median Sales Price*                      | \$337,000 | \$317,000 | - 5.9%         | \$329,945    | \$326,990   | - 0.9%         |
| Average Sales Price*                     | \$398,799 | \$338,147 | - 15.2%        | \$348,908    | \$352,367   | + 1.0%         |
| Percent of Original List Price Received* | 94.3%     | 94.1%     | - 0.2%         | 94.9%        | 94.0%       | - 0.9%         |
| List to Close                            | 97        | 100       | + 3.1%         | 104          | 104         | 0.0%           |
| Days on Market Until Sale                | 53        | 53        | 0.0%           | 60           | 62          | + 3.3%         |
| Cumulative Days on Market Until Sale     | 61        | 71        | + 16.4%        | 71           | 75          | + 5.6%         |
| Average List Price                       | \$337,331 | \$375,007 | + 11.2%        | \$369,915    | \$372,966   | + 0.8%         |
| Inventory of Homes for Sale              | 171       | 161       | - 5.8%         | --           | --          | --             |
| Months Supply of Inventory               | 4.0       | 3.8       | - 5.0%         | --           | --          | --             |

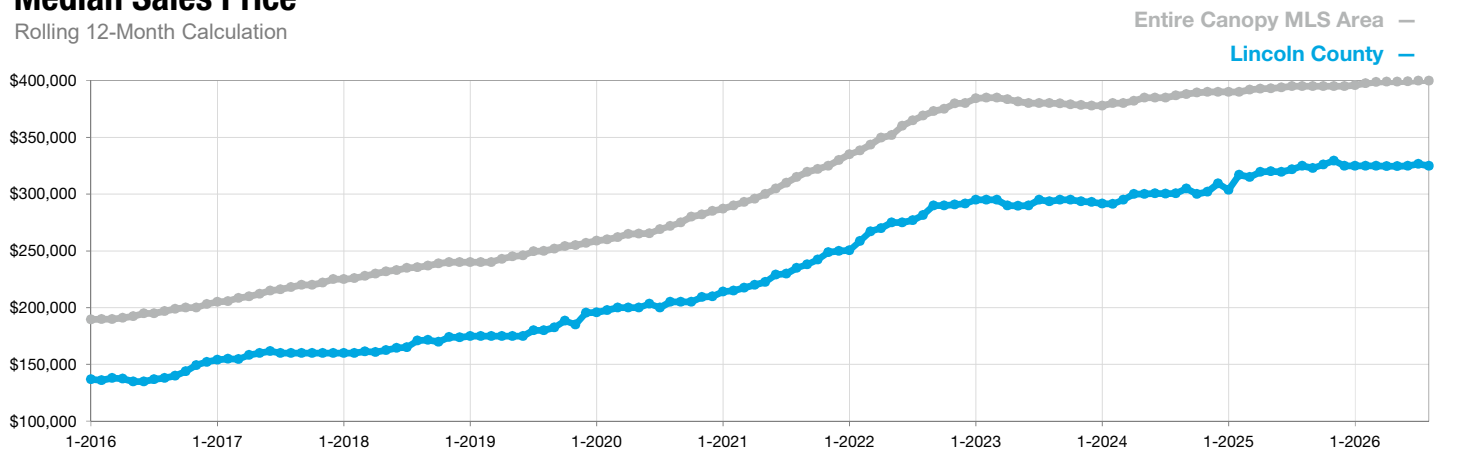
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.