Local Market Update for October 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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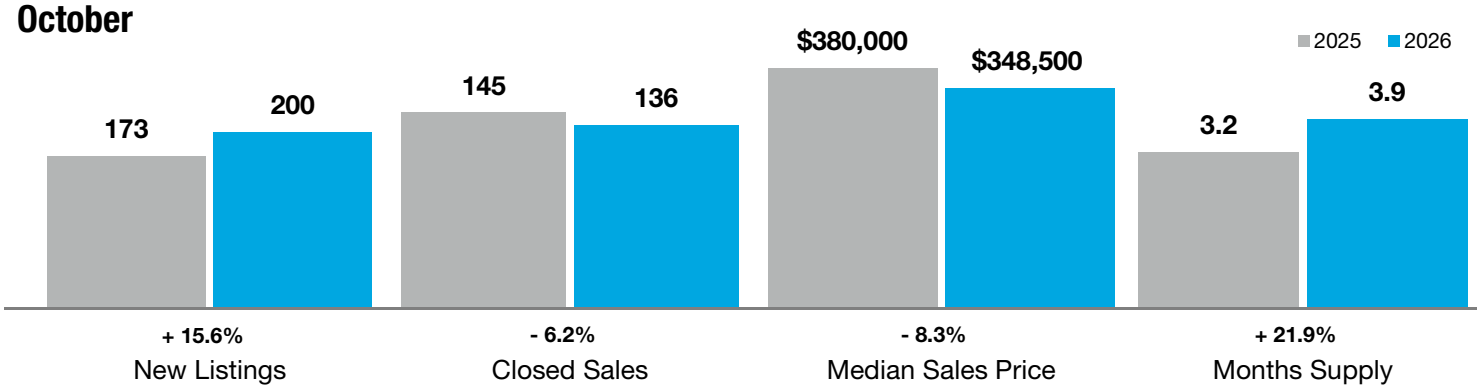
Concord

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	173	**200**	+ 15.6%	1,877	**1,864**	- 0.7%
Pending Sales	120	**106**	- 11.7%	1,370	**1,302**	- 5.0%
Closed Sales	145	**136**	- 6.2%	1,337	**1,259**	- 5.8%
Median Sales Price*	$380,000	**$348,500**	- 8.3%	$380,000	**$370,000**	- 2.6%
Average Sales Price*	$456,395	**$429,068**	- 6.0%	$438,739	**$435,590**	- 0.7%
Percent of Original List Price Received*	94.7%	**95.5%**	+ 0.8%	95.6%	**95.5%**	- 0.1%
List to Close	94	**101**	+ 7.4%	90	**94**	+ 4.4%
Days on Market Until Sale	49	**55**	+ 12.2%	47	**51**	+ 8.5%
Cumulative Days on Market Until Sale	55	**65**	+ 18.2%	53	**60**	+ 13.2%
Average List Price	$418,752	**$438,279**	+ 4.7%	$460,268	**$454,656**	- 1.2%
Inventory of Homes for Sale	423	**484**	+ 14.4%	--	**--**	--
Months Supply of Inventory	3.2	**3.9**	+ 21.9%	--	**--**	--

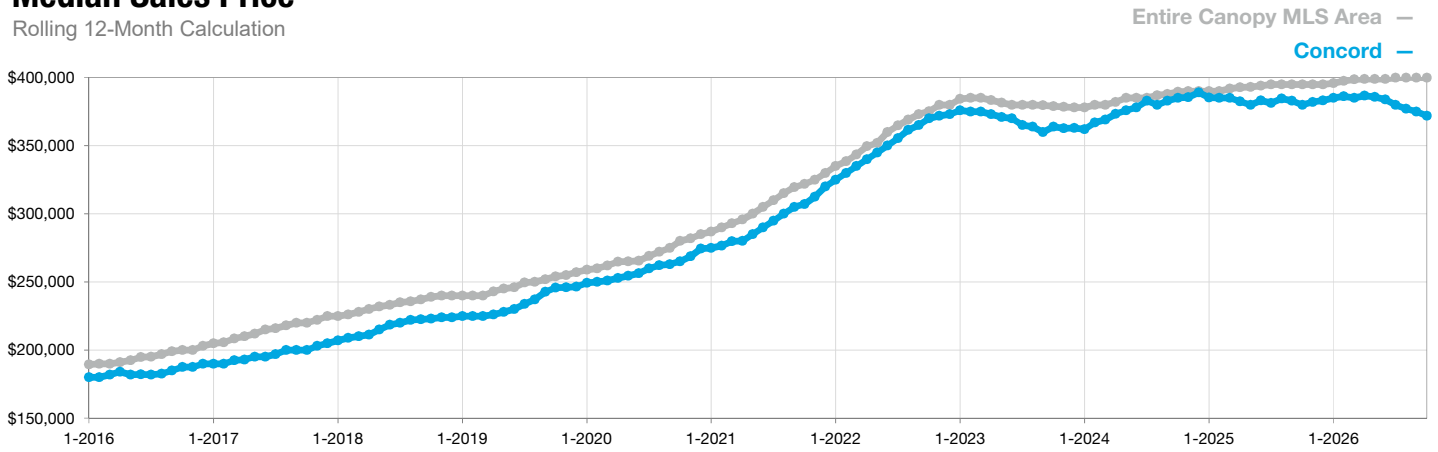
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.