Local Market Update for October 2026

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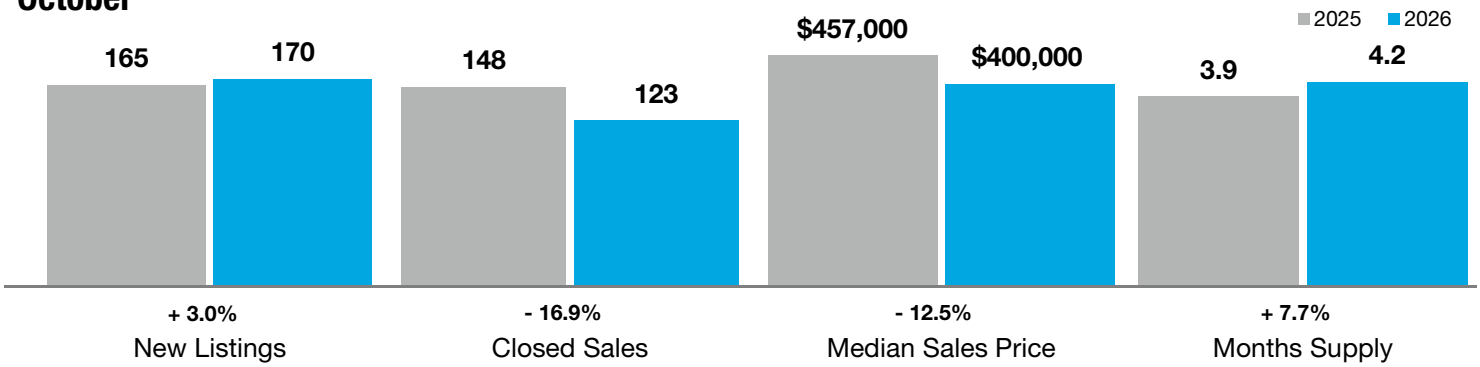
Lincoln County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	165	**170**	+ 3.0%	1,796	**1,788**	- 0.4%
Pending Sales	113	**110**	- 2.7%	1,234	**1,224**	- 0.8%
Closed Sales	148	**123**	- 16.9%	1,221	**1,177**	- 3.6%
Median Sales Price*	$457,000	**$400,000**	- 12.5%	$420,000	**$421,000**	+ 0.2%
Average Sales Price*	$548,967	**$468,839**	- 14.6%	$511,456	**$537,476**	+ 5.1%
Percent of Original List Price Received*	94.6%	**94.8%**	+ 0.2%	95.0%	**94.8%**	- 0.2%
List to Close	109	**100**	- 8.3%	103	**104**	+ 1.0%
Days on Market Until Sale	64	**58**	- 9.4%	59	**61**	+ 3.4%
Cumulative Days on Market Until Sale	62	**69**	+ 11.3%	63	**73**	+ 15.9%
Average List Price	$632,666	**$523,339**	- 17.3%	$578,197	**$591,146**	+ 2.2%
Inventory of Homes for Sale	462	**491**	+ 6.3%	--	**--**	--
Months Supply of Inventory	3.9	**4.2**	+ 7.7%	--	**--**	--

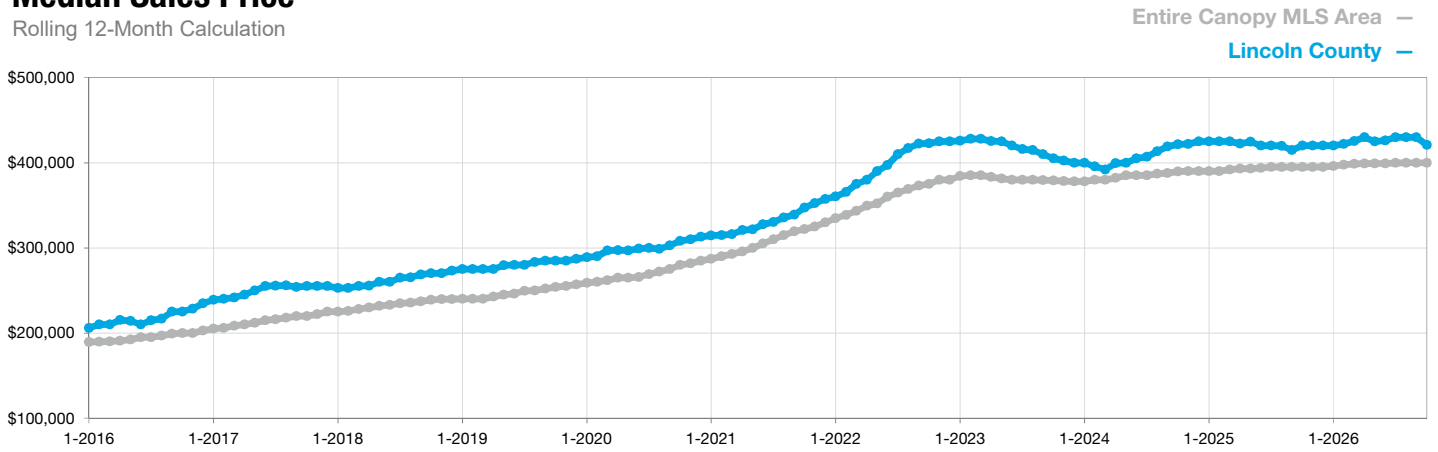
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.