# Local Market Update for October 2026

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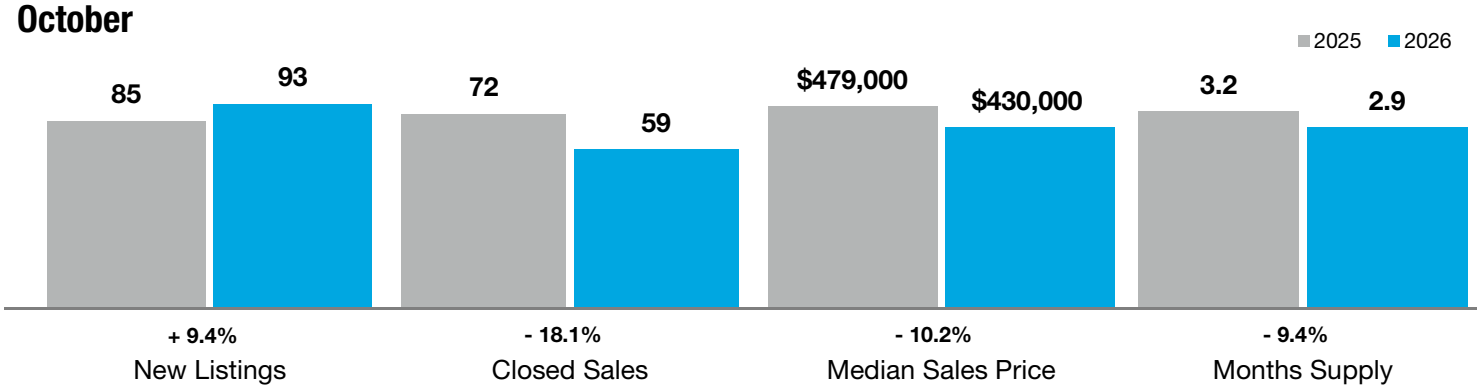
# Indian Trail

North Carolina

| | October | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | Percent Change | **Thru 10-2025** | **Thru 10-2026** | Percent Change |
| New Listings | 85 | **93** | + 9.4% | 858 | **955** | + 11.3% |
| Pending Sales | 76 | **61** | - 19.7% | 646 | **751** | + 16.3% |
| Closed Sales | 72 | **59** | - 18.1% | 565 | **767** | + 35.8% |
| Median Sales Price* | $479,000 | **$430,000** | - 10.2% | $454,601 | **$455,000** | + 0.1% |
| Average Sales Price* | $503,091 | **$450,837** | - 10.4% | $476,633 | **$475,558** | - 0.2% |
| Percent of Original List Price Received* | 96.6% | **95.4%** | - 1.2% | 97.3% | **97.2%** | - 0.1% |
| List to Close | 111 | **122** | + 9.9% | 99 | **113** | + 14.1% |
| Days on Market Until Sale | 45 | **60** | + 33.3% | 46 | **53** | + 15.2% |
| Cumulative Days on Market Until Sale | 49 | **62** | + 26.5% | 45 | **57** | + 26.7% |
| Average List Price | $454,634 | **$545,488** | + 20.0% | $485,991 | **$481,993** | - 0.8% |
| Inventory of Homes for Sale | 193 | **217** | + 12.4% | -- | **--** | -- |
| Months Supply of Inventory | 3.2 | **2.9** | - 9.4% | -- | **--** | -- |

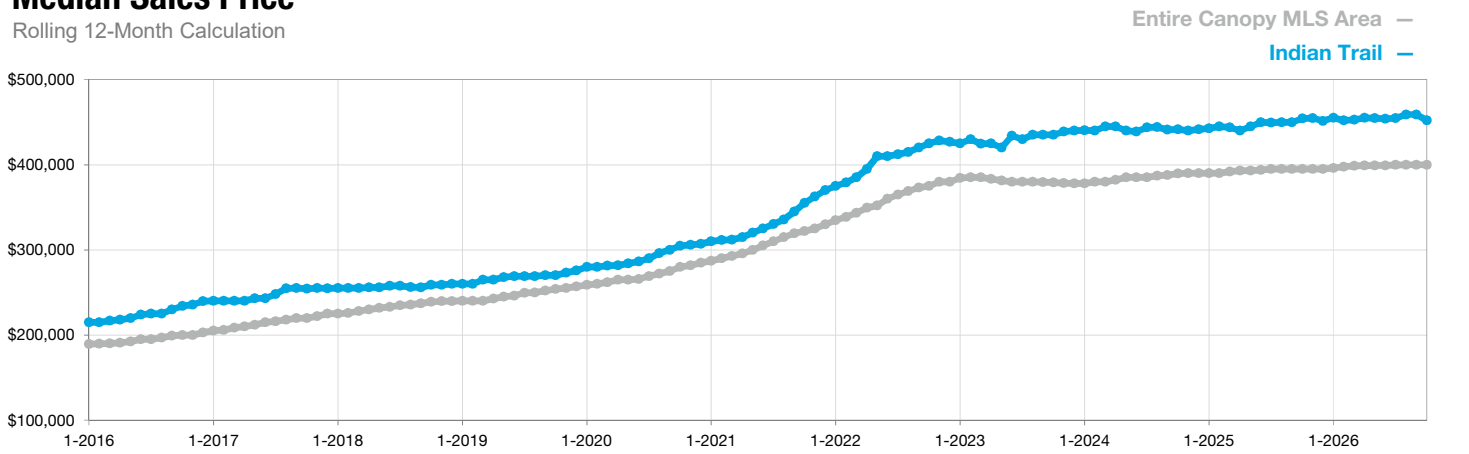
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## October




## Median Sales Price

Rolling 12-Month Calculation




Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.