Local Market Update for October 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

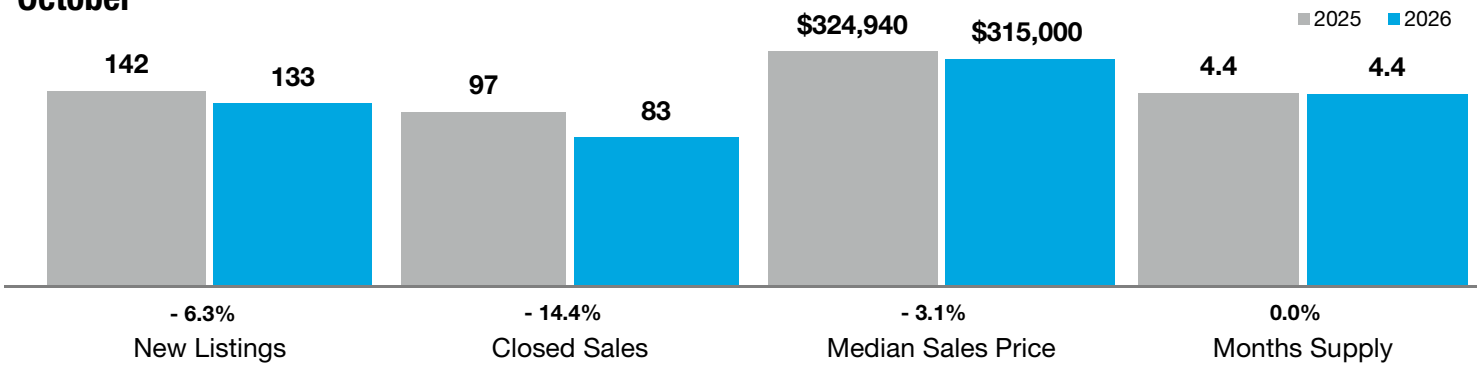
Salisbury

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	142	**133**	- 6.3%	1,253	**1,300**	+ 3.8%
Pending Sales	77	**75**	- 2.6%	865	**924**	+ 6.8%
Closed Sales	97	**83**	- 14.4%	838	**895**	+ 6.8%
Median Sales Price*	$324,940	**$315,000**	- 3.1%	$300,000	**$315,000**	+ 5.0%
Average Sales Price*	$344,616	**$318,654**	- 7.5%	$330,138	**$346,703**	+ 5.0%
Percent of Original List Price Received*	94.6%	**96.0%**	+ 1.5%	94.2%	**95.0%**	+ 0.8%
List to Close	92	**92**	0.0%	97	**109**	+ 12.4%
Days on Market Until Sale	52	**42**	- 19.2%	56	**61**	+ 8.9%
Cumulative Days on Market Until Sale	64	**48**	- 25.0%	65	**68**	+ 4.6%
Average List Price	$360,743	**$325,907**	- 9.7%	$350,110	**$350,324**	+ 0.1%
Inventory of Homes for Sale	368	**388**	+ 5.4%	--	**--**	--
Months Supply of Inventory	4.4	**4.4**	0.0%	--	**--**	--

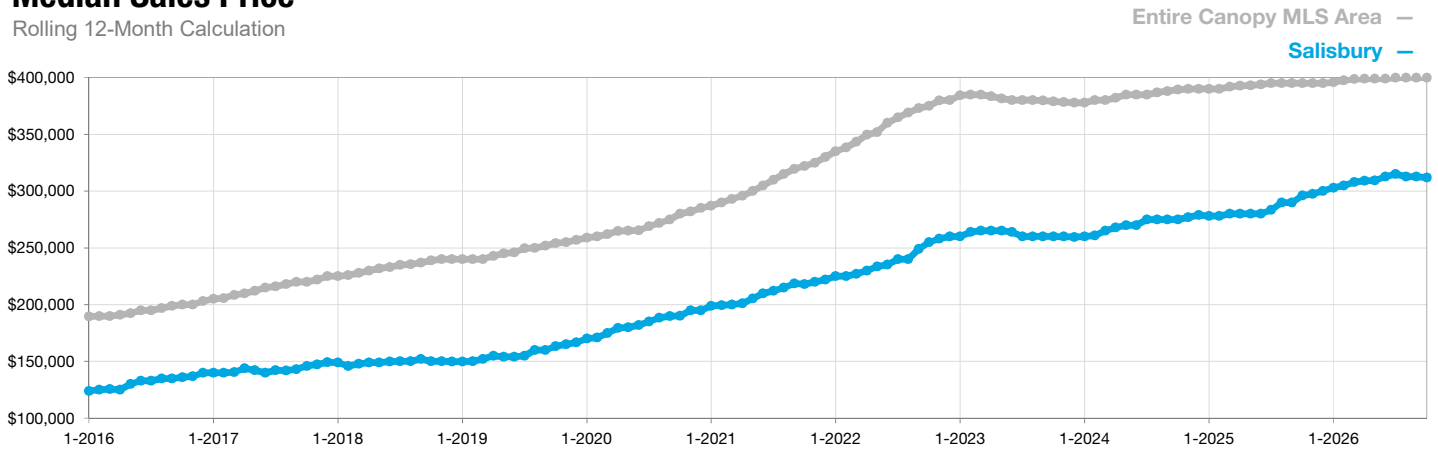
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.