

Local Market Update for September 2026

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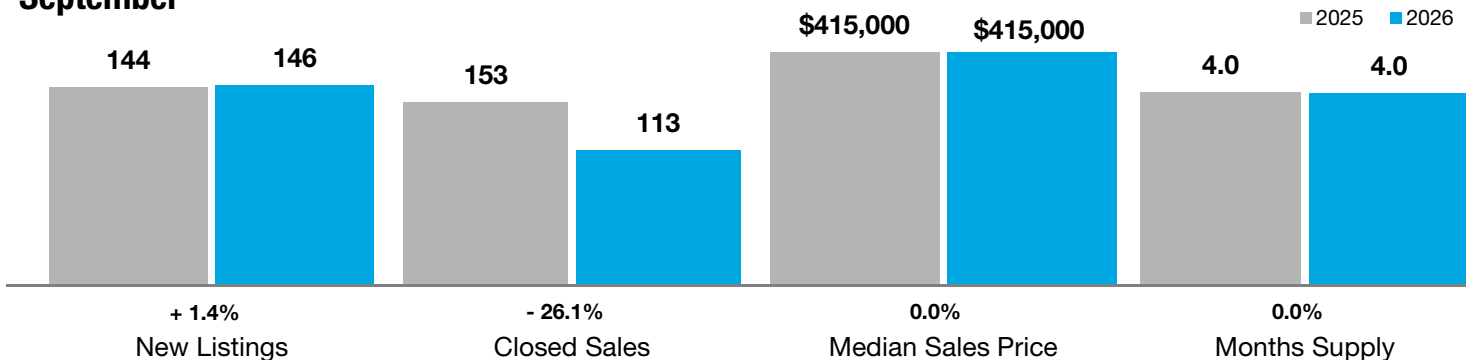
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	144	146	+ 1.4%	1,631	1,617	- 0.9%
Pending Sales	126	126	0.0%	1,121	1,122	+ 0.1%
Closed Sales	153	113	- 26.1%	1,073	1,048	- 2.3%
Median Sales Price*	\$415,000	\$415,000	0.0%	\$419,500	\$428,250	+ 2.1%
Average Sales Price*	\$461,671	\$542,256	+ 17.5%	\$506,282	\$546,642	+ 8.0%
Percent of Original List Price Received*	94.7%	94.9%	+ 0.2%	95.0%	94.9%	- 0.1%
List to Close	113	97	- 14.2%	102	105	+ 2.9%
Days on Market Until Sale	65	56	- 13.8%	58	61	+ 5.2%
Cumulative Days on Market Until Sale	56	62	+ 10.7%	63	73	+ 15.9%
Average List Price	\$577,886	\$656,656	+ 13.6%	\$572,551	\$601,275	+ 5.0%
Inventory of Homes for Sale	471	467	- 0.8%	--	--	--
Months Supply of Inventory	4.0	4.0	0.0%	--	--	--

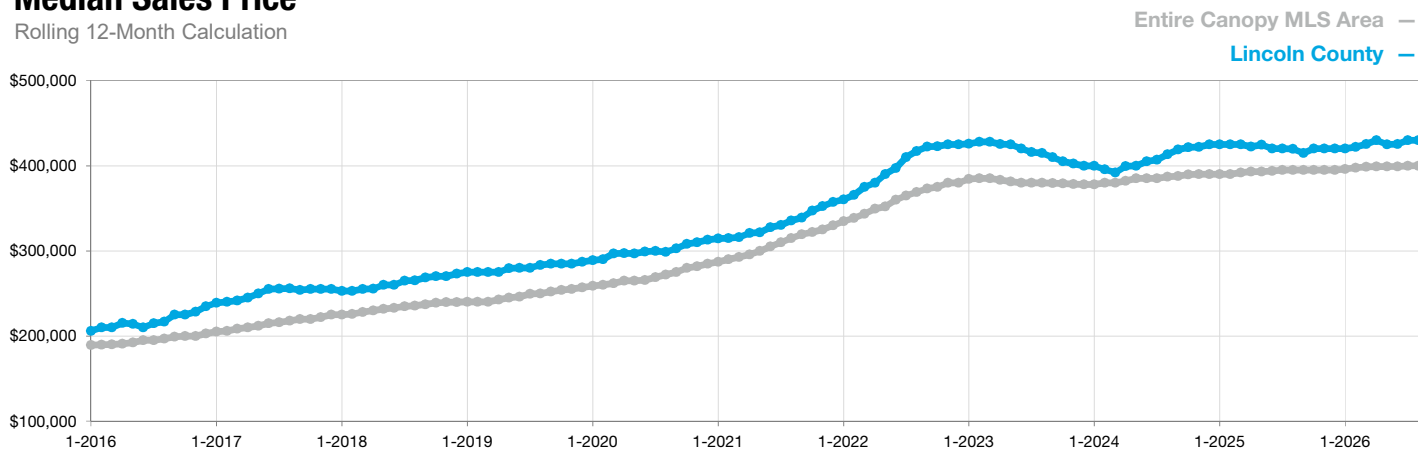
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.