Local Market Update for October 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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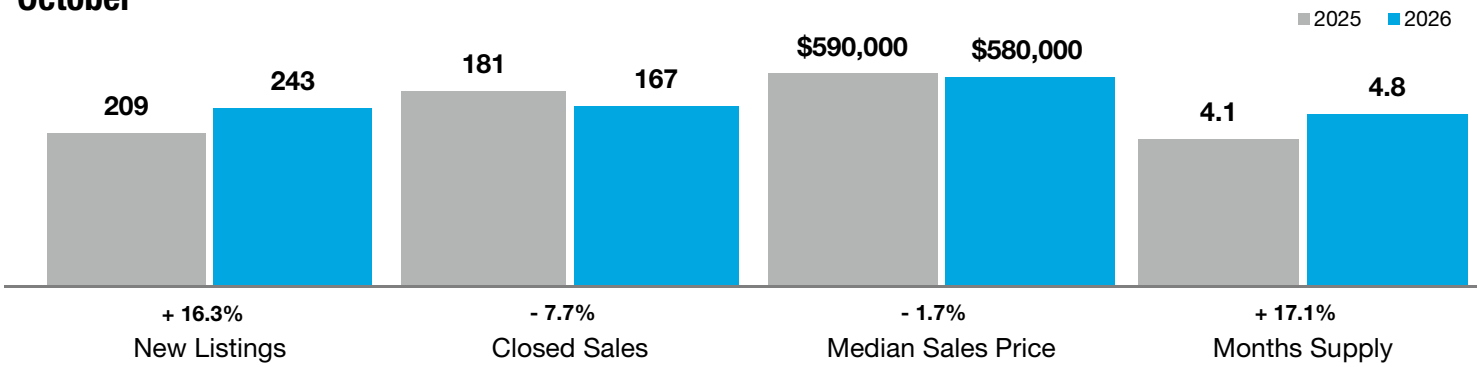
Lake Norman

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	209	**243**	+ 16.3%	2,603	**2,587**	- 0.6%
Pending Sales	151	**144**	- 4.6%	1,776	**1,663**	- 6.4%
Closed Sales	181	**167**	- 7.7%	1,752	**1,603**	- 8.5%
Median Sales Price*	$590,000	**$580,000**	- 1.7%	$575,000	**$635,000**	+ 10.4%
Average Sales Price*	$902,498	**$865,065**	- 4.1%	$879,361	**$985,364**	+ 12.1%
Percent of Original List Price Received*	94.1%	**91.7%**	- 2.6%	94.3%	**94.2%**	- 0.1%
List to Close	103	**133**	+ 29.1%	103	**106**	+ 2.9%
Days on Market Until Sale	59	**80**	+ 35.6%	59	**62**	+ 5.1%
Cumulative Days on Market Until Sale	71	**86**	+ 21.1%	71	**73**	+ 2.8%
Average List Price	$1,103,673	**$1,078,565**	- 2.3%	$1,003,485	**$1,085,561**	+ 8.2%
Inventory of Homes for Sale	692	**749**	+ 8.2%	--	**--**	--
Months Supply of Inventory	4.1	**4.8**	+ 17.1%	--	**--**	--

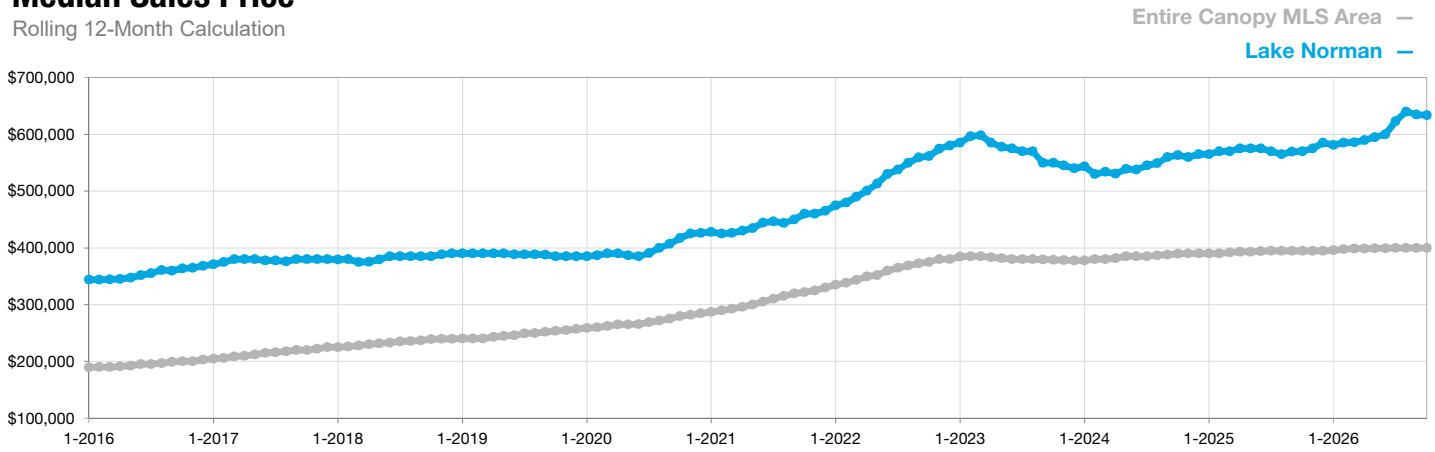
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.