Local Market Update for October 2026

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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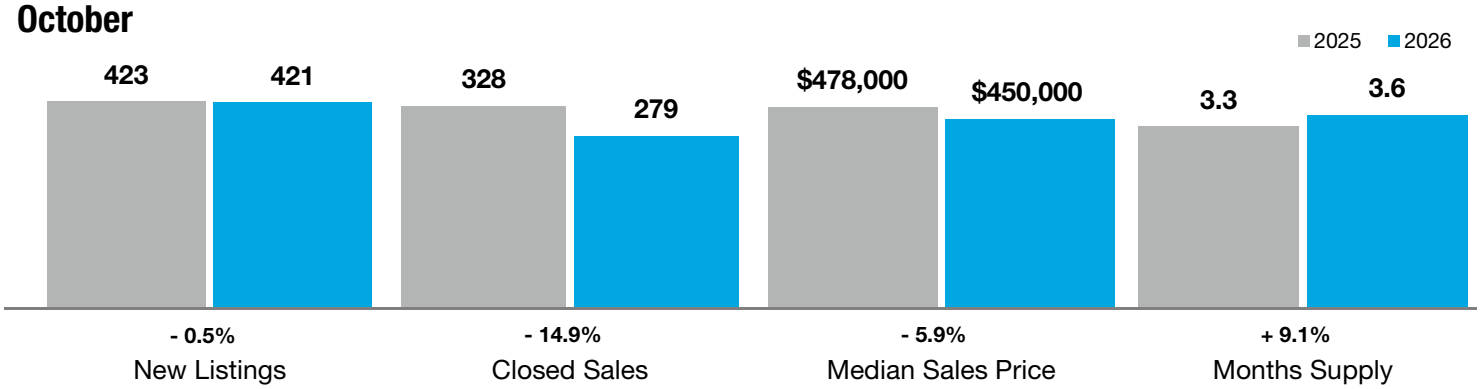
Union County

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	423	**421**	- 0.5%	4,378	**4,694**	+ 7.2%
Pending Sales	321	**272**	- 15.3%	3,221	**3,356**	+ 4.2%
Closed Sales	328	**279**	- 14.9%	3,081	**3,321**	+ 7.8%
Median Sales Price*	$478,000	**$450,000**	- 5.9%	$485,000	**$484,900**	- 0.0%
Average Sales Price*	$595,822	**$579,401**	- 2.8%	$621,039	**$608,996**	- 1.9%
Percent of Original List Price Received*	95.8%	**95.5%**	- 0.3%	96.7%	**96.3%**	- 0.4%
List to Close	105	**100**	- 4.8%	99	**100**	+ 1.0%
Days on Market Until Sale	54	**54**	0.0%	51	**52**	+ 2.0%
Cumulative Days on Market Until Sale	58	**65**	+ 12.1%	53	**59**	+ 11.3%
Average List Price	$619,834	**$638,452**	+ 3.0%	$663,058	**$646,015**	- 2.6%
Inventory of Homes for Sale	1,017	**1,150**	+ 13.1%	--	**--**	--
Months Supply of Inventory	3.3	**3.6**	+ 9.1%	--	**--**	--

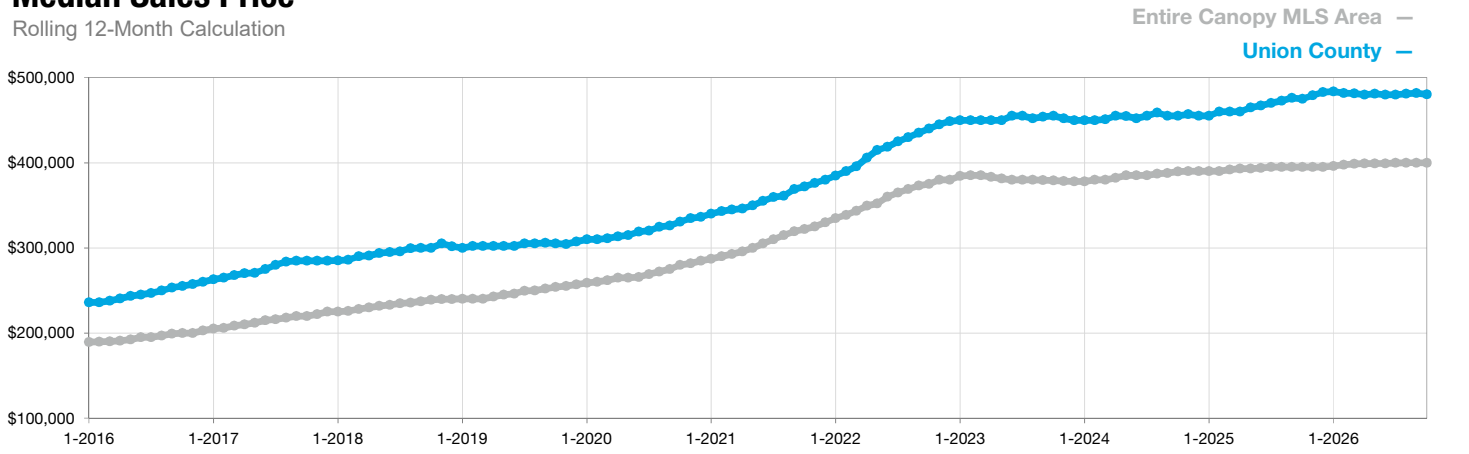
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.