

Local Market Update for September 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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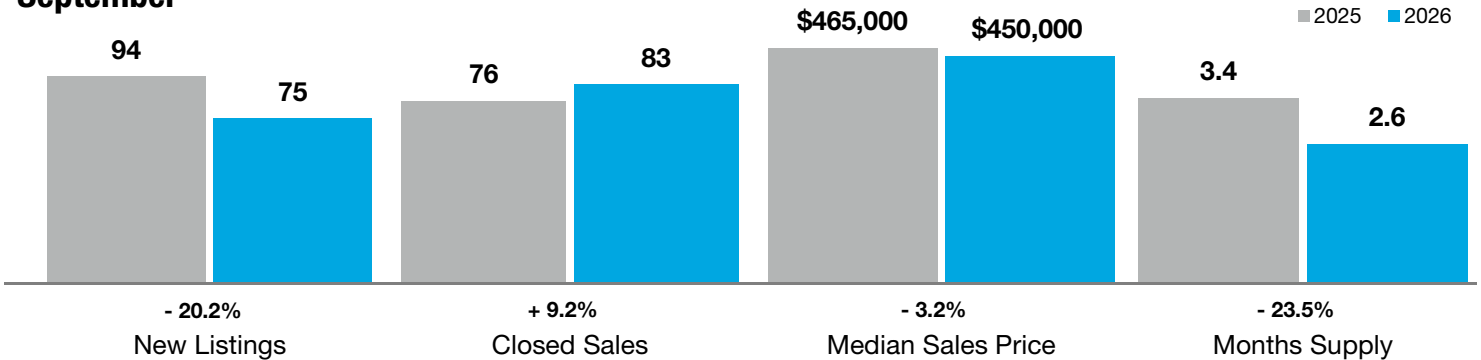
Indian Trail

North Carolina

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	94	75	- 20.2%	773	860	+ 11.3%
Pending Sales	72	67	- 6.9%	570	694	+ 21.8%
Closed Sales	76	83	+ 9.2%	493	707	+ 43.4%
Median Sales Price*	\$465,000	\$450,000	- 3.2%	\$450,000	\$459,000	+ 2.0%
Average Sales Price*	\$455,486	\$464,726	+ 2.0%	\$472,768	\$477,558	+ 1.0%
Percent of Original List Price Received*	97.2%	98.4%	+ 1.2%	97.4%	97.3%	- 0.1%
List to Close	118	128	+ 8.5%	97	113	+ 16.5%
Days on Market Until Sale	42	48	+ 14.3%	46	52	+ 13.0%
Cumulative Days on Market Until Sale	42	49	+ 16.7%	44	56	+ 27.3%
Average List Price	\$522,715	\$466,070	- 10.8%	\$489,452	\$475,998	- 2.7%
Inventory of Homes for Sale	200	195	- 2.5%	--	--	--
Months Supply of Inventory	3.4	2.6	- 23.5%	--	--	--

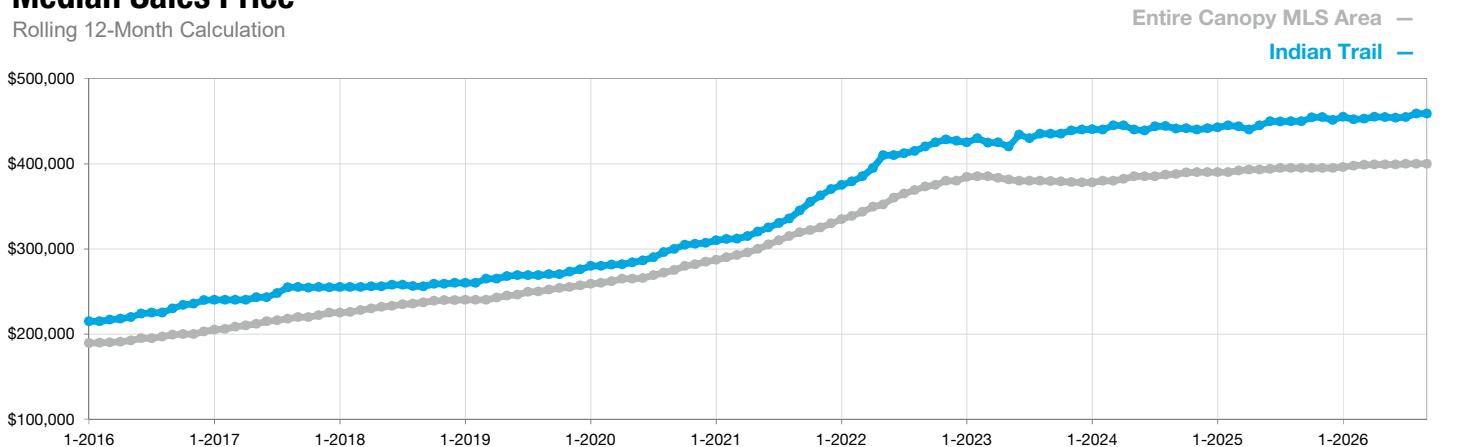
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.