Local Market Update for October 2026

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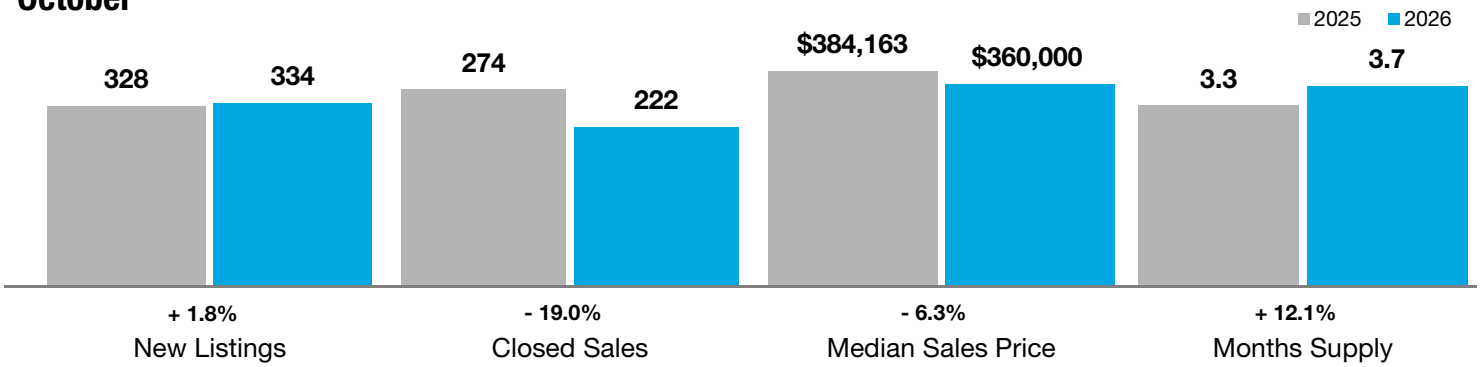
Cabarrus County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	328	**334**	+ 1.8%	3,492	**3,417**	- 2.1%
Pending Sales	219	**186**	- 15.1%	2,576	**2,446**	- 5.0%
Closed Sales	274	**222**	- 19.0%	2,530	**2,380**	- 5.9%
Median Sales Price*	$384,163	**$360,000**	- 6.3%	$385,000	**$375,050**	- 2.6%
Average Sales Price*	$449,742	**$422,963**	- 6.0%	$436,176	**$436,740**	+ 0.1%
Percent of Original List Price Received*	94.9%	**95.3%**	+ 0.4%	95.5%	**95.4%**	- 0.1%
List to Close	95	**102**	+ 7.4%	93	**98**	+ 5.4%
Days on Market Until Sale	48	**58**	+ 20.8%	50	**54**	+ 8.0%
Cumulative Days on Market Until Sale	53	**66**	+ 24.5%	55	**64**	+ 16.4%
Average List Price	$425,949	**$429,403**	+ 0.8%	$457,509	**$457,717**	+ 0.0%
Inventory of Homes for Sale	822	**860**	+ 4.6%	--	**--**	--
Months Supply of Inventory	3.3	**3.7**	+ 12.1%	--	**--**	--

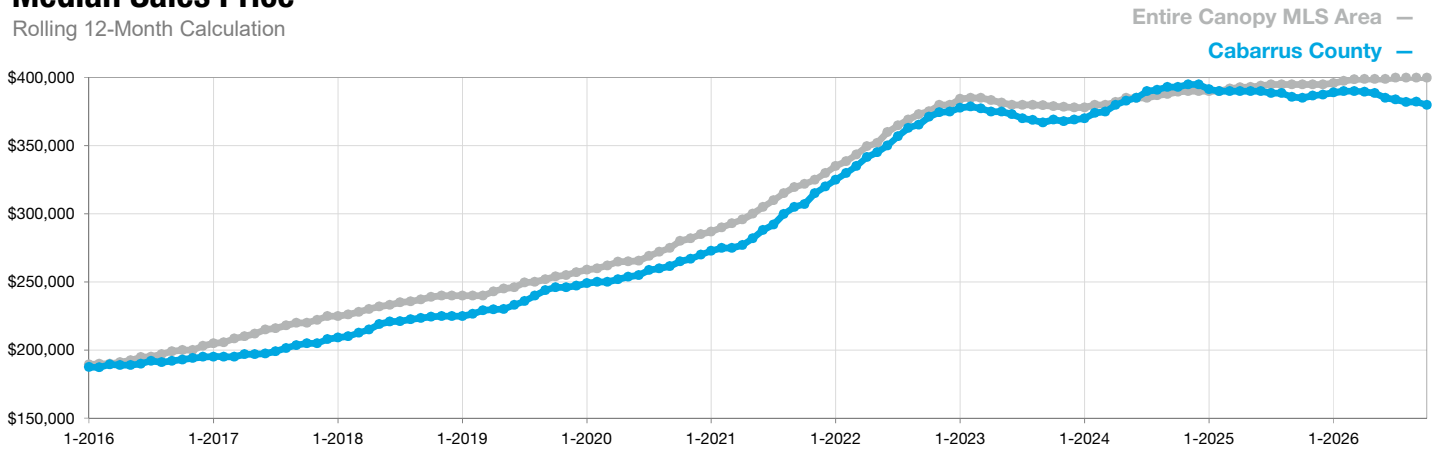
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.