

Local Market Update for September 2026

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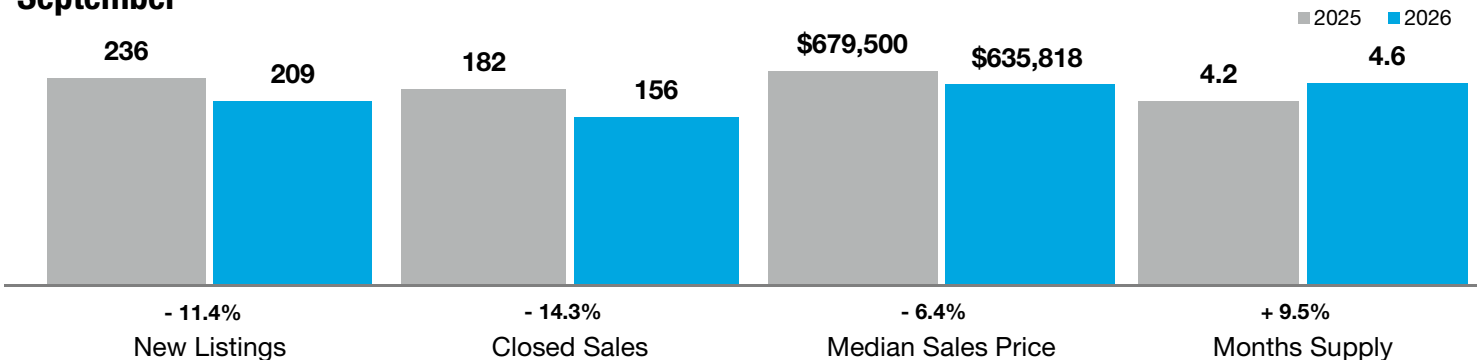
Lake Norman

North Carolina

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	236	209	- 11.4%	2,394	2,341	- 2.2%
Pending Sales	165	171	+ 3.6%	1,625	1,528	- 6.0%
Closed Sales	182	156	- 14.3%	1,571	1,432	- 8.8%
Median Sales Price*	\$679,500	\$635,818	- 6.4%	\$575,000	\$640,750	+ 11.4%
Average Sales Price*	\$1,029,936	\$1,082,886	+ 5.1%	\$876,696	\$1,000,825	+ 14.2%
Percent of Original List Price Received*	93.4%	92.6%	- 0.9%	94.3%	94.5%	+ 0.2%
List to Close	114	109	- 4.4%	103	103	0.0%
Days on Market Until Sale	67	69	+ 3.0%	58	60	+ 3.4%
Cumulative Days on Market Until Sale	82	80	- 2.4%	71	71	0.0%
Average List Price	\$948,561	\$1,118,050	+ 17.9%	\$994,742	\$1,089,788	+ 9.6%
Inventory of Homes for Sale	724	737	+ 1.8%	--	--	--
Months Supply of Inventory	4.2	4.6	+ 9.5%	--	--	--

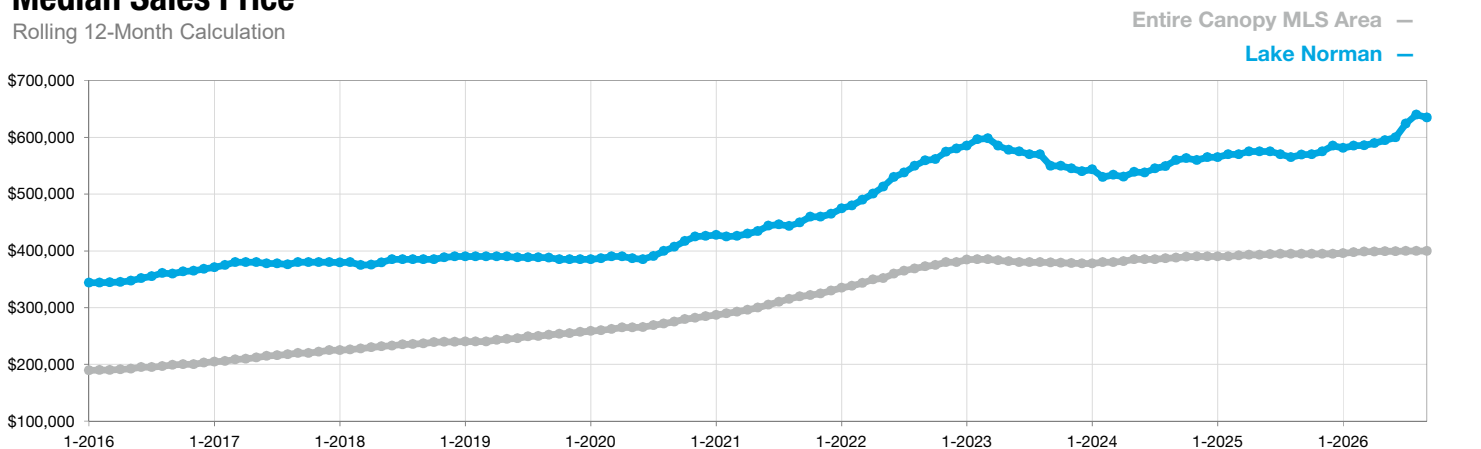
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.