

Local Market Update for September 2026

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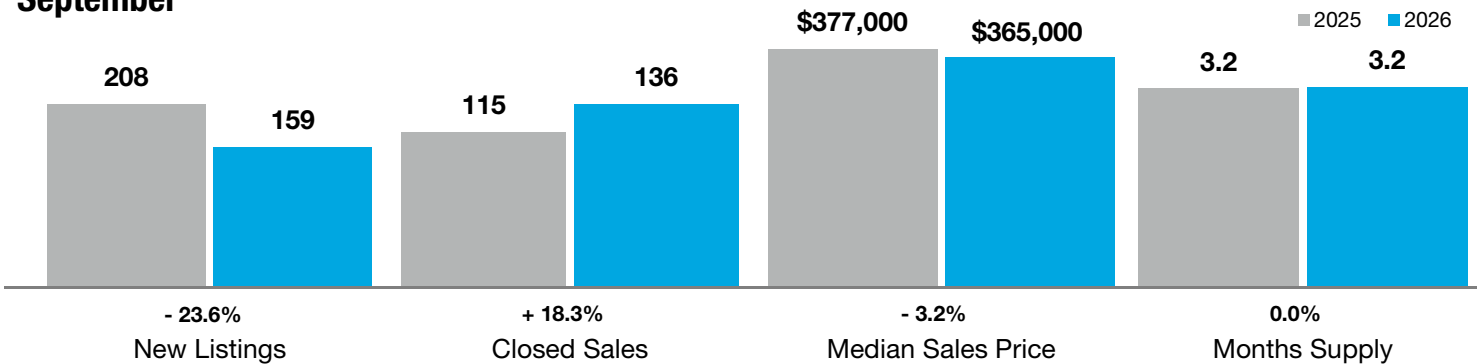
Concord

North Carolina

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	208	159	- 23.6%	1,704	1,662	- 2.5%
Pending Sales	131	134	+ 2.3%	1,250	1,209	- 3.3%
Closed Sales	115	136	+ 18.3%	1,192	1,121	- 6.0%
Median Sales Price*	\$377,000	\$365,000	- 3.2%	\$380,390	\$373,415	- 1.8%
Average Sales Price*	\$409,863	\$419,985	+ 2.5%	\$436,592	\$436,699	+ 0.0%
Percent of Original List Price Received*	94.3%	95.5%	+ 1.3%	95.7%	95.5%	- 0.2%
List to Close	94	92	- 2.1%	90	93	+ 3.3%
Days on Market Until Sale	54	47	- 13.0%	47	50	+ 6.4%
Cumulative Days on Market Until Sale	62	52	- 16.1%	52	59	+ 13.5%
Average List Price	\$480,451	\$413,831	- 13.9%	\$464,569	\$457,901	- 1.4%
Inventory of Homes for Sale	423	406	- 4.0%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--

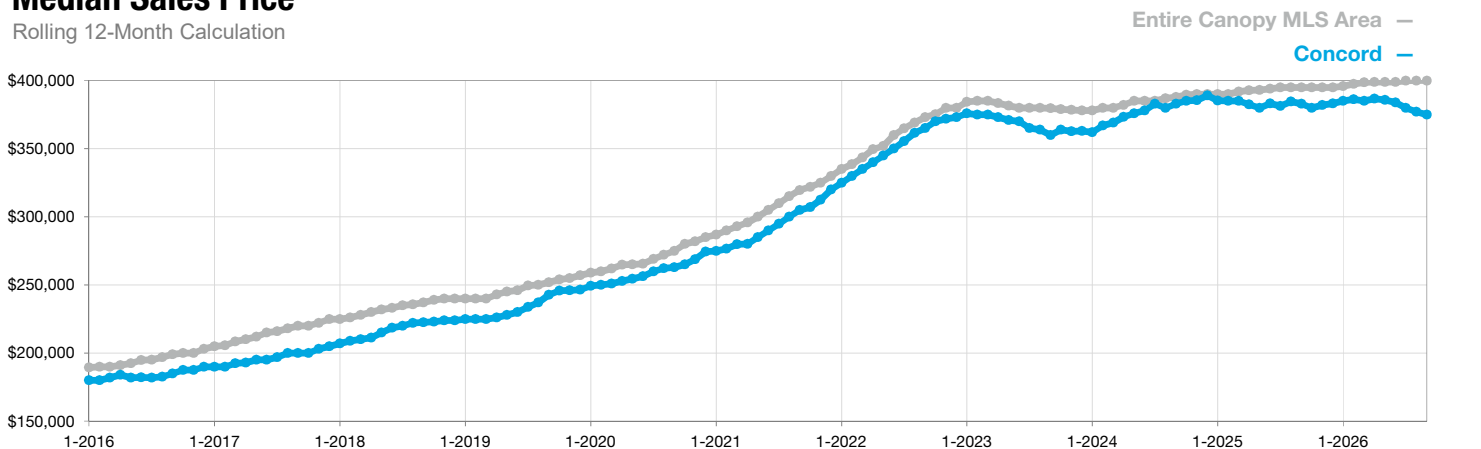
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.