Local Market Update for October 2026

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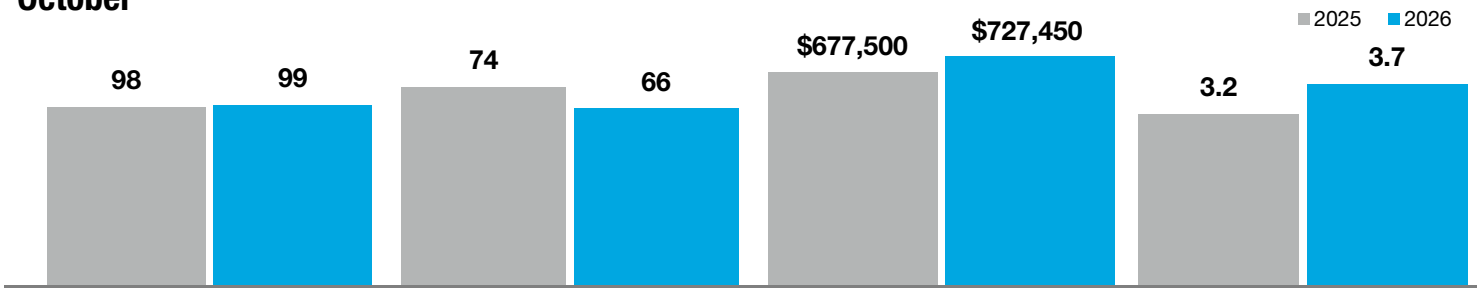
Waxhaw

North Carolina

	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	98	**99**	+ 1.0%	1,162	**1,213**	+ 4.4%
Pending Sales	65	**66**	+ 1.5%	831	**860**	+ 3.5%
Closed Sales	74	**66**	- 10.8%	808	**832**	+ 3.0%
Median Sales Price*	$677,500	**$727,450**	+ 7.4%	$725,000	**$700,000**	- 3.4%
Average Sales Price*	$813,257	**$830,311**	+ 2.1%	$865,533	**$834,213**	- 3.6%
Percent of Original List Price Received*	95.5%	**94.9%**	- 0.6%	96.6%	**96.1%**	- 0.5%
List to Close	100	**99**	- 1.0%	94	**92**	- 2.1%
Days on Market Until Sale	60	**57**	- 5.0%	54	**53**	- 1.9%
Cumulative Days on Market Until Sale	59	**72**	+ 22.0%	53	**58**	+ 9.4%
Average List Price	$849,045	**$879,223**	+ 3.6%	$918,449	**$906,955**	- 1.3%
Inventory of Homes for Sale	248	**297**	+ 19.8%	--	**--**	--
Months Supply of Inventory	3.2	**3.7**	+ 15.6%	--	**--**	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

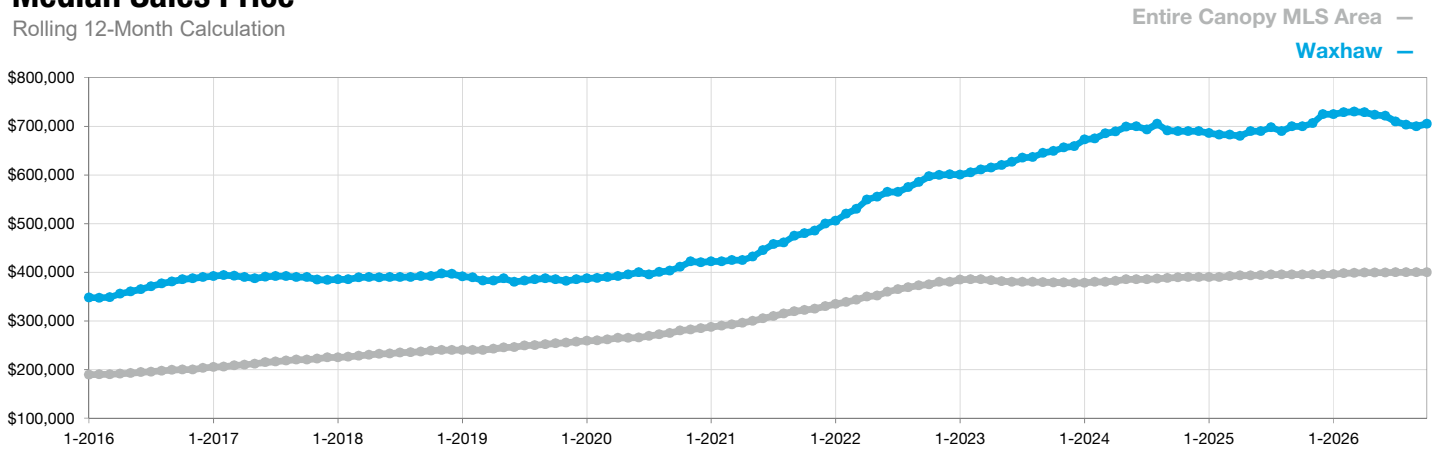
October



+ 1.0% New Listings | **- 10.8%** Closed Sales | **+ 7.4%** Median Sales Price | **+ 15.6%** Months Supply

Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.