

# Local Market Update for September 2026

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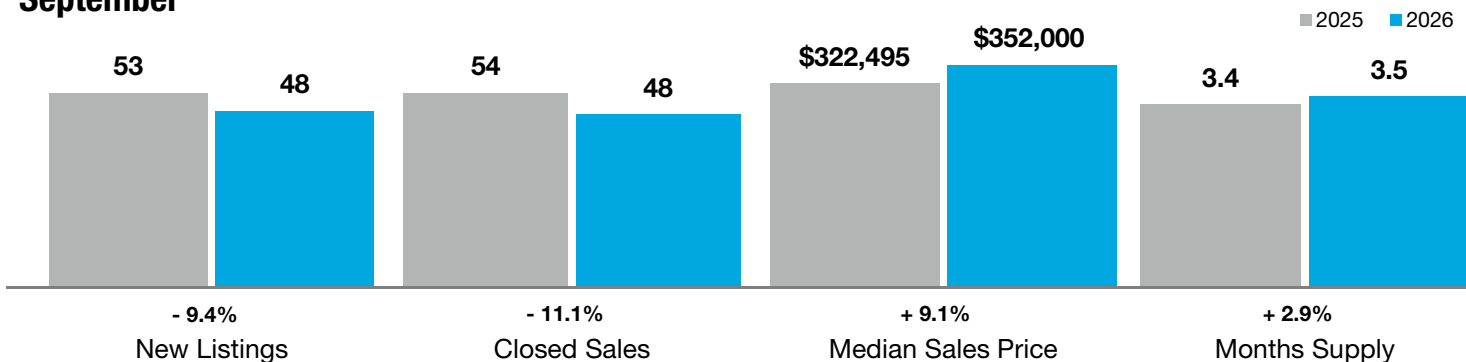
## Lincolnton

North Carolina

| Key Metrics                              | September |           |                | Year to Date |             |                |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
|                                          | 2025      | 2026      | Percent Change | Thru 9-2025  | Thru 9-2026 | Percent Change |
| New Listings                             | 53        | 48        | - 9.4%         | 556          | 582         | + 4.7%         |
| Pending Sales                            | 48        | 49        | + 2.1%         | 423          | 410         | - 3.1%         |
| Closed Sales                             | 54        | 48        | - 11.1%        | 414          | 376         | - 9.2%         |
| Median Sales Price*                      | \$322,495 | \$352,000 | + 9.1%         | \$327,935    | \$328,250   | + 0.1%         |
| Average Sales Price*                     | \$327,467 | \$355,696 | + 8.6%         | \$346,111    | \$352,467   | + 1.8%         |
| Percent of Original List Price Received* | 93.4%     | 95.8%     | + 2.6%         | 94.7%        | 94.2%       | - 0.5%         |
| List to Close                            | 89        | 95        | + 6.7%         | 102          | 103         | + 1.0%         |
| Days on Market Until Sale                | 51        | 58        | + 13.7%        | 59           | 62          | + 5.1%         |
| Cumulative Days on Market Until Sale     | 58        | 71        | + 22.4%        | 69           | 75          | + 8.7%         |
| Average List Price                       | \$420,377 | \$366,280 | - 12.9%        | \$374,190    | \$371,847   | - 0.6%         |
| Inventory of Homes for Sale              | 149       | 148       | - 0.7%         | --           | --          | --             |
| Months Supply of Inventory               | 3.4       | 3.5       | + 2.9%         | --           | --          | --             |

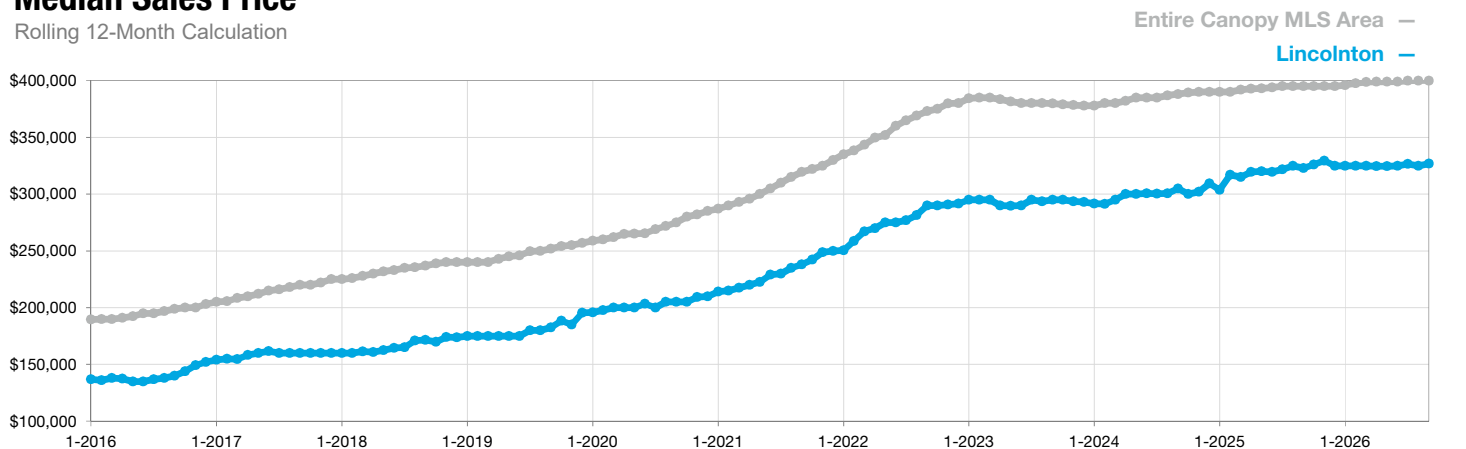
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.