Local Market Update for October 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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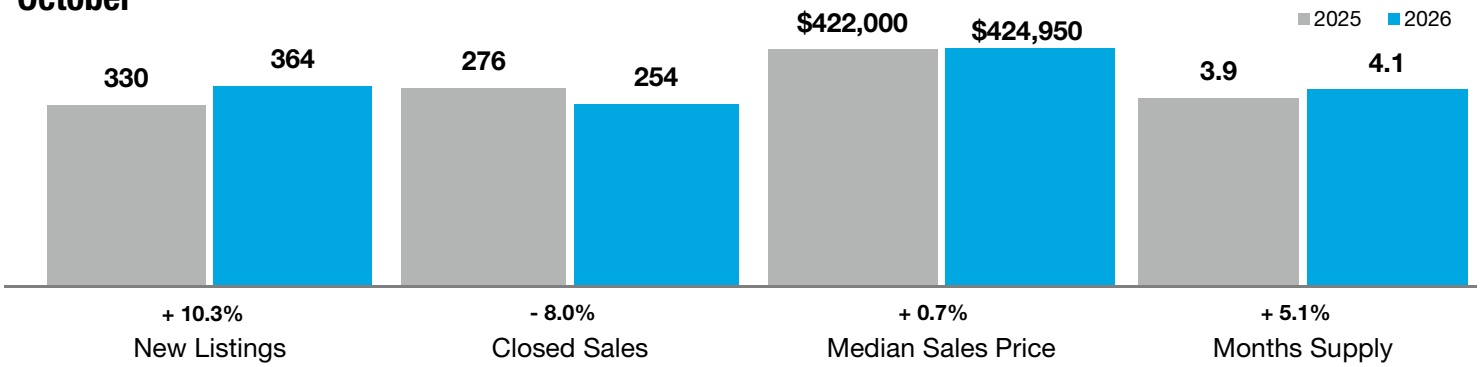
Iredell County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	330	**364**	+ 10.3%	4,070	**3,873**	- 4.8%
Pending Sales	245	**250**	+ 2.0%	2,897	**2,703**	- 6.7%
Closed Sales	276	**254**	- 8.0%	2,874	**2,584**	- 10.1%
Median Sales Price*	$422,000	**$424,950**	+ 0.7%	$397,300	**$400,000**	+ 0.7%
Average Sales Price*	$582,119	**$561,103**	- 3.6%	$544,123	**$574,802**	+ 5.6%
Percent of Original List Price Received*	95.0%	**94.2%**	- 0.8%	95.1%	**94.6%**	- 0.5%
List to Close	98	**117**	+ 19.4%	102	**106**	+ 3.9%
Days on Market Until Sale	55	**66**	+ 20.0%	57	**62**	+ 8.8%
Cumulative Days on Market Until Sale	64	**71**	+ 10.9%	64	**73**	+ 14.1%
Average List Price	$614,421	**$669,817**	+ 9.0%	$614,573	**$634,603**	+ 3.3%
Inventory of Homes for Sale	1,076	**1,054**	- 2.0%	--	**--**	--
Months Supply of Inventory	3.9	**4.1**	+ 5.1%	--	**--**	--

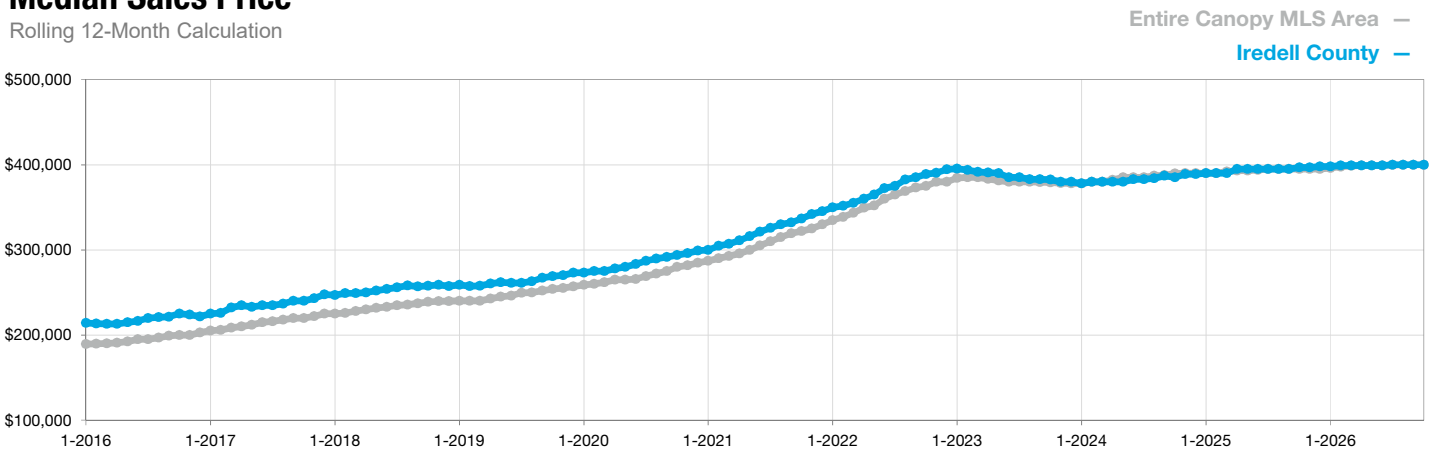
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.