

# Local Market Update for April 2024

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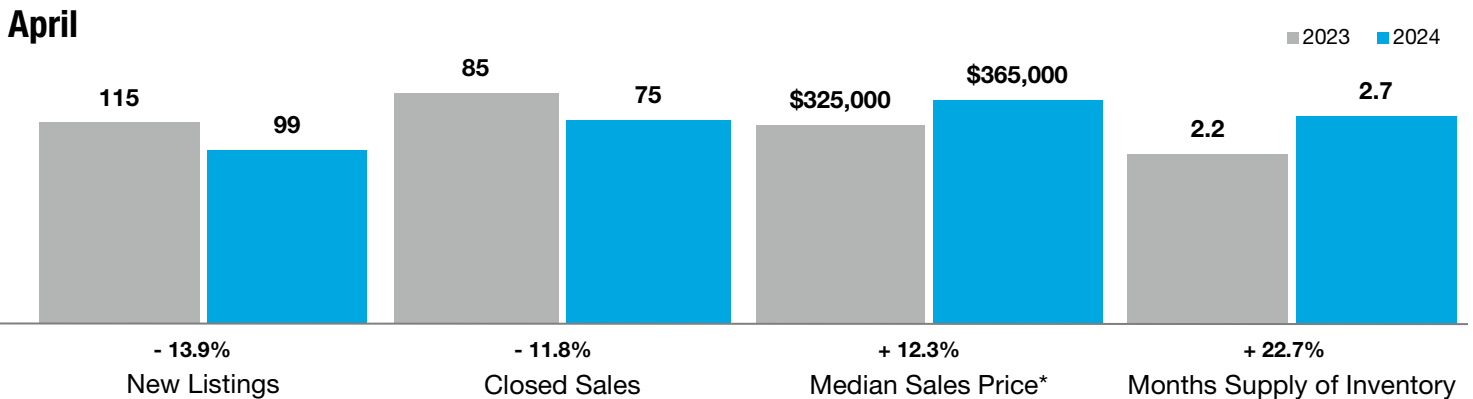


## Haywood County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	115	99	- 13.9%	395	383	- 3.0%
Pending Sales	97	89	- 8.2%	342	302	- 11.7%
Closed Sales	85	75	- 11.8%	292	266	- 8.9%
Median Sales Price*	\$325,000	\$365,000	+ 12.3%	\$335,000	\$365,000	+ 9.0%
Average Sales Price*	\$362,101	\$413,329	+ 14.1%	\$380,108	\$412,160	+ 8.4%
Percent of Original List Price Received*	96.6%	93.5%	- 3.2%	93.6%	92.6%	- 1.1%
List to Close	89	82	- 7.9%	100	102	+ 2.0%
Days on Market Until Sale	43	40	- 7.0%	53	57	+ 7.5%
Cumulative Days on Market Until Sale	49	48	- 2.0%	59	66	+ 11.9%
Average List Price	\$466,988	\$494,044	+ 5.8%	\$448,921	\$480,721	+ 7.1%
Inventory of Homes for Sale	206	230	+ 11.7%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price Rolling 12-Month Calculation

