

Local Market Update for September 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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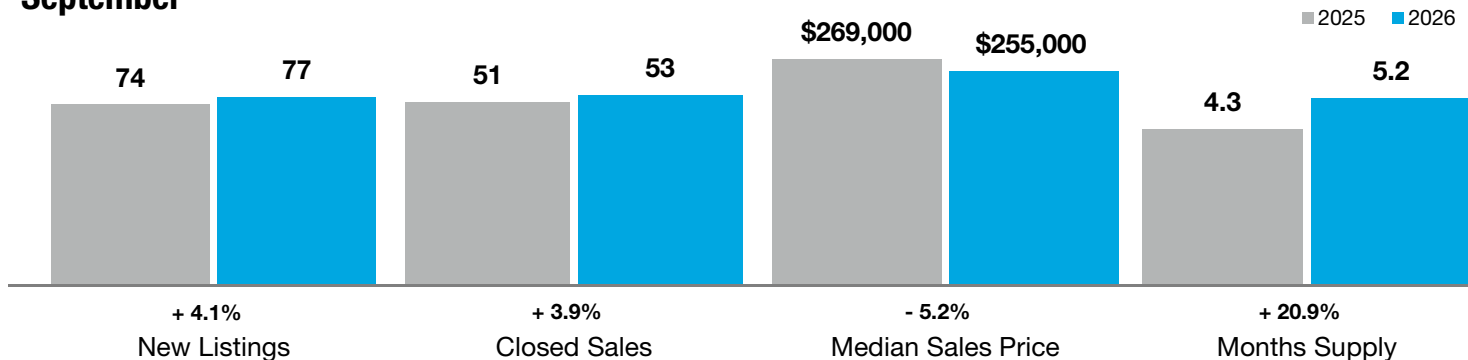
Shelby

North Carolina

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	Thru 9-2025	Thru 9-2026	Percent Change
New Listings	74	77	+ 4.1%	642	797	+ 24.1%
Pending Sales	47	47	0.0%	471	523	+ 11.0%
Closed Sales	51	53	+ 3.9%	453	476	+ 5.1%
Median Sales Price*	\$269,000	\$255,000	- 5.2%	\$257,000	\$260,250	+ 1.3%
Average Sales Price*	\$332,678	\$276,802	- 16.8%	\$286,336	\$286,052	- 0.1%
Percent of Original List Price Received*	90.6%	93.6%	+ 3.3%	93.0%	93.8%	+ 0.9%
List to Close	106	108	+ 1.9%	116	109	- 6.0%
Days on Market Until Sale	64	58	- 9.4%	73	65	- 11.0%
Cumulative Days on Market Until Sale	112	67	- 40.2%	91	79	- 13.2%
Average List Price	\$317,744	\$321,485	+ 1.2%	\$302,285	\$298,947	- 1.1%
Inventory of Homes for Sale	210	271	+ 29.0%	--	--	--
Months Supply of Inventory	4.3	5.2	+ 20.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

