Local Market Update for October 2026

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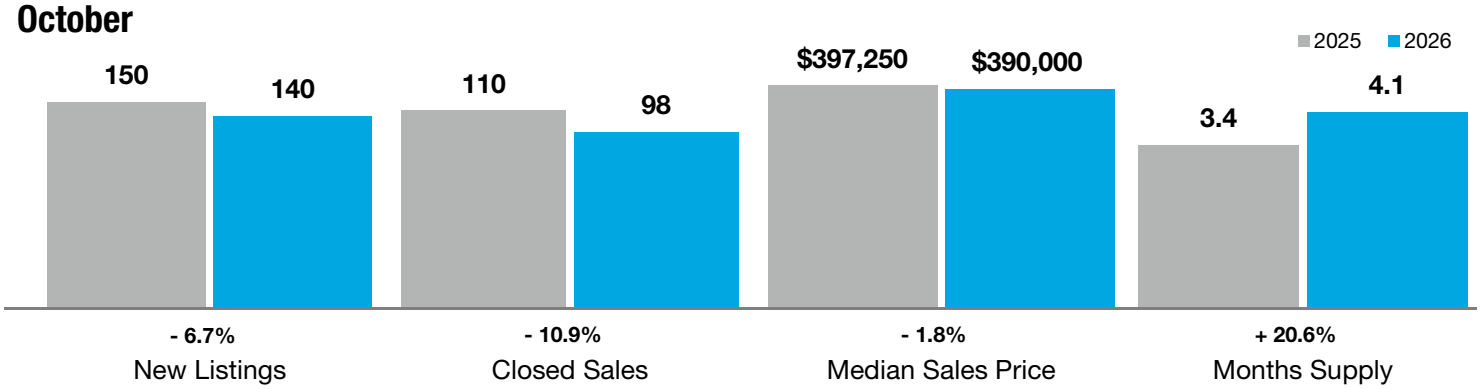
Monroe

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	150	**140**	- 6.7%	1,394	**1,502**	+ 7.7%
Pending Sales	119	**81**	- 31.9%	1,068	**1,017**	- 4.8%
Closed Sales	110	**98**	- 10.9%	1,026	**995**	- 3.0%
Median Sales Price*	$397,250	**$390,000**	- 1.8%	$400,000	**$397,000**	- 0.7%
Average Sales Price*	$412,123	**$458,460**	+ 11.2%	$422,795	**$433,740**	+ 2.6%
Percent of Original List Price Received*	95.5%	**96.4%**	+ 0.9%	96.2%	**95.8%**	- 0.4%
List to Close	112	**96**	- 14.3%	105	**99**	- 5.7%
Days on Market Until Sale	62	**56**	- 9.7%	57	**56**	- 1.8%
Cumulative Days on Market Until Sale	74	**65**	- 12.2%	59	**63**	+ 6.8%
Average List Price	$466,545	**$473,547**	+ 1.5%	$462,334	**$455,187**	- 1.5%
Inventory of Homes for Sale	342	**398**	+ 16.4%	--	**--**	--
Months Supply of Inventory	3.4	**4.1**	+ 20.6%	--	**--**	--

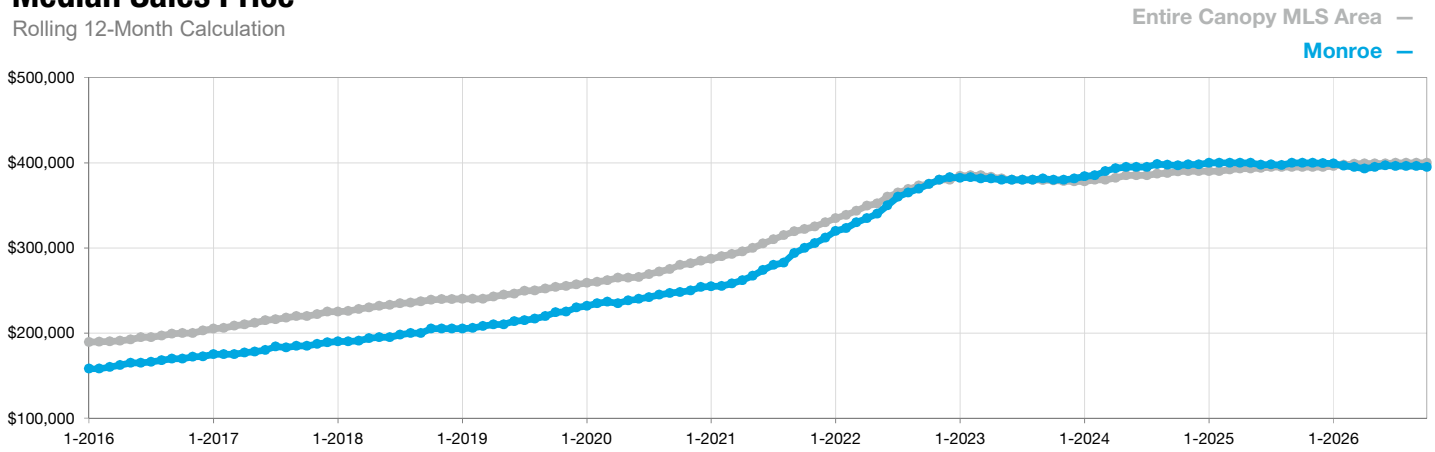
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.