

Local Market Update for March 2024

A research tool provided by the Canopy Realtor® Association
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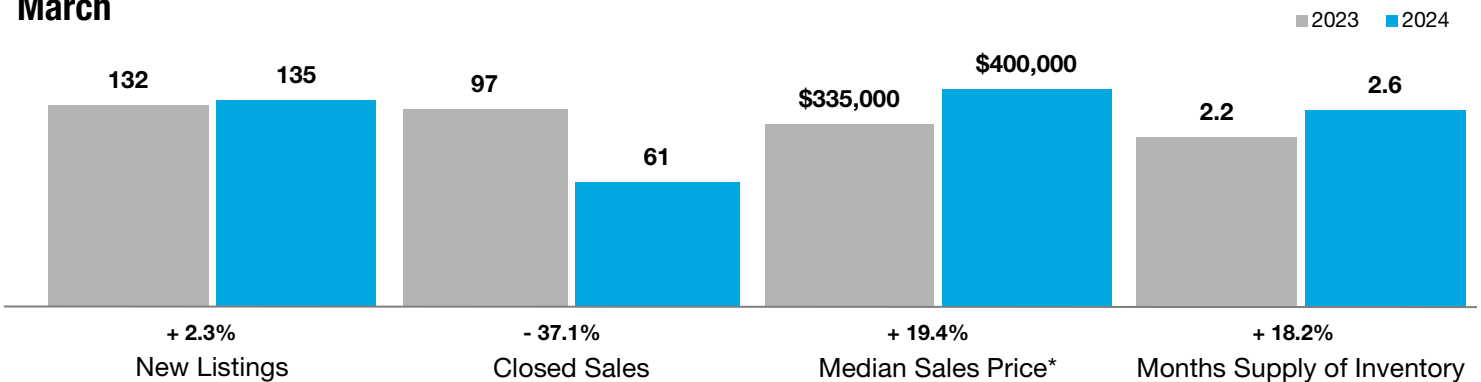
Haywood County

North Carolina

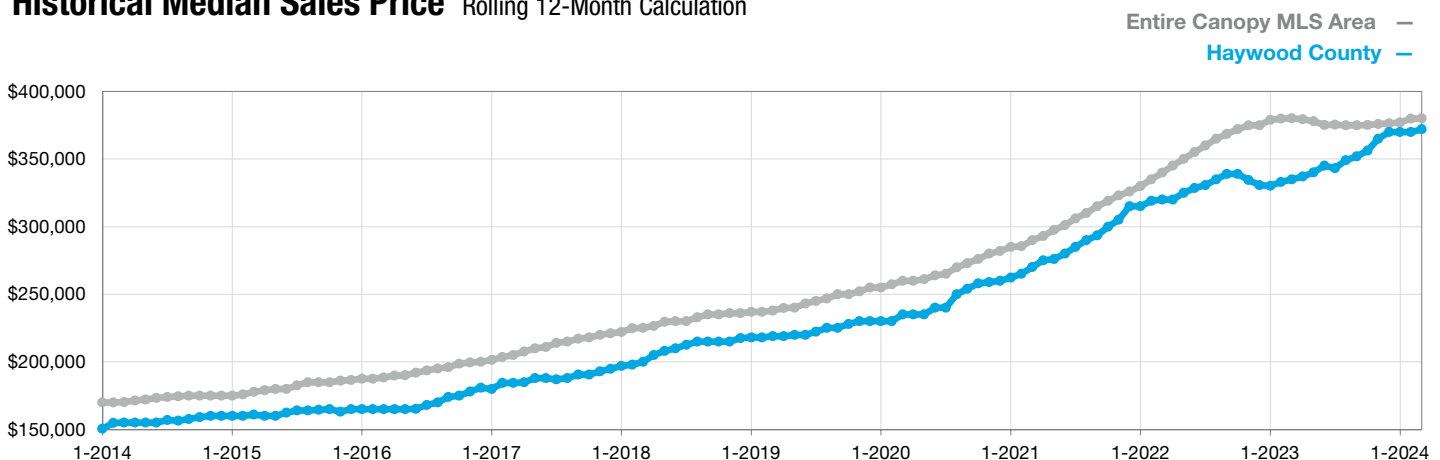
Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	132	135	+ 2.3%	280	283	+ 1.1%
Pending Sales	86	92	+ 7.0%	245	223	- 9.0%
Closed Sales	97	61	- 37.1%	207	191	- 7.7%
Median Sales Price*	\$335,000	\$400,000	+ 19.4%	\$340,000	\$369,000	+ 8.5%
Average Sales Price*	\$364,303	\$425,425	+ 16.8%	\$387,503	\$411,701	+ 6.2%
Percent of Original List Price Received*	93.2%	92.5%	- 0.8%	92.4%	92.2%	- 0.2%
List to Close	104	108	+ 3.8%	105	110	+ 4.8%
Days on Market Until Sale	57	63	+ 10.5%	58	63	+ 8.6%
Cumulative Days on Market Until Sale	64	80	+ 25.0%	63	73	+ 15.9%
Average List Price	\$433,126	\$513,587	+ 18.6%	\$441,569	\$479,181	+ 8.5%
Inventory of Homes for Sale	205	222	+ 8.3%	--	--	--
Months Supply of Inventory	2.2	2.6	+ 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation



Current as of April 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.