Local Market Update for October 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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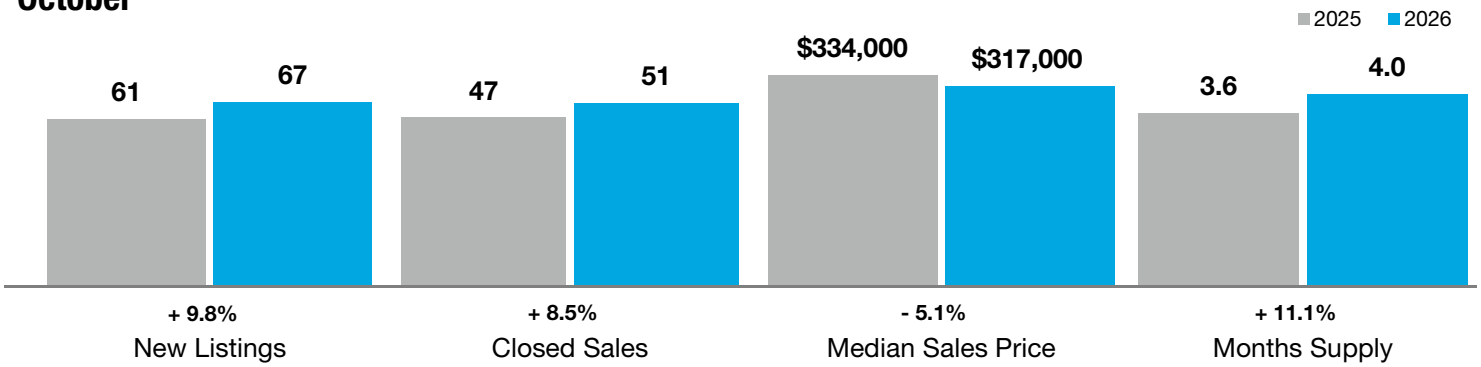
Lincolnton

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	61	**67**	+ 9.8%	617	**649**	+ 5.2%
Pending Sales	32	**34**	+ 6.3%	455	**442**	- 2.9%
Closed Sales	47	**51**	+ 8.5%	461	**428**	- 7.2%
Median Sales Price*	$334,000	**$317,000**	- 5.1%	$329,000	**$326,245**	- 0.8%
Average Sales Price*	$397,282	**$335,024**	- 15.7%	$351,328	**$349,827**	- 0.4%
Percent of Original List Price Received*	93.3%	**96.3%**	+ 3.2%	94.6%	**94.4%**	- 0.2%
List to Close	105	**89**	- 15.2%	102	**102**	0.0%
Days on Market Until Sale	58	**53**	- 8.6%	59	**61**	+ 3.4%
Cumulative Days on Market Until Sale	77	**67**	- 13.0%	70	**74**	+ 5.7%
Average List Price	$345,501	**$389,834**	+ 12.8%	$371,292	**$372,442**	+ 0.3%
Inventory of Homes for Sale	159	**168**	+ 5.7%	--	**--**	--
Months Supply of Inventory	3.6	**4.0**	+ 11.1%	--	**--**	--

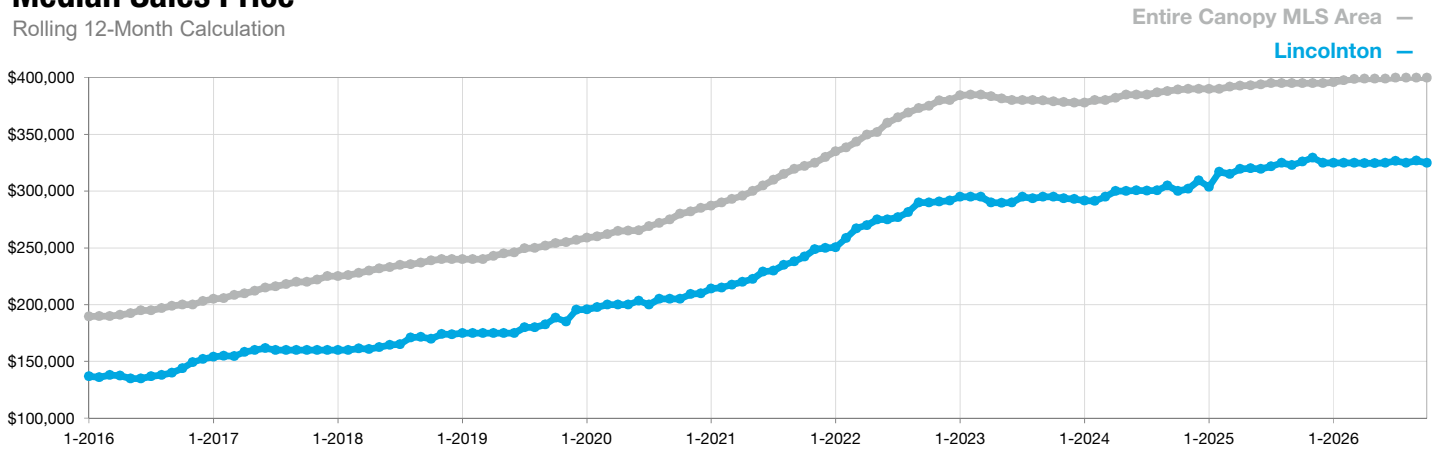
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.