Local Market Update for October 2026

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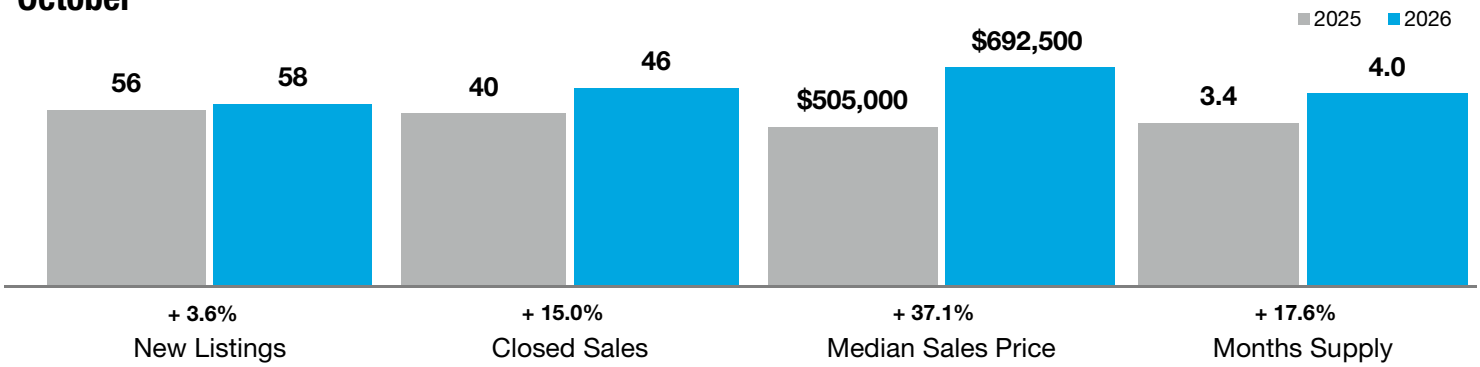
Cornelius

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	56	**58**	+ 3.6%	659	**743**	+ 12.7%
Pending Sales	39	**39**	0.0%	484	**480**	- 0.8%
Closed Sales	40	**46**	+ 15.0%	485	**477**	- 1.6%
Median Sales Price*	$505,000	**$692,500**	+ 37.1%	$540,000	**$610,000**	+ 13.0%
Average Sales Price*	$894,235	**$1,010,550**	+ 13.0%	$851,244	**$1,008,804**	+ 18.5%
Percent of Original List Price Received*	94.2%	**93.3%**	- 1.0%	95.9%	**94.9%**	- 1.0%
List to Close	80	**117**	+ 46.3%	87	**90**	+ 3.4%
Days on Market Until Sale	42	**70**	+ 66.7%	44	**50**	+ 13.6%
Cumulative Days on Market Until Sale	50	**88**	+ 76.0%	51	**61**	+ 19.6%
Average List Price	$1,062,804	**$922,471**	- 13.2%	$1,008,764	**$1,047,046**	+ 3.8%
Inventory of Homes for Sale	155	**183**	+ 18.1%	--	**--**	--
Months Supply of Inventory	3.4	**4.0**	+ 17.6%	--	**--**	--

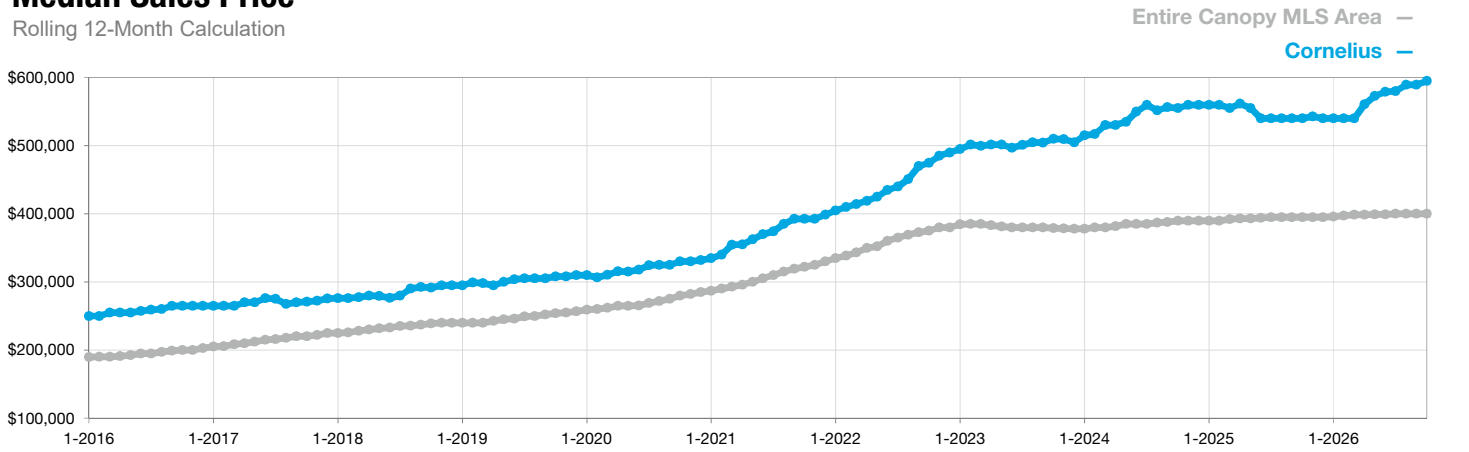
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.